Hydrogen Stations

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1,500 cars and counting...

Hydrogen Fuel Cell Electric Vehicles sold in the U.S. (March 2017): **143** Hydrogen Fuel Cell Electric Vehicle Take-Rate: **0.01%**

U.S. Hydrogen Fuel Cell Electric Vehicle sales for March 2017

Model	3-17 Sales	vs. 2-17	vs. 3-16	CY 2017	CY 17 vs 16	CY 2016	Current Month US Share
Mirai	118	↑ 7.3%	↑ 187.8%	311	220.6%	97	82.52%
Clarity	23	♦ 85.2%	N/A	92	N/A	-	16.08%
Tucson	2	↑ 40.0%	- 75.0%	9	0.0%	9	1.40%
Total Fuel Cell	143	. -99.3%	↑ 191.8%	412	↑ 288.7%	106	
	Mirai Clarity Tucson Total Fuel	Mirai 118 Clarity 23 Tucson 2 Total 143 Fuel	Mirai 118	Mirai 118 ↑ 7.3% ↑ 187.8% Clarity 23 ↑ 85.2% N/A Tucson 2 ↑ 40.0% ↑ -75.0% Total Fuel 143 ↑ -99.3% ↑ 191.8%	Mirai 118 ↑ 7.3% ↑ 187.8% 311 Clarity 23 ↑ 85.2% N/A 92 Tucson 2 ↑ 40.0% ↑ -75.0% 9 Total Fuel 143 ↑ -99.3% ↑ 191.8% 412	Mirai 118 ↑ 7.3% ↑ 187.8% 311 220.6% Clarity 23 ↑ 85.2% N/A 92 N/A Tucson 2 ↑ 40.0% ↑ -75.0% 9 0.0% Total Fuel 143 ↑ -99.3% ↑ 191.8% 412 ↑ 288.7%	Mirai 118 ↑ 7.3% ↑ 187.8% 311 220.6% 97 Clarity 23 ↑ 85.2% N/A 92 N/A - Tucson 2 ↑ 40.0% ↑ -75.0% 9 0.0% 9 Total Fuel 143 ↑ -99.3% ↑ 191.8% 412 ↑ 288.7% 106

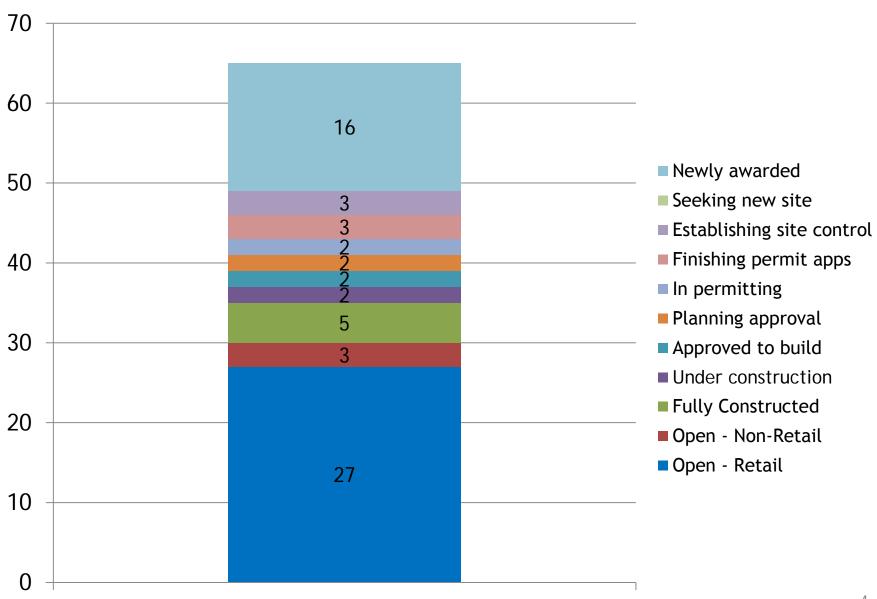
Source: HybridCars.com

1,074 IN 2016 + 412 IN 2017 = SO CLOSE TO 1,500!





Stations by the numbers



California Hydrogen Stations



Most recent stations



Mill Valley



Anaheim



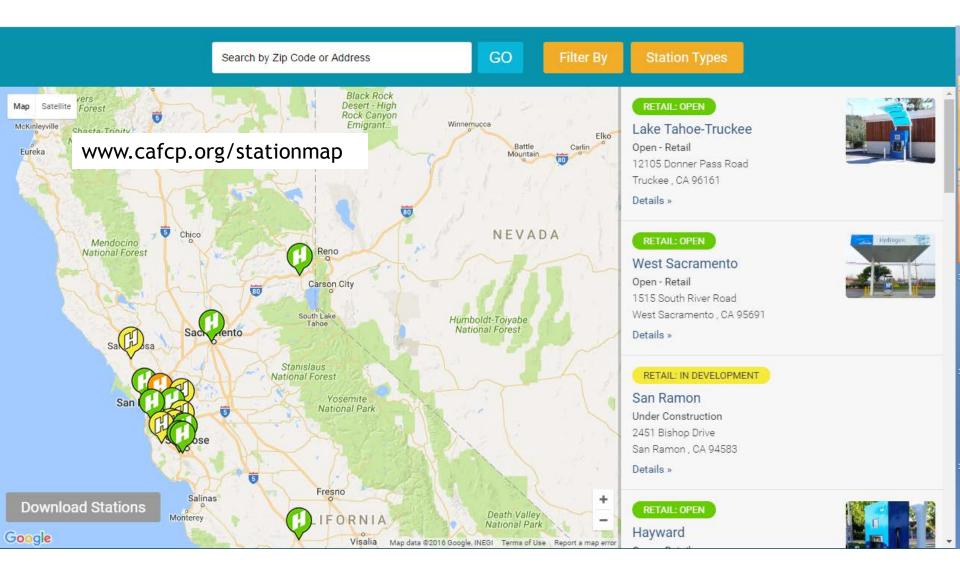
Hollywood



Riverside



CaFCP's Station Map

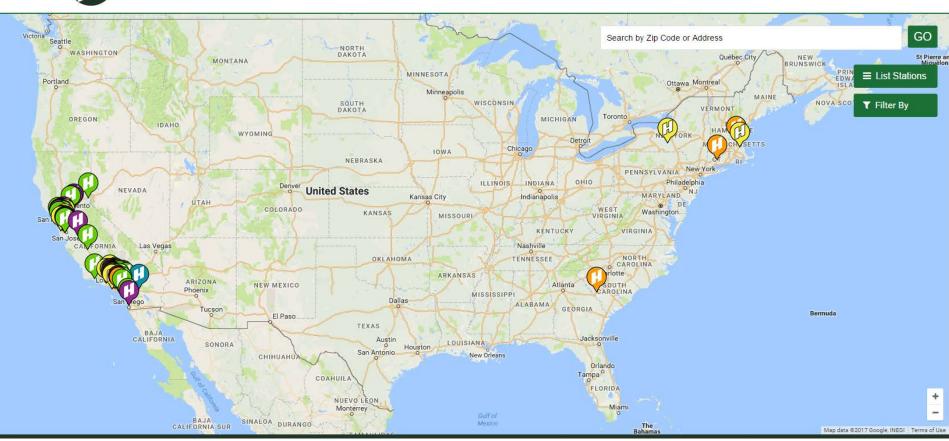




H2stationmap.com



MAP HYDROGEN STATIONS DEPLOYMENT COSTS & FINANCING STATE SUPPORT ABOUT US Q





Northeast Stations

H2 Stations Covering the Northeast



Network of 12 Stations

Start-up over Q3-Q4 2017 and Q1 2018



Dedicated H₂ supply chain by



Project in collaboration with





New York

Bronx Hempstead Brooklyn Site Location TBA



Connecticut

Hartford Site Location TBA,



Massachusetts

Braintree Mansfield



New Jersey

Lodi Site Location

Site Location TBA



Rhode Island

Site location TBA

Mar 2017

CaFCP Quarterly Update

Air Liquide, world leader in gases for industry, health and the environment





Things that made a difference

- 1. Tracking station development
- 2. The Hydrogen Station Permitting Guidebook
- 3. Standardized and certified components
- 4. Incentives for expedited permitting and construction
- HySTEP
- 6. O&M support
- 7. Using GIS for station locations
- New stations will have larger capacity and multiple fueling positions



Priorities

- Reduce lead time for equipment, permitting, contracting, and electric upgrades
- Address issues with "location change" stations
- Increase station reliability
- Incorporate more inputs into GIS modeling
- Evaluate need for redundancy
- Share data and information with other states and countries



Opportunities

- Alternatives to grant funding; other mechanisms for incentives
- Consider the role of fleets and M/HD to increase demand
- Address hydrogen as energy storage as a way to reduce cost to fuel
- Equal utility rates for charging cars and making H2
- Consider new models: temporary, mobile, and small fueling
- Reach into neighboring states



Emerging issue: Noise complaints







Emerging issue: Electricity







Not required

33.3% renewable required by law



Special rates for charging

Commercial rates



Demand management income

Not allowed for demand management



IOU investment (rate payer funded)
VW settlement funding

State funding



Bigger issue: A national vision

"The number of human hours it takes to deploy one station is too great without a

vision of how 100 stations are deployed."



What do we need to pay attention to with respect to hydrogen and fuel cell vehicle commercialization?

