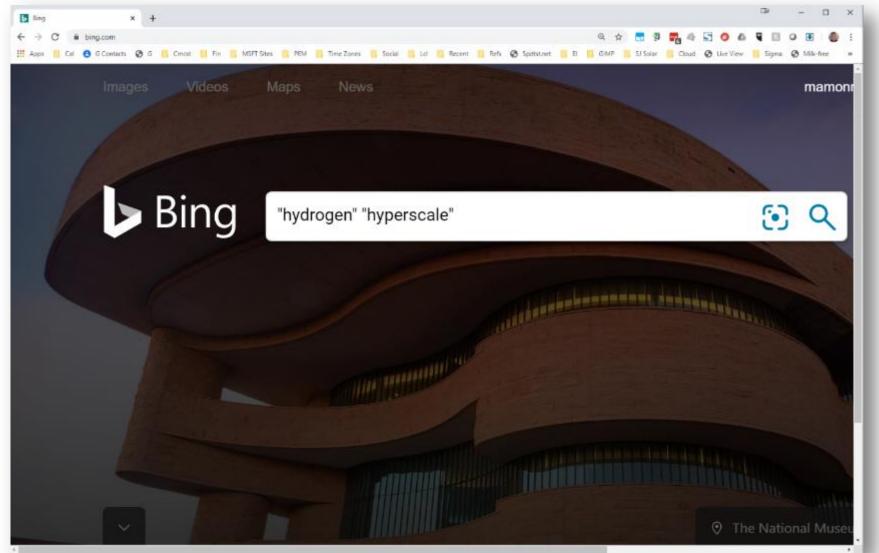
Hydrogen-Powered Backup Generators for Hyperscale Datacenters

(non-polluting diesel generator replacement)

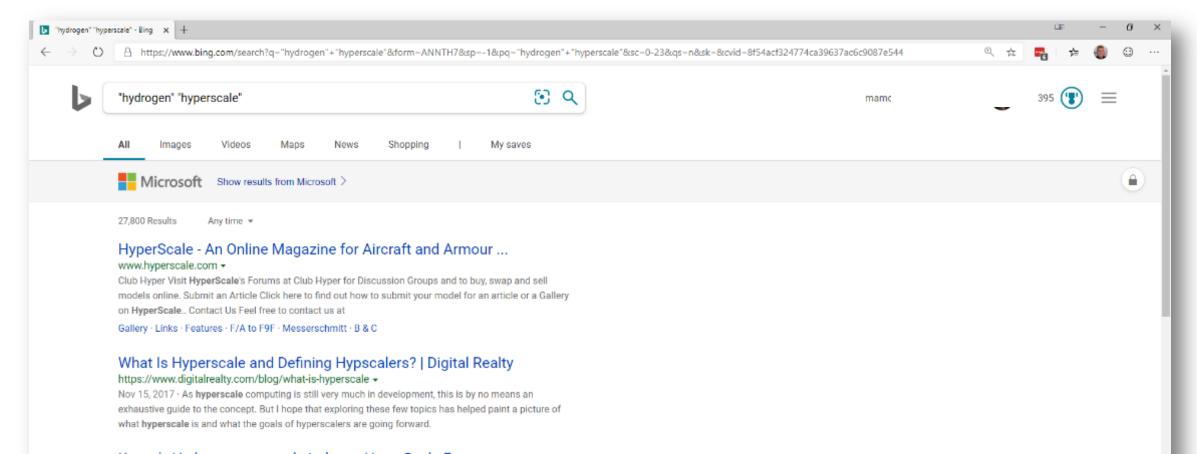
Mark Monroe, Datacenter Advanced Development



Hydrogen + Hyperscale







Kanye's Hydrogen powered airplane - HyperScale Forums https://www.tapatalk.com/groups/hyperscale/kanye-s... -

Well, It's a real piece of paper anyway. It's a neat concept, but taking it to a real piece of airplane will take truckloads of flaming cash and major changes in infrastructure to provide enough hydrogen at economical prices. To be honest, they lost me at the "landing on water" part at the end. There is a reason airlines don't use seaplanes.

Hyperscalers Emerging From 'Hype Phase' https://www.hpcwire.com/2017/04/12/hyperscalers-emerging-hype-phase -

of bimb and datas

Apr 12, 2017 · Hyperscalers Emerging From 'Hype Phase'. The largest cloud services vendors such as Amazon Web Services, Google and Microsoft have millions of servers. The market researcher reported that 45 percent of hyperscale datacenters are located in the U.S.; China is a distant second with 8 percent





C A https://www.bing.com/search?q="hydrogen"+"hyperscale"&form=ANNTH7&sp==1&pq="hydrogen"+"hyperscale"&sc=0-23&qs=n&sk=&cvid=&f54acf324774ca39637ac6c9087e544

Images of "hydrogen" "hyperscale" bing.com/images





See more images of "hydrogen" "hyperscale"

Daimler and HPE research hydrogen fuel cells for data ... https://www.datacenterdynamics.com/content-tracks/power-cooling/daimler-and-hpe... +

Nov 13, 2017 • The amount of carbon emissions from hydrogen fuel production depends on where and how it is harvested - today, it predominantly comes from natural gas. The natural gas is converted into hydrogen and carbon dioxide, but, as The Union of Concerned Scientists noted in a 2014 report, this still leads to less emissions than in a traditional car engine.

DOE Announces Request for Proposals for H2@Scale - Energy.gov

https://www.energy.gov/eere/fuelcells/articles/doe-announces-request-proposals-h2scale -Aug 18, 2017 · DOE Announces Request for Proposals for H2@Scale. Today, the U.S. Department of Energy (DOE) announces a request for proposals for research projects that address the Hydrogen at Scale (H2@Scale) concept, which enables wide-scale production and use of hydrogen to address critical issues such as grid resiliency, energy storage and security,...

[PDF] Large-scale Hydrogen Production

https://www.topsoe.com/sites/default/files/topsoe_large_scale_hydrogen_produc.pdf

Hydrogen is an important raw material for the chemical and the refinery industry, and it may play a future role in the energy sector. The total hydrogen market was in 1998 390-109 Nm3/y + 110-109 Nm3/y coproduction. The present use of manufactured hydrogen is primarily for the production of

Shell Make the Future - Hydrogen Powered Vehicles https://www.shell.com/hydrogen -

Ad Using hydrogen to power vehicles, whilst emitting only heat & water vapour. Learn more.

The Great Travel Hack Electric vehicles LNG - fuelled ships LNG for transport

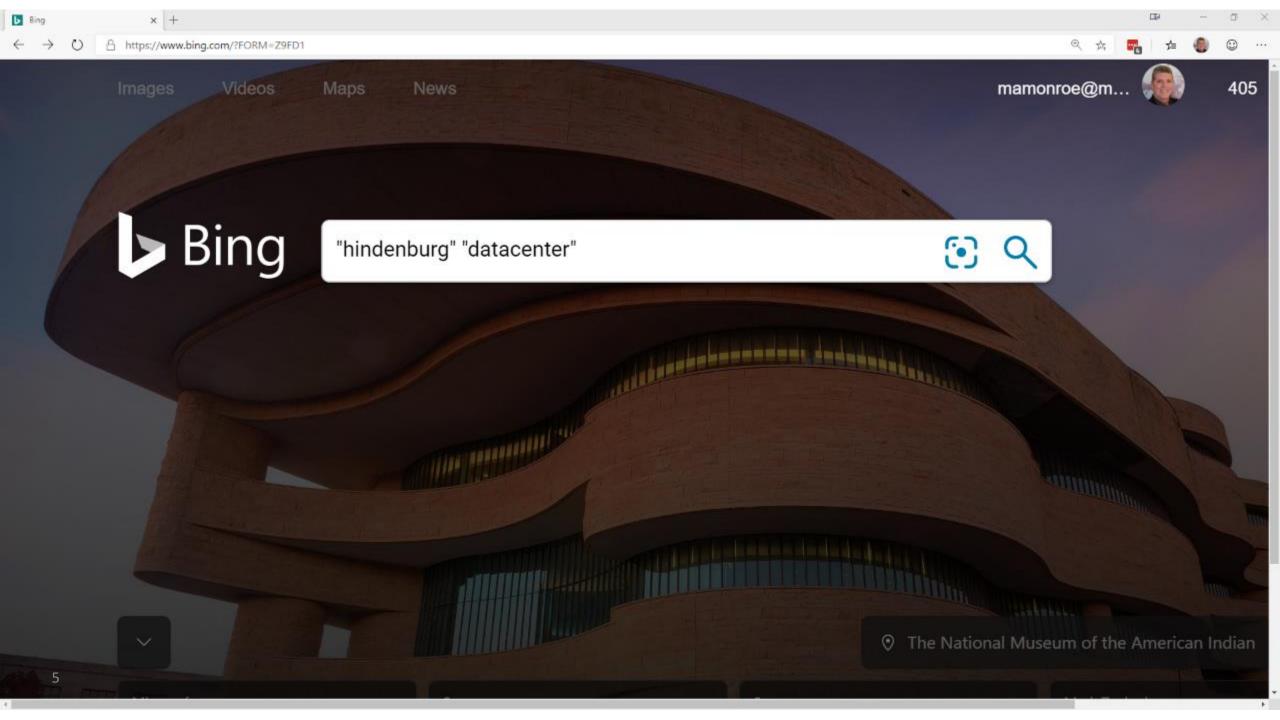


日本

Q 12

6





What is Hyperscale Computing?

What is Hyperscale?

THESE TWO

175Z

7

50B

connected devices by 2030 175**ZB**

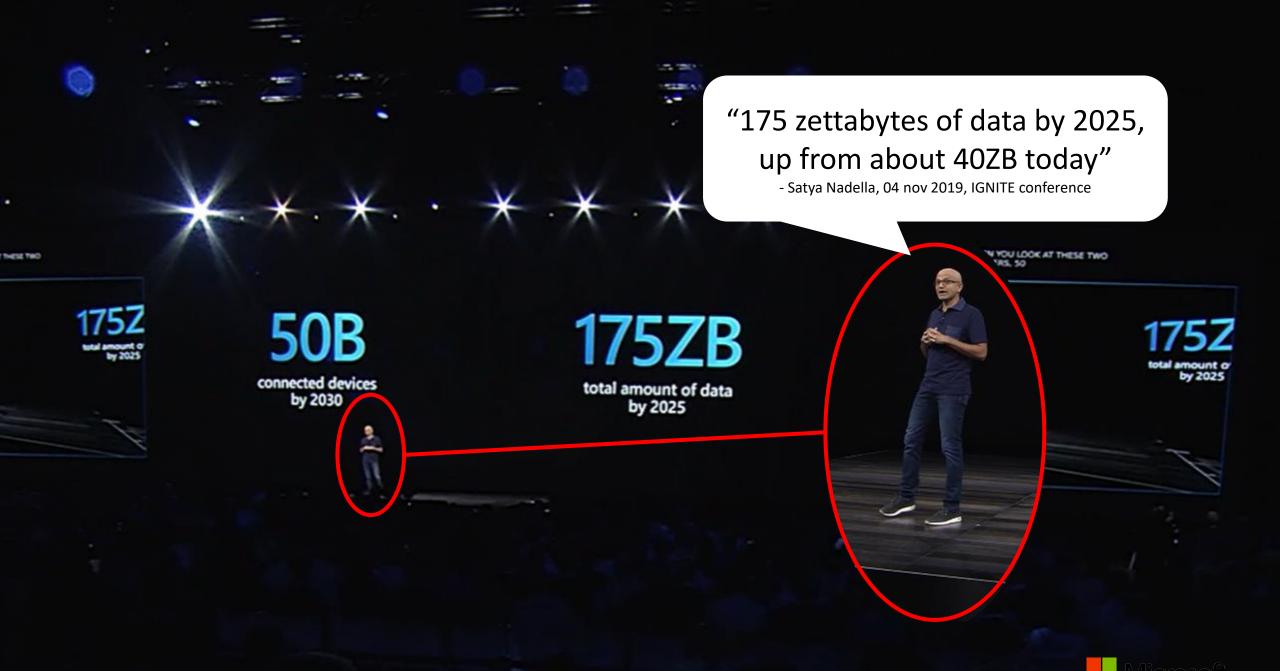
total amount of data by 2025 50B total amount or by 2025

WHEN YOU LOOK AT THESE TWO

UMBERS 50

Microsoft Ignite conference, 04 Nov 2019, 08:07am ET





"175 zettabytes of data by 2025, up from about 40ZB today"

- Satya Nadella, 04 nov 2019, IGNITE conference

• EMC VMAX³

- 1 PB storage
- 22 sq ft / rack
- 17kW / rack

175**Z**B

-

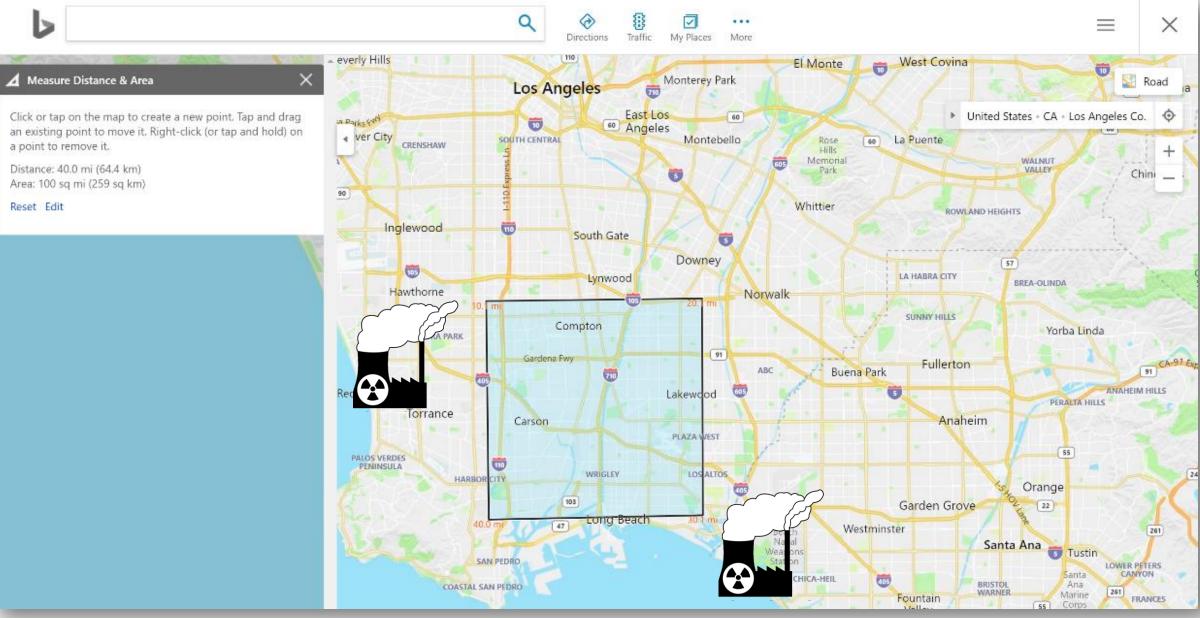
COLUMN A

total amount of data by 2025

- 135M racks
- 105 sq mi

• 2.3GW

THE THE



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10





Cloud Operations + Innovation Safe, fast and always reliable – the future of cloud infrastructure



Cloud Operations + Innovation

Azure regions

Azure has more global regions than any other cloud provider—offering the scale needed to bring applications closer to users around the world, preserving data residency, and offering comprehensive compliance and resiliency options for customers.

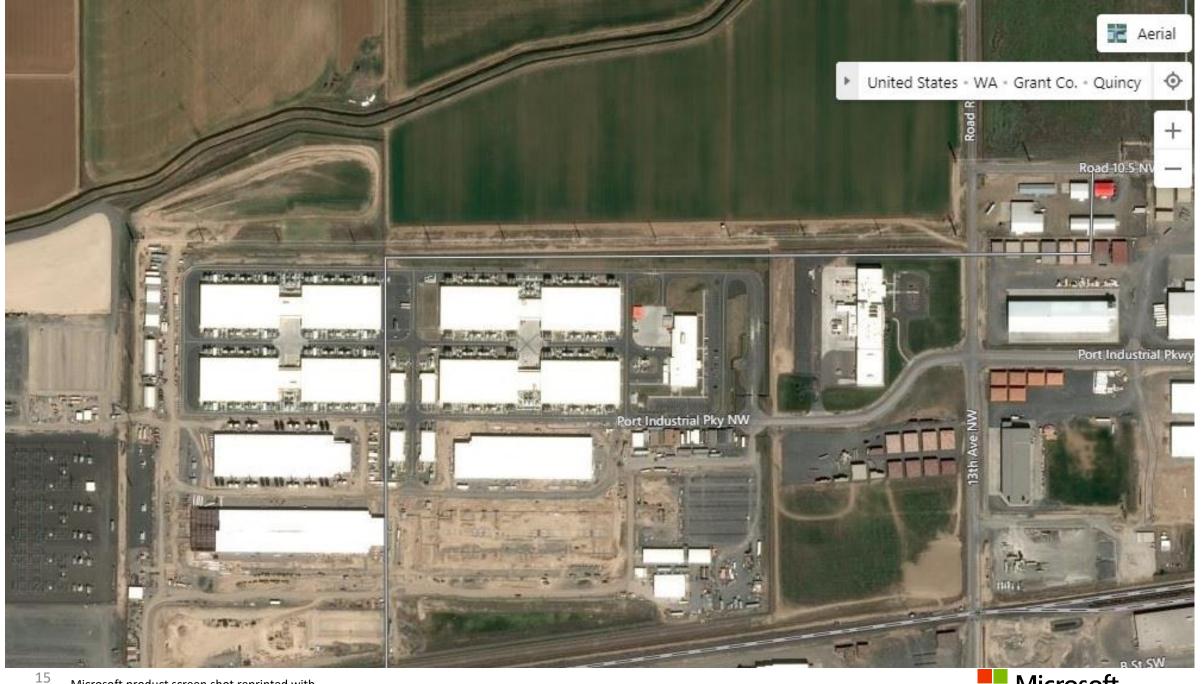






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Microsoft product screen shot reprinted with permission from Microsoft Corporation.



Boydton × 4 RTH DAKOTA PRINCE NB EDWARD MINNESOTA ISLAND Montreal MAINE Ottawa NOVA SCOTIA WISCONSIN VERMONT SOUTH DAKOTA NEW HAMPSHIRE MICHIGAN Toronto NEW YORK Milwaukee **IOWA** MASS. . Boston Detroit NEBRASKA Chicago New York PENNSYLVANIA OHIO + Directions A ILLINOIS Save Share Philadelphia Indianapolis **UNITED STATES** N.J. INDIANA Columbus MD. Boydton 1 WEST DELAWARE VIRGINIA KANSAS Town in Virginia MISSOURI KENTUCKY Boydton is a town in Mecklenburg County, Virginia, United . States. The population was 431 at the 2010 census. It is the Boydton county s... + TENNESSEE OKLAHOMA Memphis NORTH CAROLINA Charlotte Show facts about Boydton 👻 ARKANSAS SOUTH CAROLINA Nearby ALABAMA Dallas Coffee Shops **W** Restaurants GEORGIA MISSISSIPPI TEXAS Gas Stations F) -0-Attractions LOUISIANA Jacksonville Austin Hotels X Airports Houston San Antonio O Search nearby FLORIDA OAHUILA

Gulf of Mexico

Microsoft product screen shot reprinted with permission from Microsoft Corporation.

Monterrey

Saltillo

See all

Things to do



Nassau

THE DAMAMAC

GUIT OT ST Lawrence



Microsoft product screen shot reprinted with permission from Microsoft Corporation.

What is Hyperscale?

First Quarter Fiscal Year 2020 Results

Satya Nadella Amy Hood Michael Spencer

October 23, 2019



Investor Metrics	FY19 Q1	FY19 Q2	FY19 Q3	FY19 Q4	FY20 Q1
Commercial bookings growth (y/y)	15% / 16%	18% / 22%	30% / 34%	22% / 25%	30% / 35%
Commercial remaining performance obligation (in billions)	\$68	\$69	\$72	\$87	\$86
Commercial revenue annuity mix	90%	89%	90%	90%	91%
Commercial cloud revenue (in billions)	\$8.5	\$9.0	\$9.6	\$11.0	\$11.6
Commercial cloud gross margin percentage	62%	62%	63%	65%	66%

Growth rates include non-GAAP CC growth (GAAP % / CC%).

Commercial business

Strong results driven by increased customer commitment to commercial cloud

- · Commercial bookings growth of 30% year-over-year (up 35% CC) driven by strong new business and renewal execution
- Commercial remaining performance obligation \$86 billion, up 26% (up 27% CC) year-over-year
- Commercial revenue annuity mix of 91%, up 1 point year-over-year

Commercial cloud

- Commercial cloud revenue \$11.6 billion, up 36% (up 39% CC) year-over-year
 - Commercial cloud gross margin percentage 66%, up 4 points year-over-year primarily driven by material improvement in Azure gross margin

Commercial cloud includes Office 365 Commercial, Azure, the commercial portion of LinkedIn, Dynamics 365, and other cloud properties. Includes non-GAAP constant currency ("CC") growth. See Appendix for reconciliation of GAAP and non-GAAP measures. Growth rates in GAAP and CC are equivalent unless otherwise noted. Microsoft

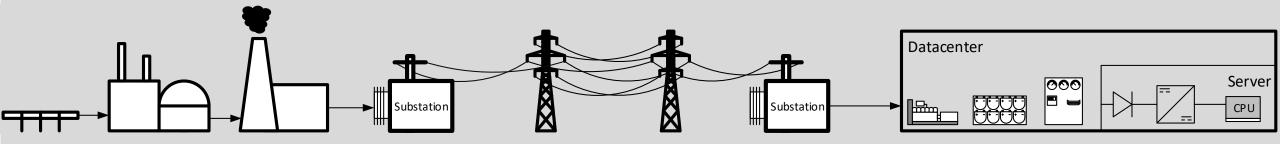
Quarterly Business Highlights

Productivity and Business Processes	 Office Commercial products and cloud services revenue grew 13% (up 15% CC) driven by Office 365 Commercial revenue growth of 25% (up 28% CC)
	Office Consumer products and cloud services revenue grew 5% (up 6% CC) with continued growth in O365 Consumer subscribers to 35.6 million
	LinkedIn revenue grew 25% (up 26% CC)
	Dynamics products and cloud services revenue grew 14% (up 16% CC) driven by Dynamics 365 revenue growth of 41% (up 44% CC)
Intelligent Cloud	 Server products and cloud services revenue grew 30% (up 33% CC) diven by Azure revenue growth of 59% (up 63% CC)
	Enterprise Services revenue grew 7% (up 8% CC)
More Personal Computing	Windows OEM revenue grew 9%
	Windows Commercial products and cloud services revenue grew 26% (up 29% CC)
	Search advertising revenue excluding traffic acquisition costs grew 11% (up 13% CC)
	Xbox content and services revenue was relatively unchanged (up 1% CC)
	Surface revenue declined 4% (down 2% CC)



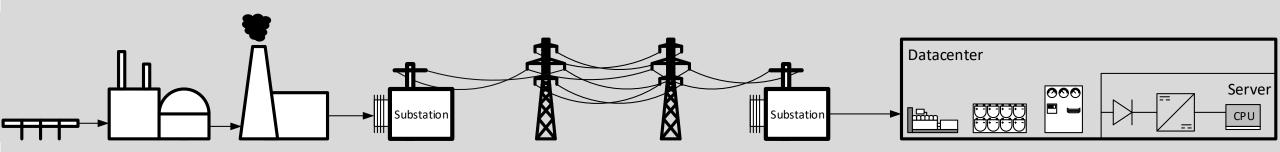
SOFC Fuel Cells for Primary Power

Traditional Datacenter Power Chain

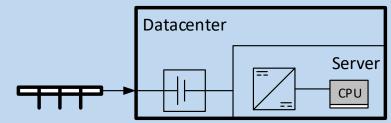




Traditional Datacenter Power Chain



Stark and Simple Datacenter

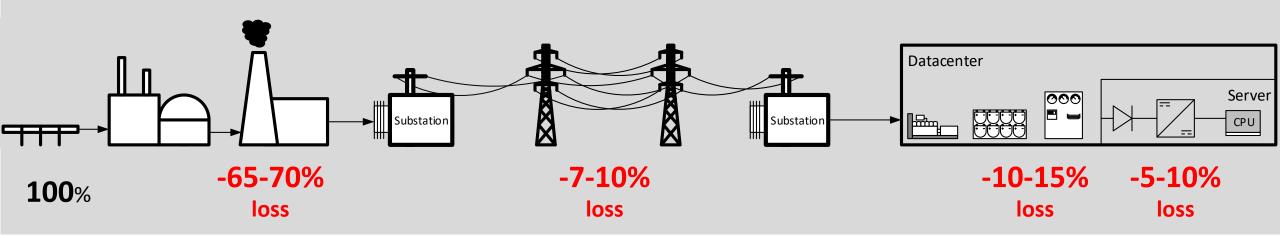


Less Infrastructure + Less Complexity = Reduced Cost & Risk



Stark and Simple

Traditional Datacenter Power Chain



Stark and Simple Datacenter





SOFC / Primary Power Applications

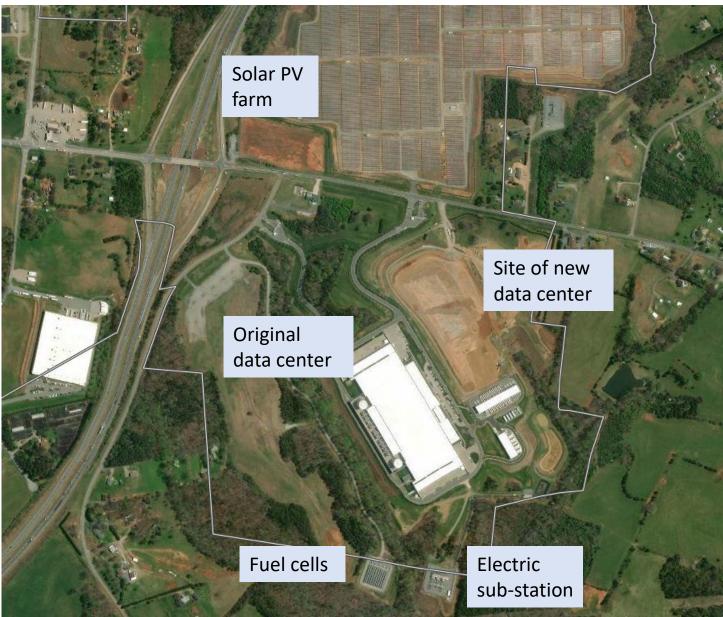
AT&T

- 7.5MW across 11 sites
- 2011 early adopter

Ebay Facility, South Jordan, Utah



Map data: Google, SIO, NOAA, U.S. Navy, NGA, GEBCO Landsat/Copernicus.



Apple Facility, Maiden, North Carolina

Microsoft product screen shot reprinted with permission from Microsoft Corporation.

PEM Fuel Cells for Backup Power

Strategic Problem

- Diesel generators enable our 5-9's datacenters
 - 99.999% available, ~ 5 min/year unscheduled downtime
- But diesels are noisy, polluting, air quality permitting difficult at 100MW+ scale

• Investigating several alternatives

• Current specification 12-48 hours on-site fuel storage



Fuel Cells for Backup Power

NREL-Daimler-HPE-Power Innovations Demonstration

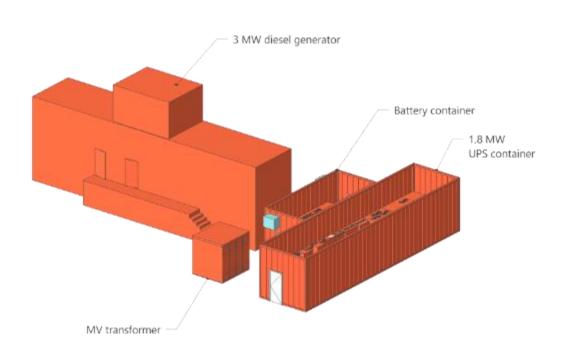


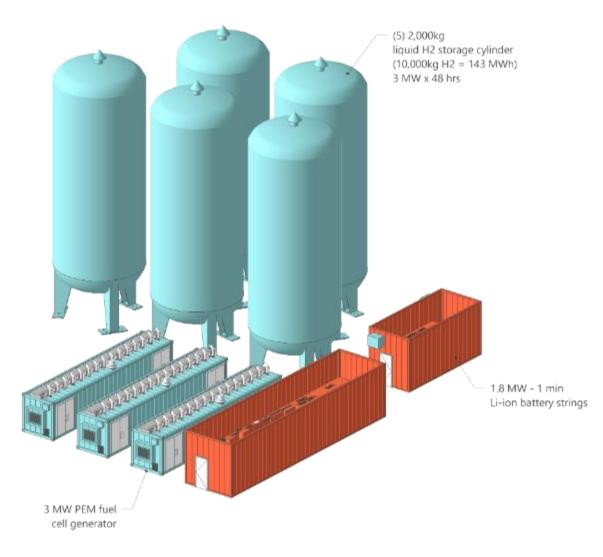
- Daimler 65kW H2 fuel cell
- HP Cloudline computers
- Power Innovations integrator
- Basic functional demo



Photo credit: Daimler

Production Scale







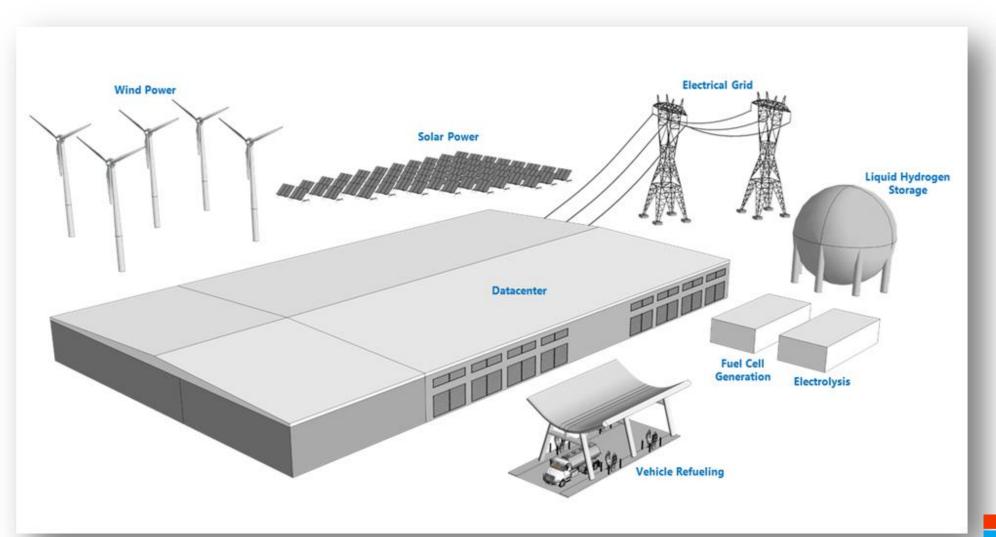
$30 \text{ MW x } 48 \text{ hours} = 100,000 \text{ kg H}_2$







Integrated Hydrogen Economy



Microsoft

End of Presentation

Thank you

Mark Monroe, Principle Infrastructure Engineer mark.monroe@microsoft.com

