

# Analysis of Hydrogen Production and Delivery Infrastructure as a Complex Adaptive System

George S. Tolley  
(312) 431-1540

[gtolley@rcfecon.com](mailto:gtolley@rcfecon.com)

RCF Economic and Financial  
Consulting, Inc.

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Project ID #  
AN5

## ***Timeline***

- Project start date: July 2005
- Project end date: June 2009
- Percent complete: 60%

## ***Budget***

- Total project funding  
\$3,616,634
- FY05-06
  - \$1,626,901 budgeted
  - \$700,000 funded
- FY07
  - \$1,344,120 budgeted
  - \$ 1,100,000 funded
- FY08
  - \$645,613 budgeted
  - \$1,200,000 anticipated
- **FY09**
  - \$616,634 anticipated

## ***Barriers***

- Barriers addressed
  - Lack of understanding of the transition of a hydrocarbon-based economy to a hydrogen-based economy
  - Lack of consistent data, assumptions and guidelines
  - Lack of prioritized list of analyses for appropriate and timely recommendation
  - Lack of understanding of future market behavior

## ***Partners***

- RCF, prime
- Argonne National Laboratory
- BP
- Ford Motor Co.
- Protium Energy Technologies
- Industry Advisors

# Project Purpose

- Purpose: Deal with the chicken-or-egg problem between supply of hydrogen fuel and purchase of hydrogen vehicles, using agent-based modeling. Overall aim is to answer the questions

*“Will the private sector invest in hydrogen infrastructure?”*

*“What, if any, policy assistance is needed?”*

## Inputs:

- Feedstock and capital costs of producing hydrogen fuel
- Risk profiles of investors
- Learning behavior
- Cost and performance characteristics of vehicles
- Drivers’ refueling behavior
- Fuel prices – hydrogen and gasoline
- Government policies (tax credits, pilot programs, government risk sharing, other)

# Brief Description of Model

## Model of a Complex Adaptive System

*Agent-based model explains investment in hydrogen infrastructure and purchase of hydrogen vehicles*

- Investors supply infrastructure that makes hydrogen fuel available--depends on fuel demand
- Fuel demand is by drivers who purchase hydrogen vehicles--depends on fuel availability

### Agent-Based

- Each actor “agent” modeled individually
- Agents don’t perfectly maximize—make approximations or use rules of thumb
- Agents interact over multiple periods—increasing their knowledge and changing their decision rules

### Geographical Detail

- Agents are specified by location within city
- Decisions are influenced by location

### Sequencing of Decisions over Time

- Agents learn from mistakes, neighbors, government programs
- Infrastructure and equipment may be abandoned (stranded assets)

### Drivers—decide whether to buy a hydrogen vehicle

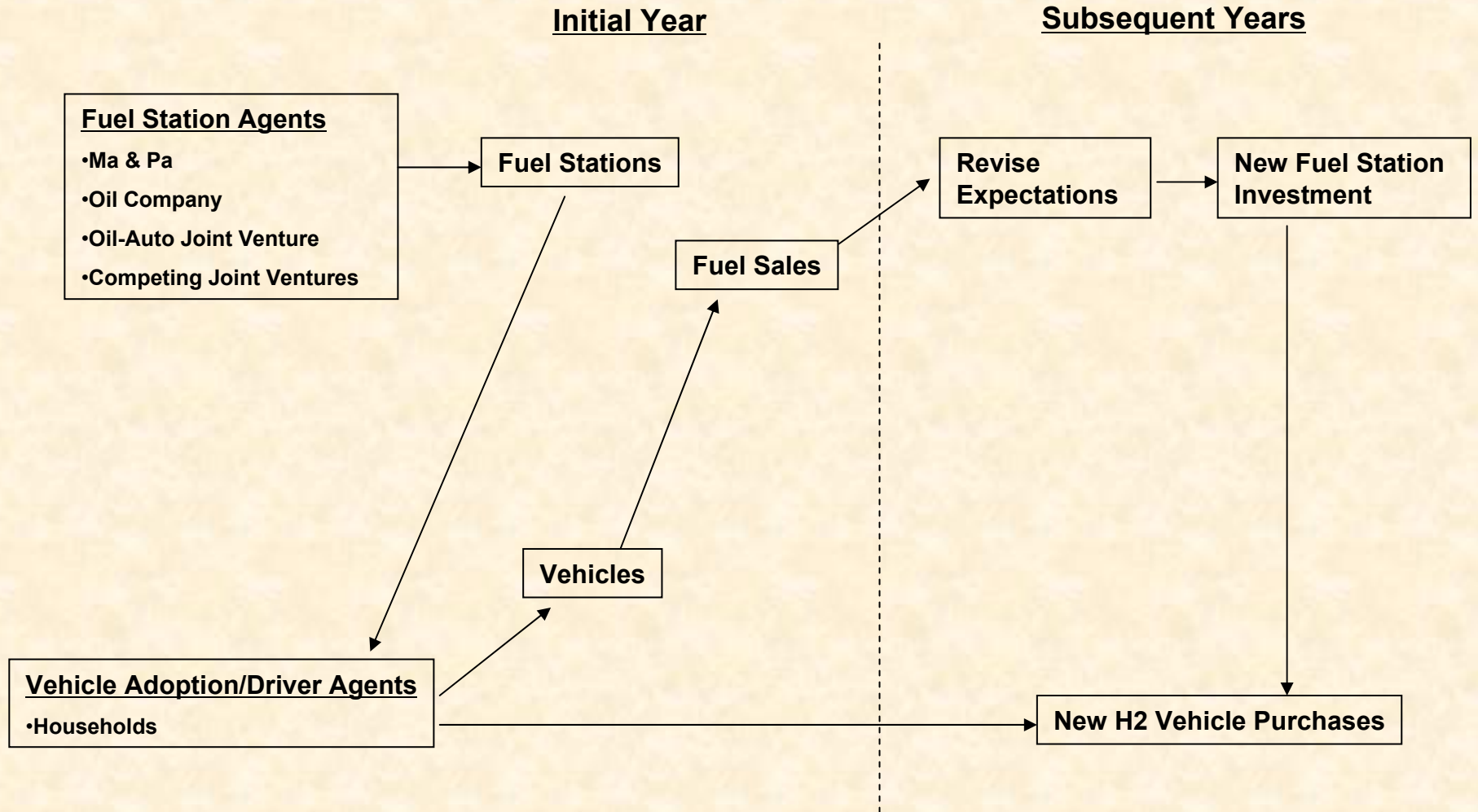
- Knowledge about hydrogen vehicles
- Attitudes toward hydrogen--greenness
- Socio-demographic characteristics
- Imitation of neighbors
- Concerned with inconvenience of refueling
- Worry about risk of running out of fuel

### Investors—decide type of infrastructure to supply, how much, and where to locate

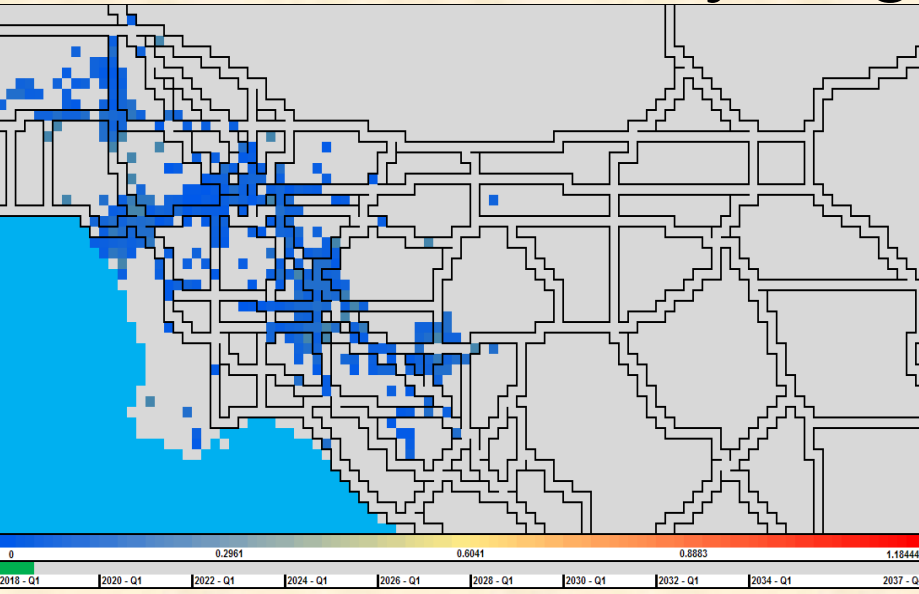
- Depends on cost of funds and willingness to take risks
- Build facilities based on expectations about complicated situations
- May make non-optimal decisions
- Learn from experience



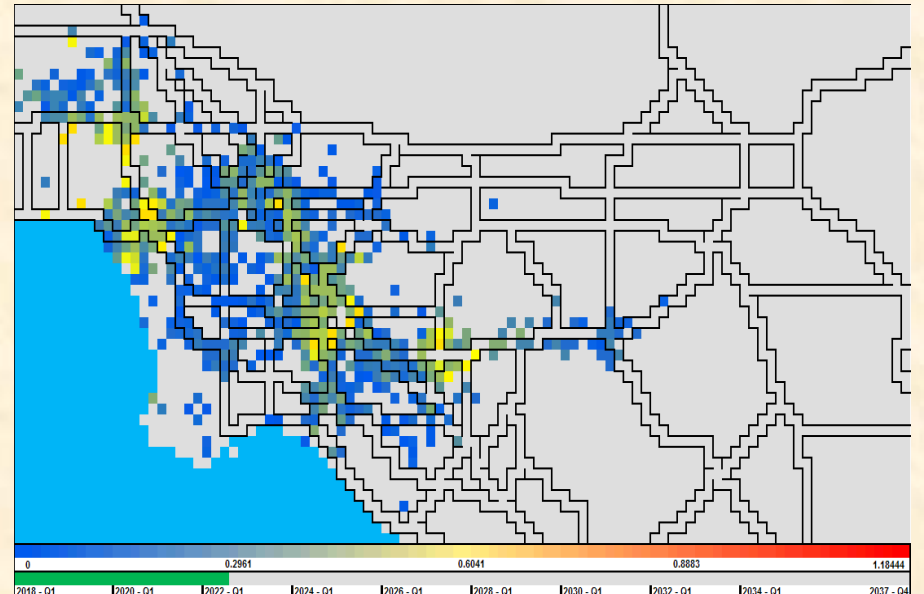
# Decision Sequence in Model



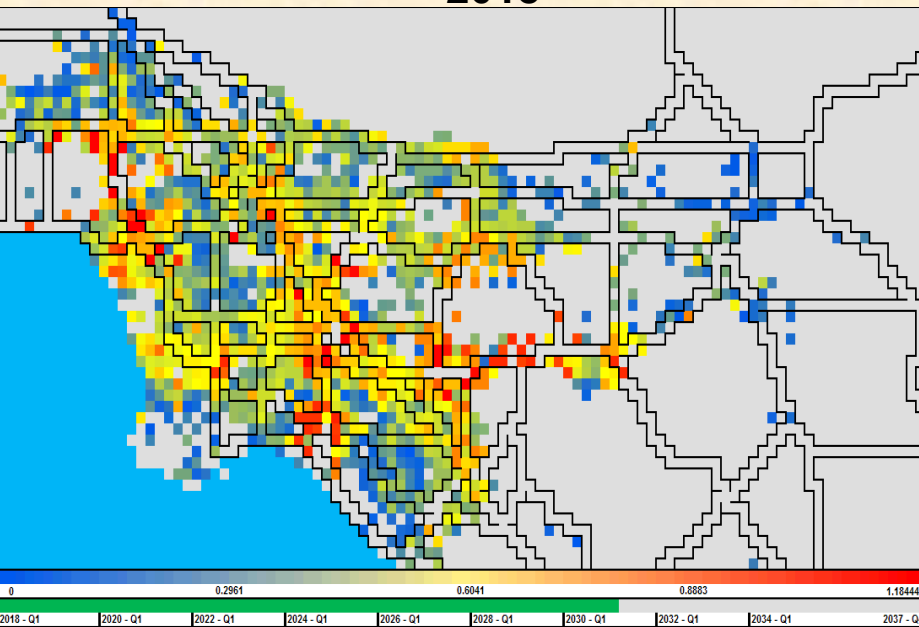
# Stock of Hydrogen Vehicles in L.A.



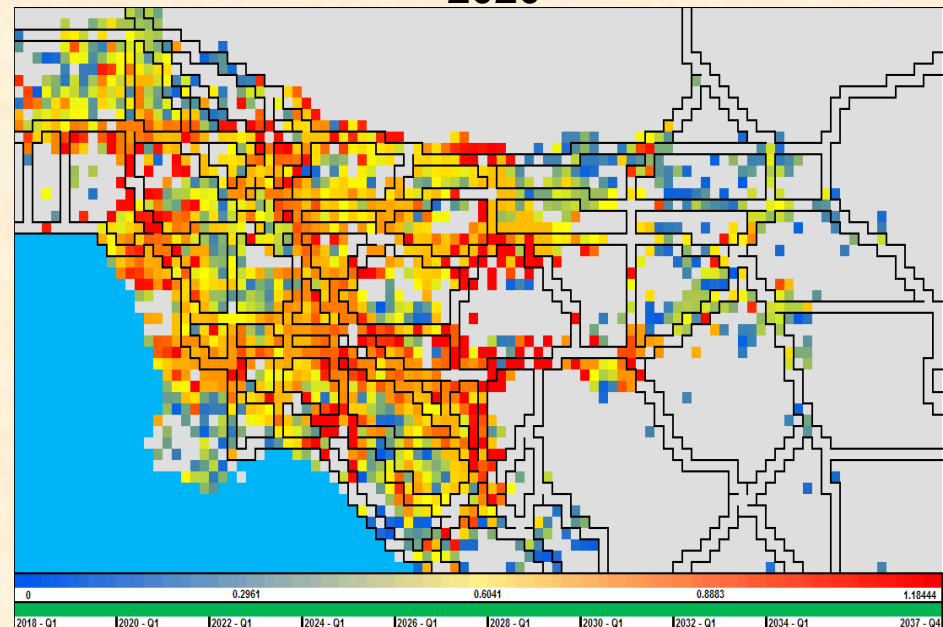
**2018**



**2020**



**2030**



**2038**

# Project Accomplishments to Date

*Prior to FY2008*

**Constructed Driver and Investor Modules  
Obtained Preliminary Results**

*Today's presentation is on FY2008 progress:*

- **1. Centralized H2 Production**
- **2. Upper Management**
- **3. Model Validation**
- **4. Policy Analysis**

# 1. Centralized Production Option

## Production and Distribution at Fueling Site

- \$2M SMR units, 1,500 kg per day capacity, at fueling site
- One station is small enough to allow maximum utilization (70% of capacity)
- Levelized cost is the same regardless of year built.

### Centralized Production

- \$181m SMR units
- 379 K kg per day
- at varying capacity
- 100 km from L.A.
- Levelized cost is raised by need to cover early unused capacity

### Distribution from Centralized Site

- \$13.6b Delivery and Dispensing System
- Transmission pipeline to city, 2 urban trunk lines
- Service pipelines to fueling stations
- Geologic storage, compressors, dispensing station

Switch to centralized occurs when economies of scale make levelized cost of centralized lower than distributed cost

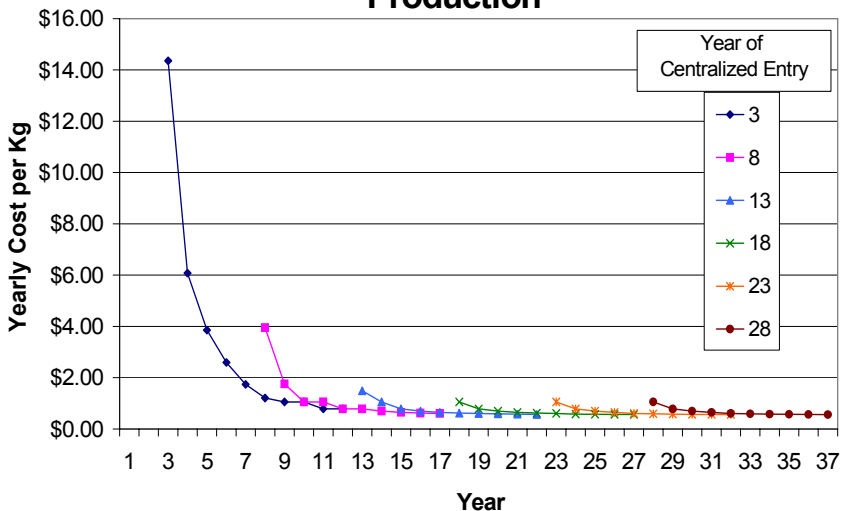


# Year of Entry Of Centralized Production

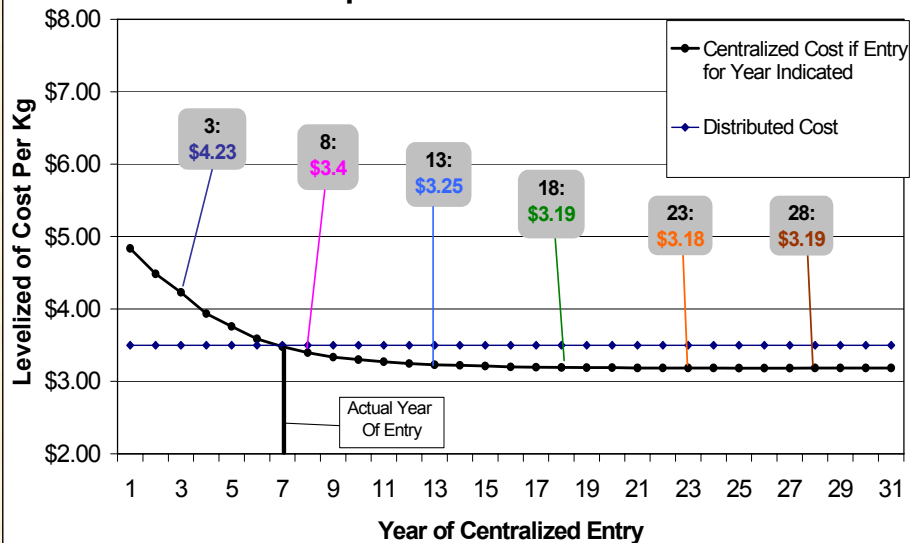
**Cost functions based on H2A show how the year of entry of centralized production will occur sooner:**

- The more rapid is market demand growth
- The fewer distributed stations that are built prior to centralized entry, since existing distributed stations take away volume that would otherwise lower losses on unused centralized capacity
- The higher is the cost of distributed production

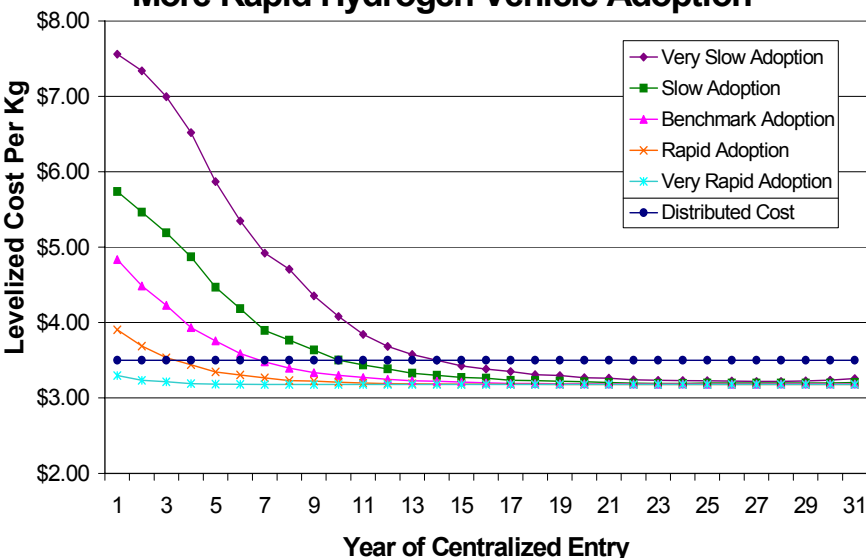
### (1) Costs of Unused Centralized Capacity Are Raised by Early Entry of Centralized Production



### (2) Levelized Price Needed to Repay Centralized Costs Competes with Distributed Price



### (3) Year of Centralized Entry is Lowered By More Rapid Hydrogen Vehicle Adoption

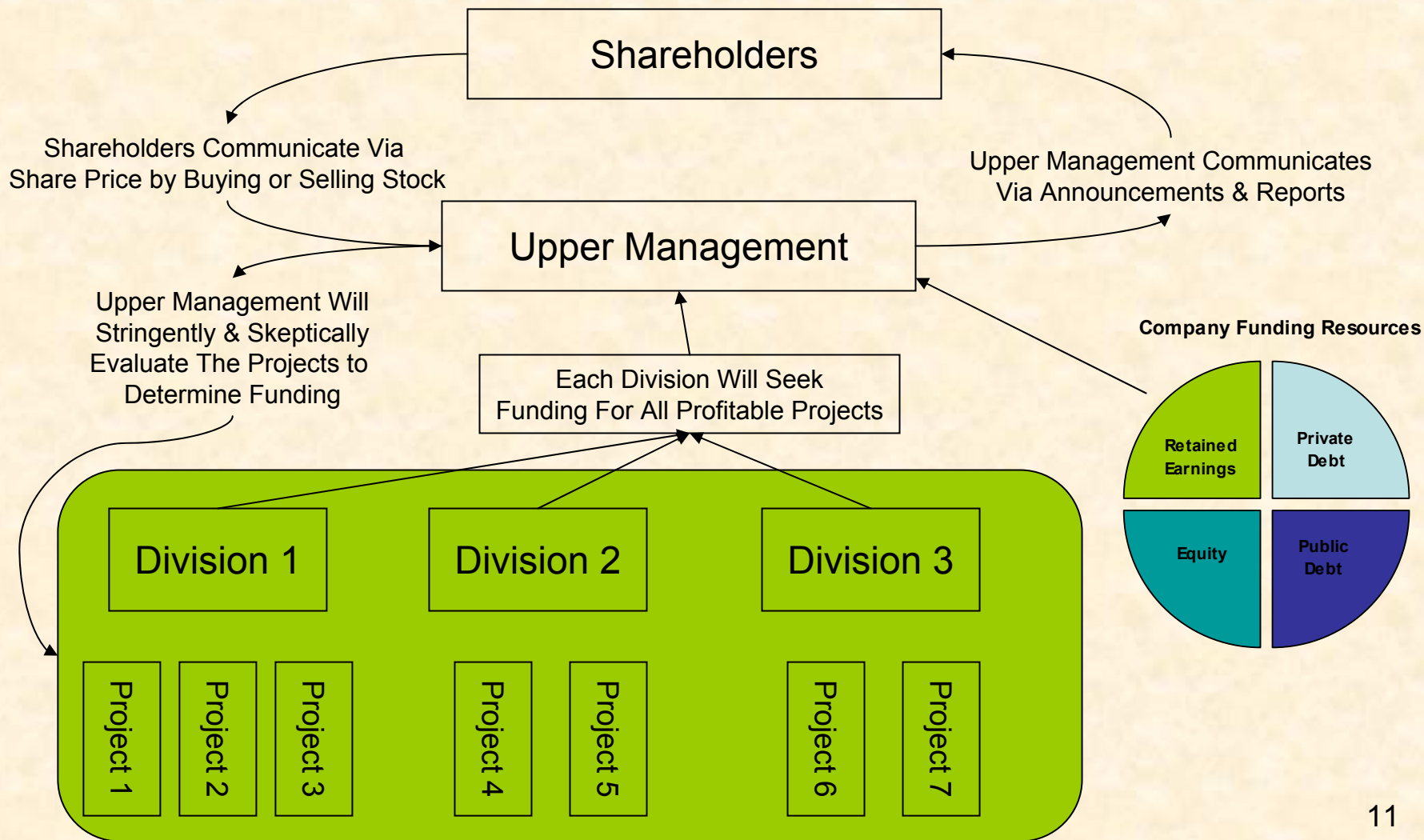


### (4) Year of Centralized Entry is Lowered By Higher Distributed Price

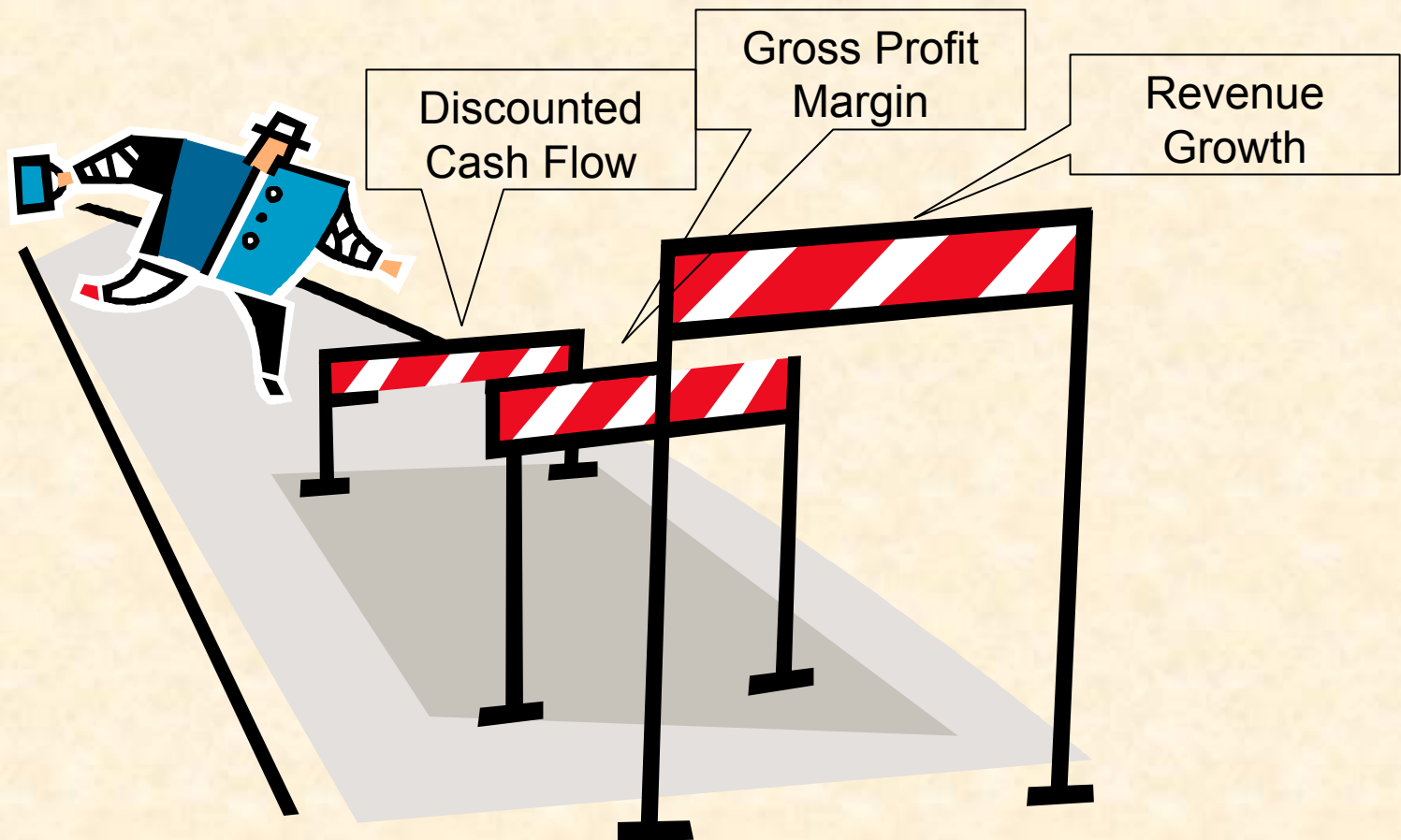
Distributed Price	Vehicle Adoption Rate				
	Very Slow	Slow	Benchmark	Rapid	Very Rapid
>\$7.56	1	1	1	1	1
\$5.50	6	2	1	1	1
<b>\$3.50</b>	<b>14</b>	<b>10</b>	<b>7</b>	<b>4</b>	<b>1</b>
<\$3.19	-	-	-	-	-

## 2. Role of Upper Management in Infrastructure Provision

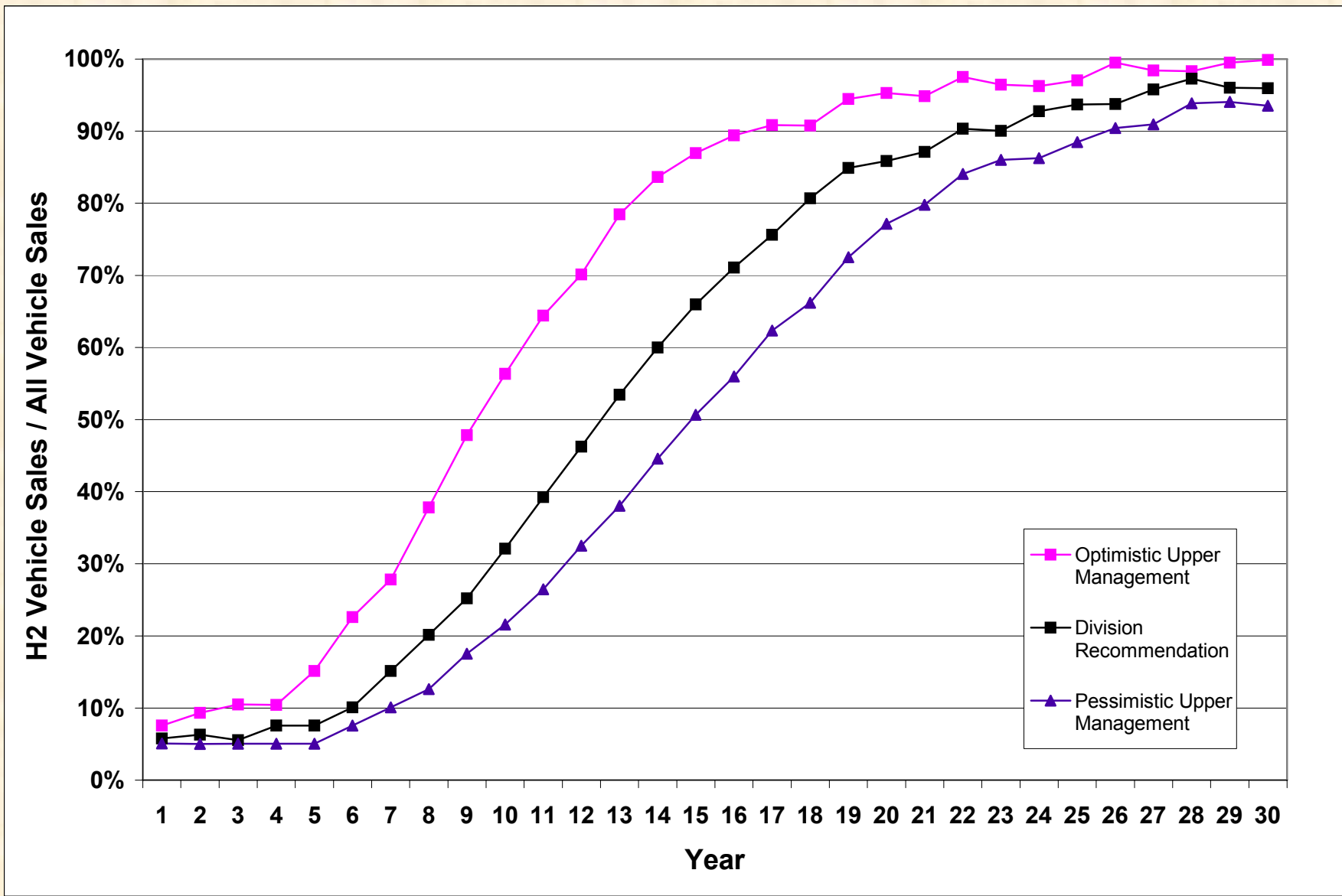
# *Profitability Estimates By Technical Staff May Be Over-ruled by Upper Management*



# *In Addition to Standard Analysis, A Project Must Jump Hurdles Reflecting Broader Company Goals*



# Upper Management Optimism or Pessimism Gives Estimates Different From Staff



\* Based on discussion with industry partners on how companies view risk



## 3. Model Validation

### *Sensitivity Analysis*

- Narrow Confidence Intervals are Obtained for Sensitivity of Vehicle Adoption Path to 126 Cost Parameters
- High, Medium, and Low Scenarios are Needed for 7 Driver and Investor Parameters. Strategy: Plan for Medium Scenario. Be Prepared to Shift Policy if Other Outcomes Occur

### *External Validation*

- ABM model replicates general pattern of adoption path experienced by previous similar innovations

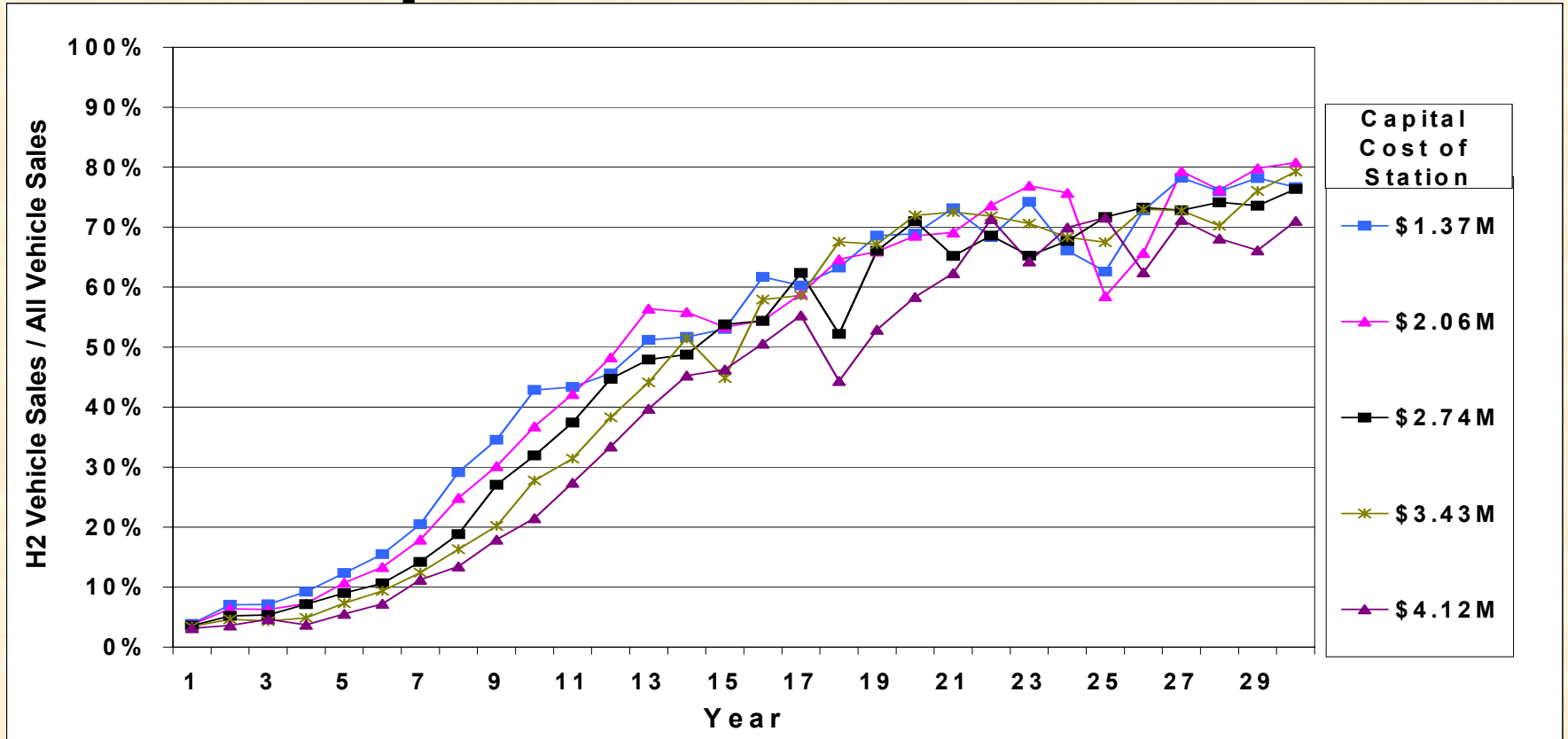
### *Industry Cooperators*

- Industry advisors give feedback and ideas for realism

### *Peer Review*

- Team to be assembled during final year

# Sensitivity of Market Penetration to Capital Cost of Fuel Station

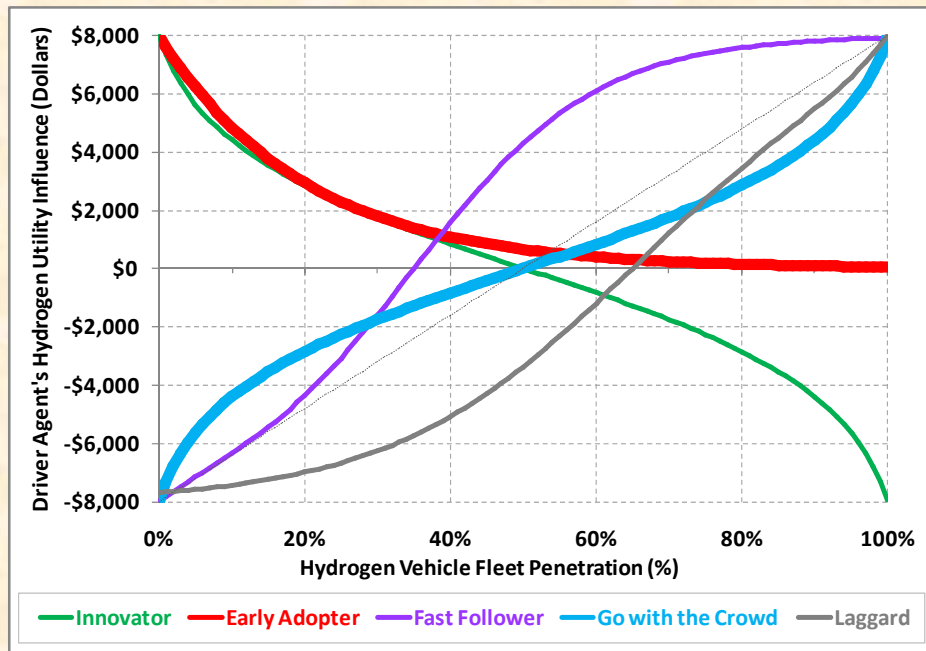


Scenario	Capital Cost of Station	Percent market share by			
		5 <sup>th</sup> year	10 <sup>th</sup> year	20 <sup>th</sup> year	30 <sup>th</sup> year
Highest Penetration	\$1.37M	12.3%	42.9%	68.9	76.7%
Middle Penetration	\$2.74M	9.0%	31.9%	71.0%	76.4%
Lowest Penetration	\$4.12M	5.5%	21.5%	58.4%	71.0%

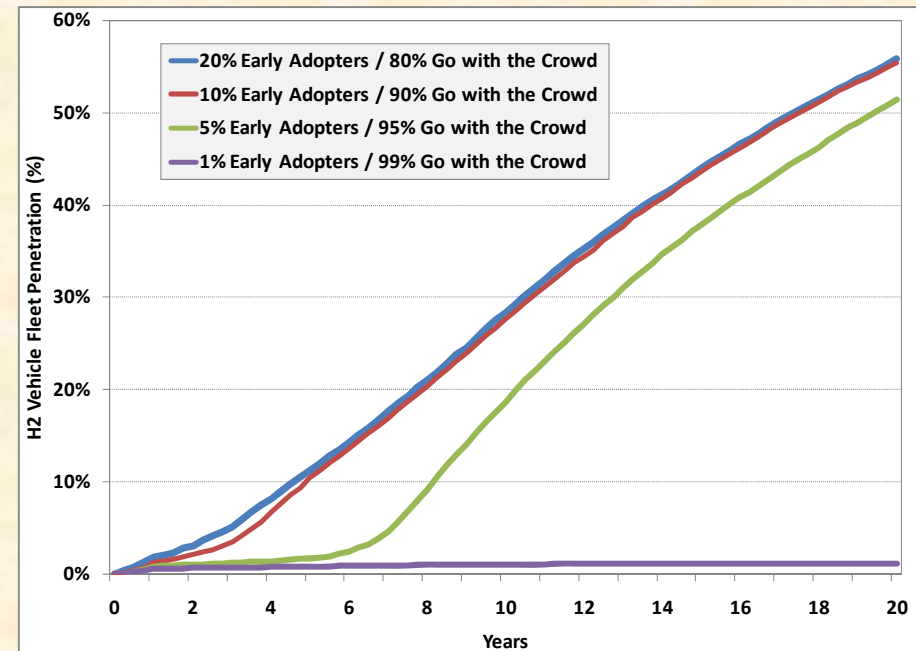
# Sensitivity of Market Penetration to Early Adopter Assumptions

- The population contains a mix of adopter types. Early adopters obtain greater utility from acquiring new technologies, such as H2 vehicles. Go-with-the-crowd adopters only copy what others have done.
- A mass of early adopters (5-10%) are needed to start early vehicle adoption

## Input: Different Adoption Propensities



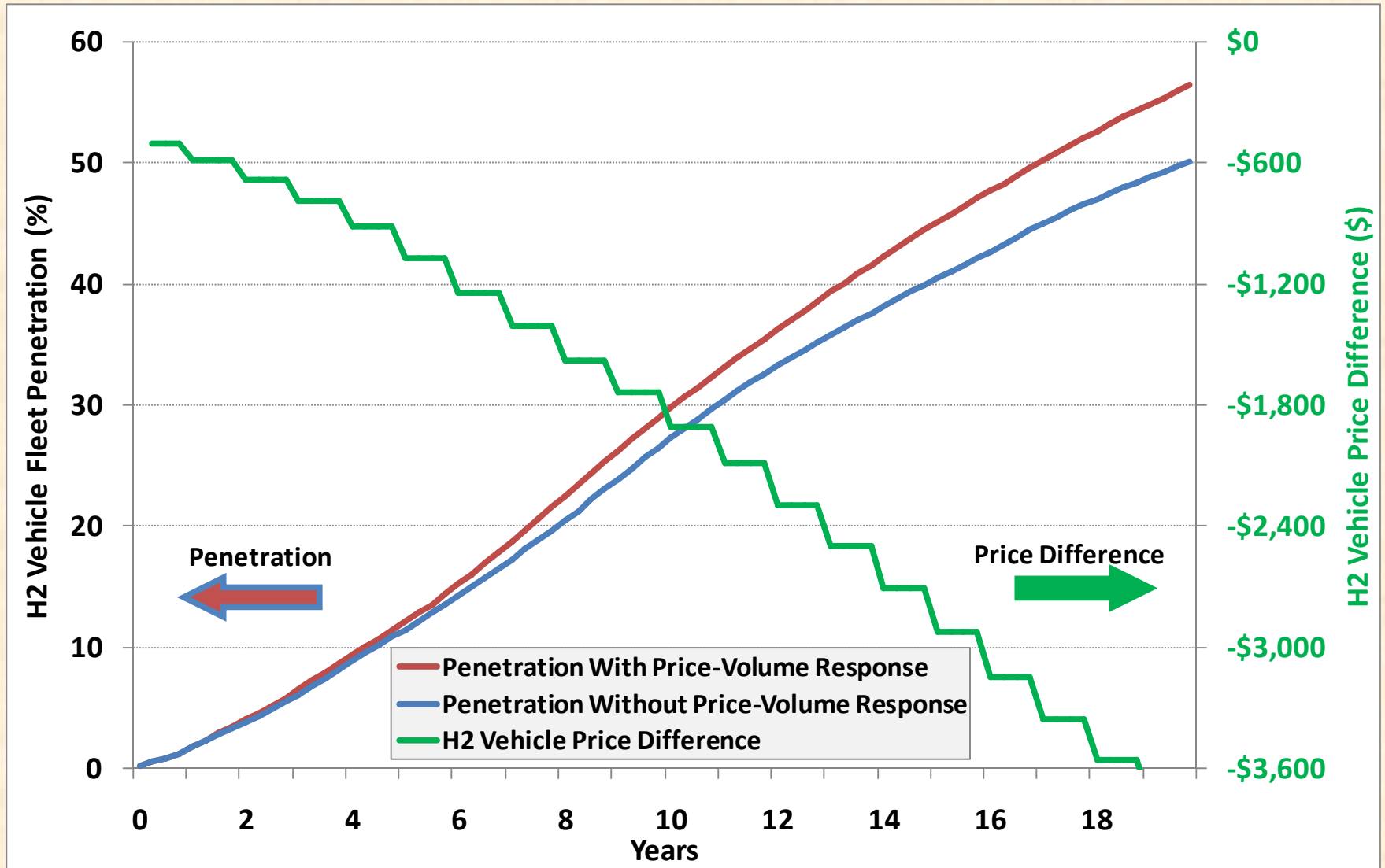
## Penetration Depends on Adopter Mix



## 4. Policy Analysis

- Government assistance including tax credits, pilot programs and government risk sharing can help achieve early adoption goals.
- Policy scenarios answer question: What policies are required to reach adoption goals?
- One of several examples is tax credit on purchase of hydrogen vehicle

# Sensitivity of Market Penetration to H2 Vehicle Price-Volume Response





# Summary

- ✓ **Chicken is Investor. Egg is car driver. Later interaction.**
- ✓ **Will the private sector invest? Yes. Eventually.**
- ✓ **Adoption depends on rules of thumb, risk aversion, attitudes and learning, in addition to traditional cost considerations. Gradually approaches optimum.**
- ✓ **Model explains transition from distributed to centralized production.**
- ✓ **Model is policy tool to evaluate tax credits, pilot programs and government risk sharing aimed at speeding adoption.**
- ✓ **Model is being validated by sensitivity tests, replication of other innovations, industry opinion and peer review.**

# Future Work

**FY 08**

**FY 09**

**Q3**

**Q4**

**Q1**

**Q2**

**Q3**

**Different Numbers and Combinations of Investor Agents**

**Biomass Production of Hydrogen**

**Policy Analysis**

**Model Validation**

**Coordination with MSM**

**Final Report**