

# Agent-Based Model of the Transition to Hydrogen- Based Personal Transportation: Consumer Adoption and Infrastructure Development Including Combined Hydrogen, Heat, and Power

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Project ID#  
AN003

# Overview

## Timeline

- Project start date: March 2010
- Project end date: September 2010
- Percent complete: 15%

## Budget

- Total project funding
  - \$240,000
- Funding for FY10:
  - \$240,000 (100% DOE)

## Challenges & Barriers

- Lack of understanding of future market behavior
- Lack of appropriate models and tools; stove-piped analytical capability
- Inconsistent data, assumptions, and guidelines

## Partners

- Lead: Argonne National Laboratory
- NREL: Fuel Cell Power Model
- Synovate



# Relevance: Project Objectives

- Explore the **chicken-or-egg problem**: codevelopment of the hydrogen production and delivery infrastructure and the user base which supports it.
- **Understand how the system works** rather than provide one forecast of system development.
  - How do different policies affect the transition?
  - How sensitive is growth to factors beyond the control of policy makers?
  - What role do consumer attitudes and behavioral characteristics play?
- Consider in a complex adaptive system the **interactions** between:
  - Hydrogen fuel producers and suppliers
  - Consumers of hydrogen fuel and fuel cell vehicles (FCVs)
  - Manufacturers of FCVs
- Extend the current agent-based model to include limited-service **Combined Hydrogen, Heat and Power (CHHP)** facilities as well as the regular distributed production hydrogen fueling stations (HFSs) currently modeled



# Relevance: Issues Illuminated

**Premise:** CHHP plant owners may sell limited amounts of hydrogen to consumers in hydrogen dispensing facilities (HDFs) as a way of obtaining additional revenue that can help to economically justify the plant.

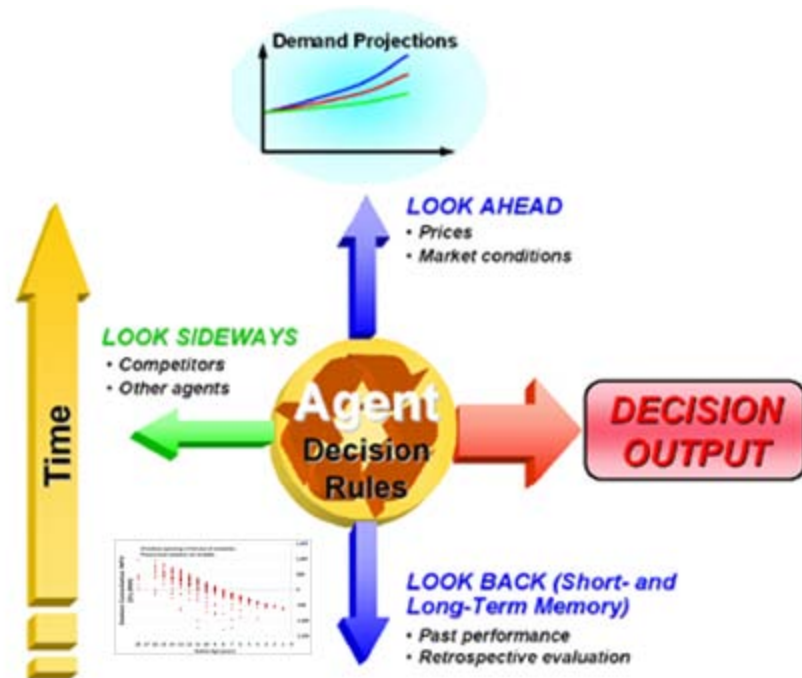
- How might owners of CHHP facilities expand the hydrogen refueling infrastructure by adding HDFs, and **how might the presence of HDFs affect the overall transition?**
- Competition between HFSs and HDFs based on different consumer features: **convenience vs. selling price**
- Effect of driver agents becoming “locked in” to HDF purchases and reluctant to purchase from HFSs: **“Crossing the Chasm”**
- Effect of **different hydrogen production capacities** on both profits and the spread of hydrogen fueling facilities
- Effects of **temporal placement of HDFs** – do adding such facilities early on aid or hinder the purchase of FCVs? Can they be profitable once HFSs are widespread?



# Approach: Summary of H2CAS Model

- Uses Agent-Based Modeling and Simulation (ABMS)
  - Simulates the decisions and actions of individual players in the system.
  - Models from the bottom up: **system behavior emerges** from the interactions of individuals.
  - Well-suited for our problem: thousands of players acting autonomously and interacting with one another.
  - Useful tool to help understand micro-factors that in combination drive the macro outcome.

- Agent Types:
  - Drivers
  - HFS Investors
  - CHHP Owners
  - Vehicle OEM



# Approach: Description of Agents

- Driver Agents
  - Represent consumers of vehicles and fuel.
  - Characterized by home and work locations, income level, and “personalities”.
  - **Make many trips** to work and other locations, noting exposure to refueling infrastructure.
  - **Make vehicle purchase decisions** (FCV vs. conventional vehicle)
    - Overall vehicle ages and mileage driven based on ORNL-compiled data.
    - High income drivers purchase vehicles more frequently.
    - Low income drivers purchase used vehicles.
  - Evaluate advantages and disadvantages of FCVs vs. conventional vehicles based on individual experience and personality
    - Sticker price
    - Price drop
    - Operational costs
    - Worry regarding availability of fuel & inconvenience in purchasing it
    - Social influence



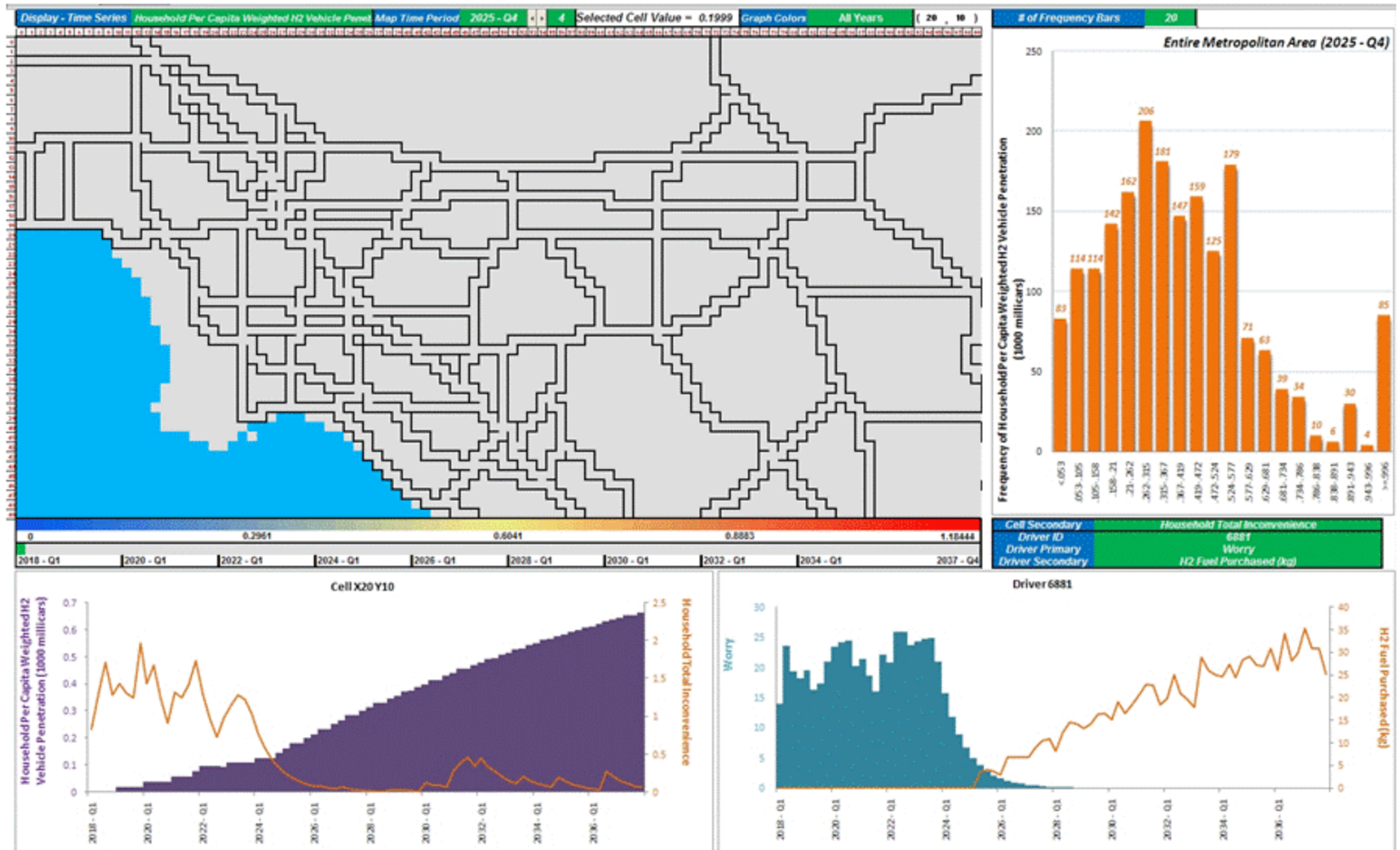
# Approach: Description of Agents

- HFS Investor Agents
  - Assess the suitability of various sites to locate HFSs based on FCV traffic past the site and their estimates of competition and future growth in hydrogen sales, and **build HFSs** accordingly.
- CHHP Owner Agents
  - Perform similar calculations in determining **whether to add HDFs to their plants**, but based on different cost structures and capacities.
- OEM Agent
  - May **limit the supply of FCVs** based on production capacity in the early years.
  - May decrease the selling price of FCVs relative to conventional vehicles as volume and experience are gained.



# Approach: Study Area

- Los Angeles, CA area





# Integration of CHHP

- Incorporate different characteristics of CHHP/HDFs and HFSs:
  - HDFs will have a **different cost structure** than dedicated HFSs; lots of federal and state incentives available
  - HDFs may **sell hydrogen “as available”** only, after meeting on-site stationary needs
  - HDFs may **sell to a limited group** of customers only, requiring pre-registration (at some cost in time and/or money to the consumer)
  - HDFs will likely have considerably **lower capacity** (kg/day) than HFSs
  - **Selling price** of HDF hydrogen may be different (lower) than HFS hydrogen
  - **Locations are restricted**: hospitals, large hotels, warehouses, etc.



# Integration of CHHP (cont.)

- Model inputs
  - Use the results from NREL's Fuel Cell Power Model to develop a **simplified cost structure** for HDFs:
    - Incremental capital cost
    - Incremental fixed operating and maintenance costs
    - Marginal hydrogen production costs
  - **Locations** of HDFs (determined exogenously)
  - **Capacity** of HDFs (different from that of HFSs)
  - **Selling price** of HDF hydrogen (different from that of HFSs)
  - Switches to allow:
    - Preregistration requirement
    - HDFs to run out of fuel

Project Milestone	Date Due	% Complete
Document work plan for integrating CHHP into H2CAS and analyzing CHHP as a bridge to hydrogen transition	3/31/2010	100
Evaluation of candidate CHHP sites in the LA region	9/30/2010	10
Submit report summarizing analysis	9/30/2010	0



# Technical Accomplishments and Progress

Work started March 2010 - No previous accomplishments to report.

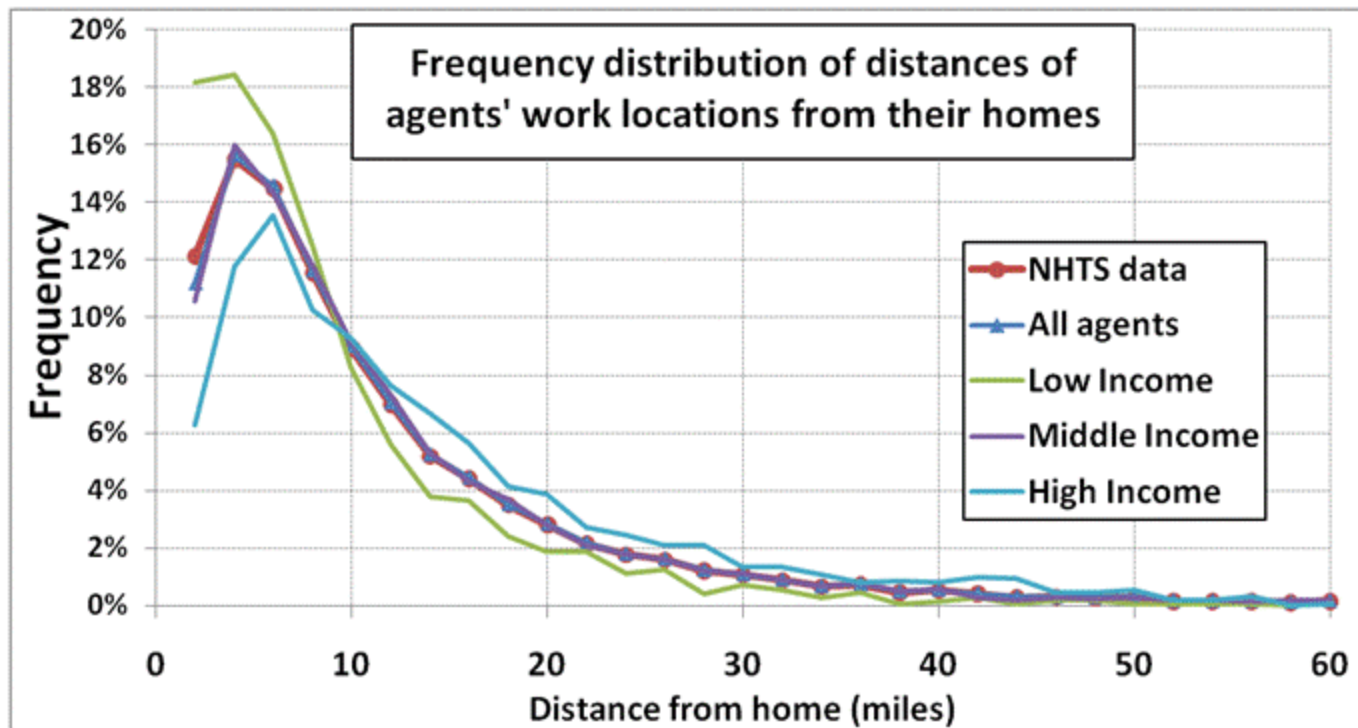
- Increased the granularity of the roadway network topology to allow more refueling locations and more realistic trip routing.
- Added a simple OEM agent to limit the supply of vehicles during the early phase of the transition.
- Improved the calibration of driver “personalities” (attitudes towards new technology and “greenness”) to the actual distribution in the population and stated willingness to pay.\*
- Provided driver agents with multiple personalities to help the agents better reflect the diversity in a modeled population 1000 times larger.

\* Based on literature estimates and discussions with Synovate, a market research firm specializing in the automotive market.



## Technical Accomplishments and Progress (cont.)

- Calibrated driver trip distances to latest NHTS data.



*Example showing correlation of agent trips with estimates based on NHTS data.*



# Technical Accomplishments and Progress (cont.)

## *Planned improvements/extensions:*

- Improve investor agents' method of estimating and projecting hydrogen sales (ongoing).
- Further extend driver “personalities“:
  - Incorporate attitudes towards FCVs based on time/money cost of registration and lack of full-service amenities.
  - Develop a mechanism to allow agent attitudes to change over time under social and other influences.
  - Calibrate to available market research and published literature.
- Develop algorithms for driver agents to register/purchase from HDFs based on their proximity to home/work, the agent's mileage driven, and perhaps other factors.
- Develop algorithms for driver actions in the event of a HDF running out of fuel, and the resulting costs to the driver in inconvenience.



# Collaborations



Prime



Market research firm aiding in calibration of driver agent personalities



Fuel Cell Power Model used to develop cost structure for HDFs associated with CHHP facilities



# Future Work

- Allow endogenous local competition on the selling price of hydrogen
  - Expiration of subsidies
  - Improvements in conventional vehicle efficiency
  - Increased competition from other alternative fuel vehicles
- Explore transition failures
  - Expiration of subsidies
  - Improvements in conventional vehicle efficiency
  - Increased competition from other alternative fuel vehicles
- Expand geographic scope
  - Other metropolitan areas
  - Wider footprint: regional or interstate



# Summary

- Relevance
  - Help to understand the hydrogen-based personal transportation chicken-or-egg problem, with particular examination of CHHP as a bridge
- Approach
  - Agent-Based Modeling and Simulation
- Technical Accomplishments & Progress
  - Improved realism of topology and calibrated travel patterns and consumer attitudes to available data
- Collaborations
  - NREL: Fuel Cell Power Model used to determine CHHP cost structure
  - Synovate: Consumer behavior research
- Future Work
  - Expand geographic scope and analyze competitive pricing

