

Commercialization Effort for 1 Watt Consumer Electronics Power pack

P. I. Chuck Carlstrom

MTI Micro Fuel Cells Inc.

June 10, 2010

Project ID:
ARRAH2001

This presentation does not contain any proprietary, confidential, or otherwise restricted information

Overview

Timeline

- Start date: July 15, 2009
- End date: November 30, 2010
- 75% complete

Budget

- Total project funding:
\$6,003,092
 - DOE share: \$2.99M
 - Contractor share: \$3.01M

Barriers

- Manufacturability
- Cost
- Performance & degradation
- Market acceptance

Partners

- Methanol Foundation
- Component suppliers
- Project lead: MTI Micro Fuel Cells

Relevance: Project Objectives

Demonstrate and field test a commercially viable one Watt Direct Methanol Fuel Cell (DMFC) charger for consumer electronic devices

- Reduce cost to attain a competitively priced product
- Design for manufacture & ease of assembly
- Demonstrate performance across range of environmental conditions
- User field test of 75 fuel cell powered chargers



Project Application

DMFC powered charger for consumer electronics

Current mobile power source:



Bring all your chargers



Find a wall outlet



Wait for battery charging

The new DMFC mobile power source:



All you need is one
DMFC charger to
power all your devices

+



And a Methanol
cartridge for instant
power

=



Carry with you and
charge on the go

Relevance to ARRA

- Alignment with ARRA goals of saving and creating jobs:
 - Directly created/ retained 14 FTE jobs in NY state
 - The leverage DOE funds offered enabled MTI to obtain private investment.
 - DOE funds used by MTI for labor – no direct materials or capital
- Alignment with FCT ARRA project goals of accelerating the commercialization and deployment of fuel cells:
 - Fuel cell charger will be commercial ready at end of program
 - Components have been redesigned for low cost, high volume manufacturing.
 - 75 fuel cell systems to be deployed in 2010 during field test

Approach

Development followed by deployment

- Developed and submitted environmental and safety plans in 2009
- Phase I: Redesign for low cost manufacturing
 - Redesigned all components to be produced using processes capable of low cost and high volume.
 - Test stacks/engines for improved performance & degradation
 - Build and test Alpha level systems for performance and robustness
- ◇ *Go/No-Go PHASE GATE*: Must meet predetermined performance, cost, and manufacturing metrics.
- Phase II: Complete tooling for all components
 - Build and test Beta systems with components from hard tooling
- Phase III: Deploy 75 units in the field and execute field test
 - Build and test all units to quantify performance prior to shipping
 - Test all units when they return to quantify loss in performance
 - Analyze any field failures to determine root cause

Approach

Development detail

- Redesign components for reduced cost and high volume manufacturing:
 - Plastic components went from machined to injection molded
 - Sheet metal components went from machined to formings and stampings
 - Laser cut free-standing gaskets were replaced with profiled gaskets over-molded onto components they seal
- Subsystem performance/ life improvements
- System Integration and testing
 - Algorithm development
 - Performance & qualification testing
 - Life testing
 - Steady state
 - User profile

Approach:

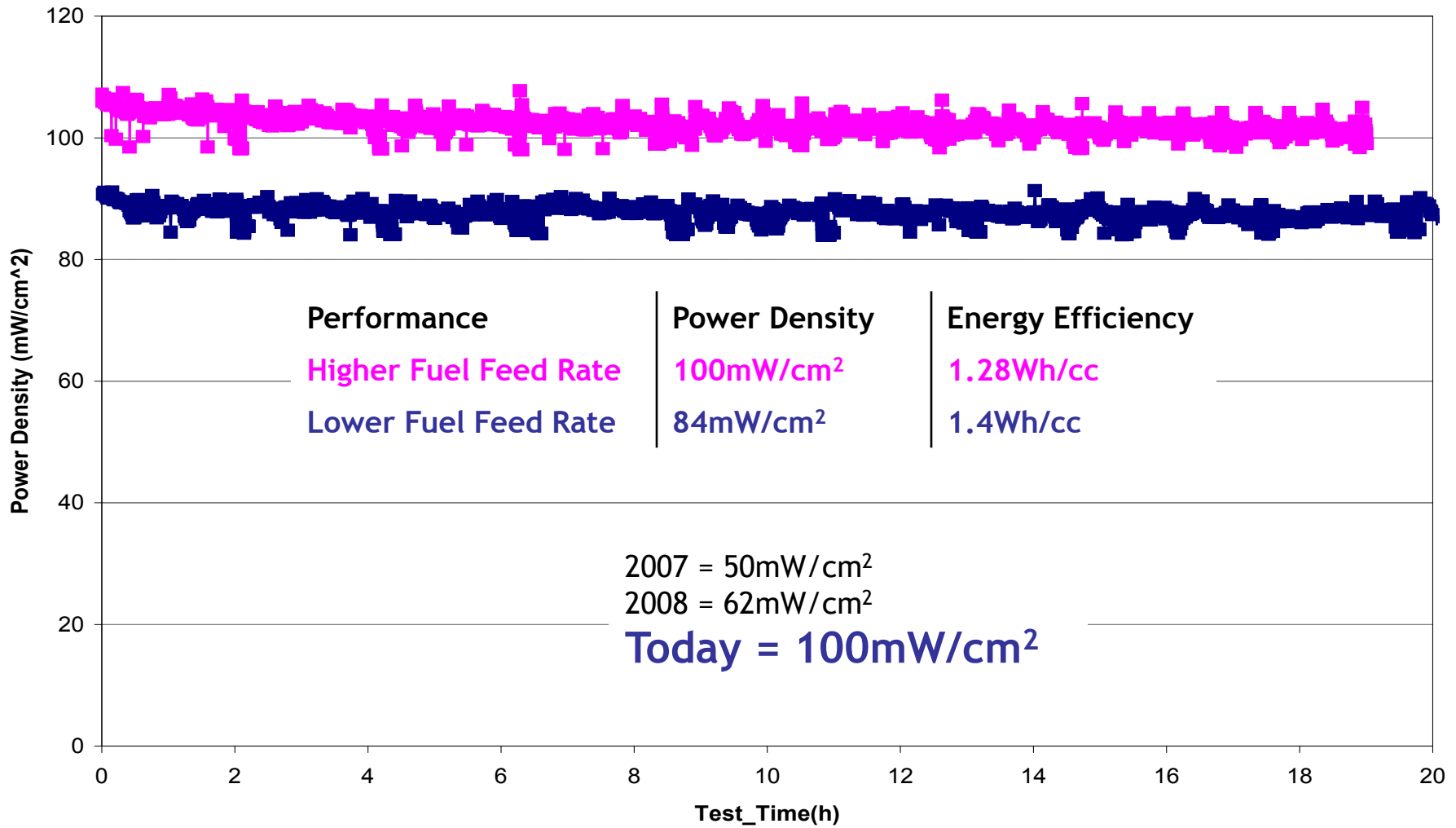
Go/No-Go metrics & results

- To pass phase gate system had to achieve predetermined levels of
 - ✓ Continuous run power (Achieved 1.04W net, Target was 1W net)
 - ✓ Energy from 1st cartridge (Achieved 28.9Whr, Target was 26Whr)
 - ✓ Life time (Target of 2000 hrs)
 - Achieved over 6000hrs at 5% loss per 1000 hrs on Stack/Engine
 - Achieved over 2000 hrs of run time on complete system
 - ✓ High volume unit production cost projection (\$ MSRP target achieved but confidential)
 - ✓ Total labor content reduction (Achieved 74% reduction, Target was 50%)
- Demonstrate robust operation for consumer electronics application:
 - ✓ 0-40C temperature operation with 10%-90% relative humidity
 - ✓ 0-8K Feet altitude operation
 - ✓ Orientation Independence

Achieved metrics and passed Phase gate on-schedule (November 2009)

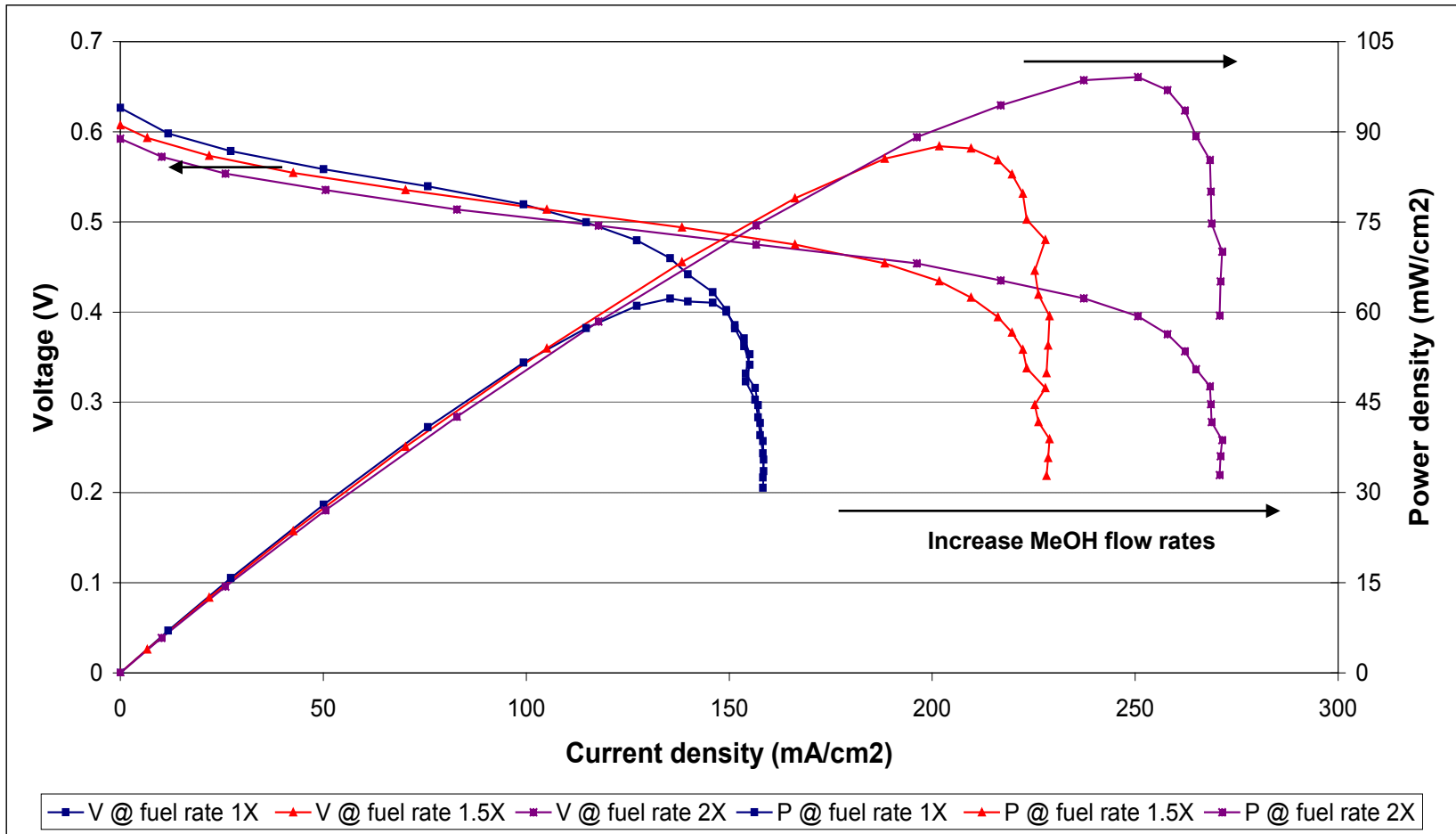
Technical Accomplishments:

Achieving high stack/ engine performance



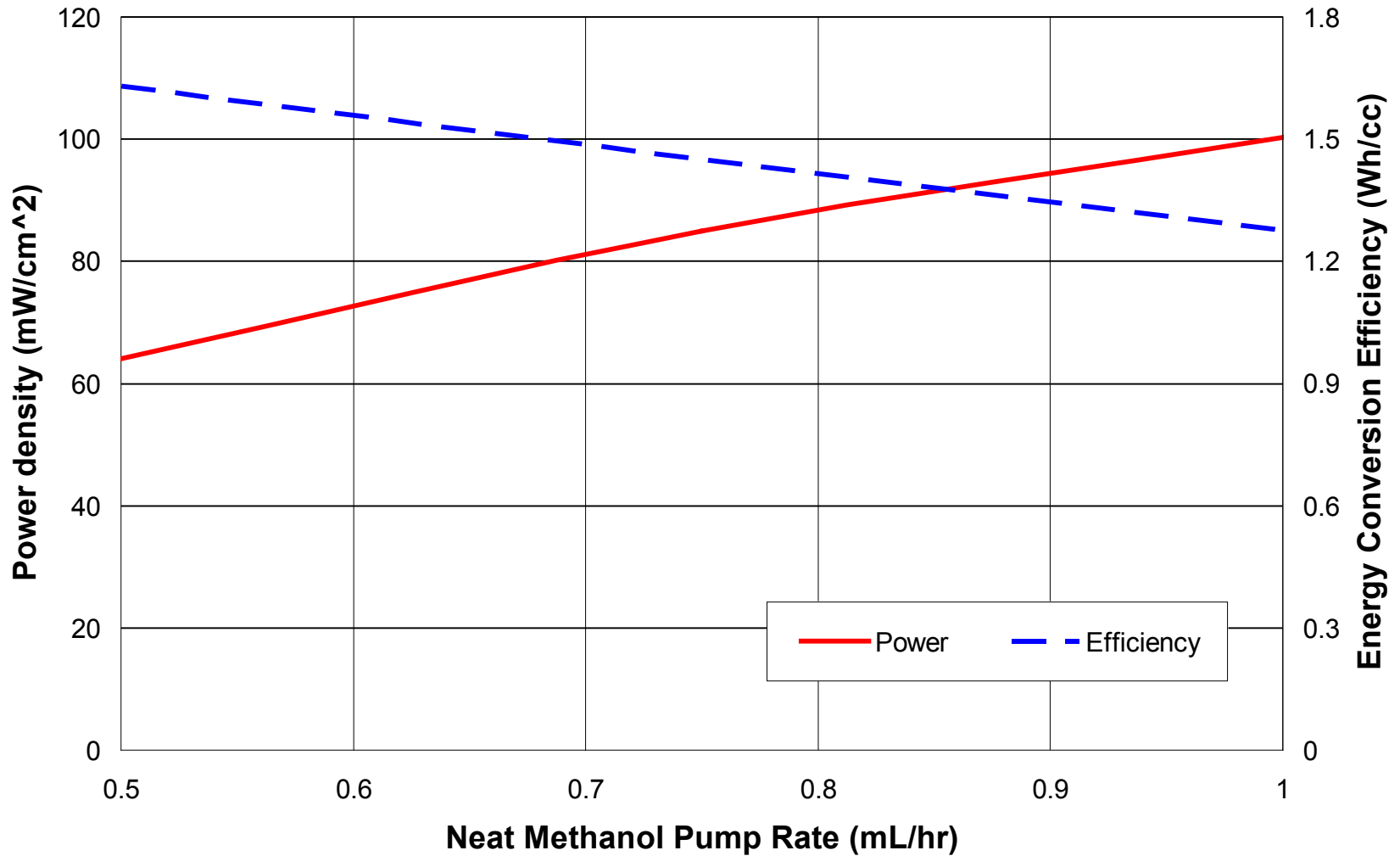
Technical Accomplishments:

Variable fuel flow to adjust power level



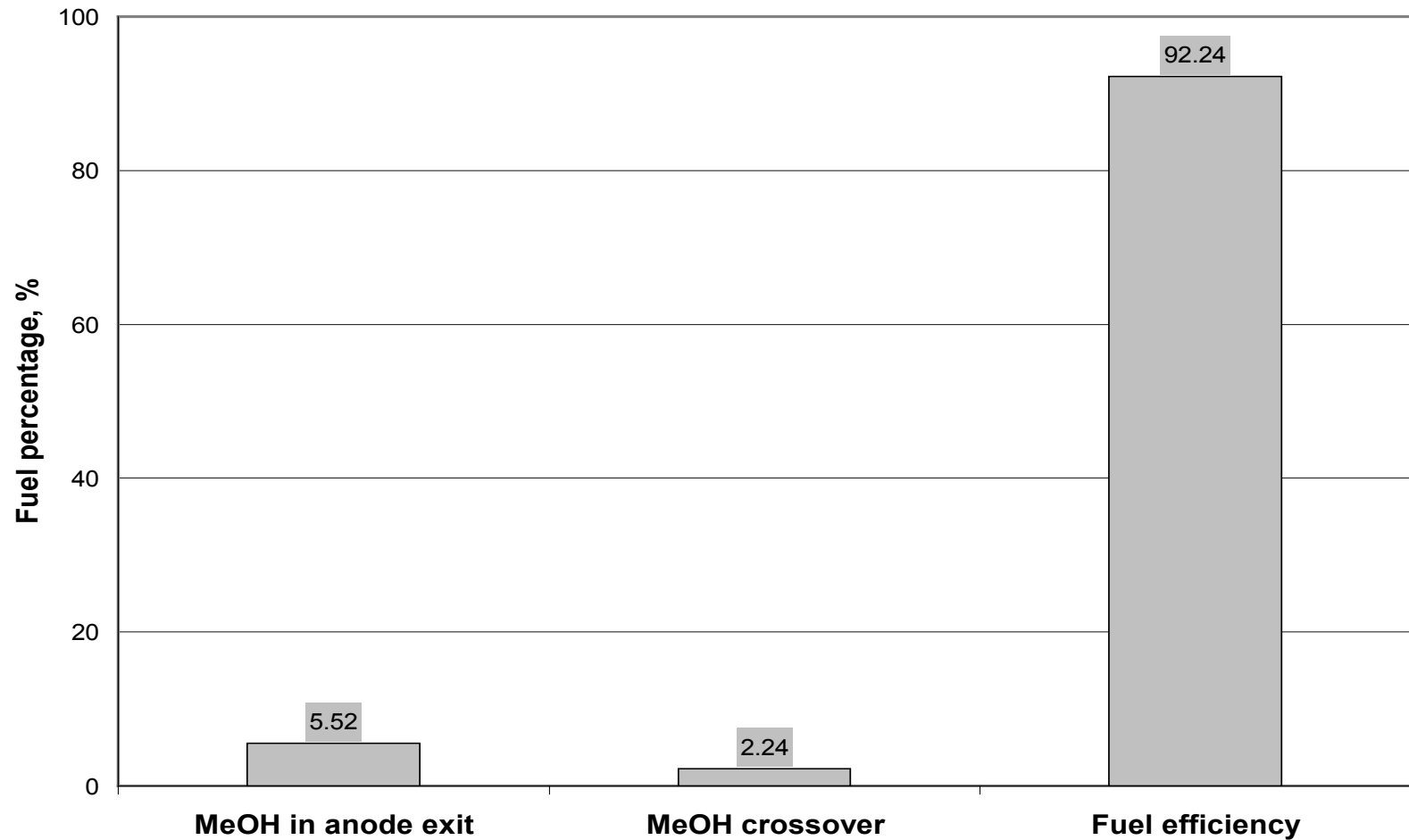
Technical Accomplishments:

High power density & efficiency of stack/engine



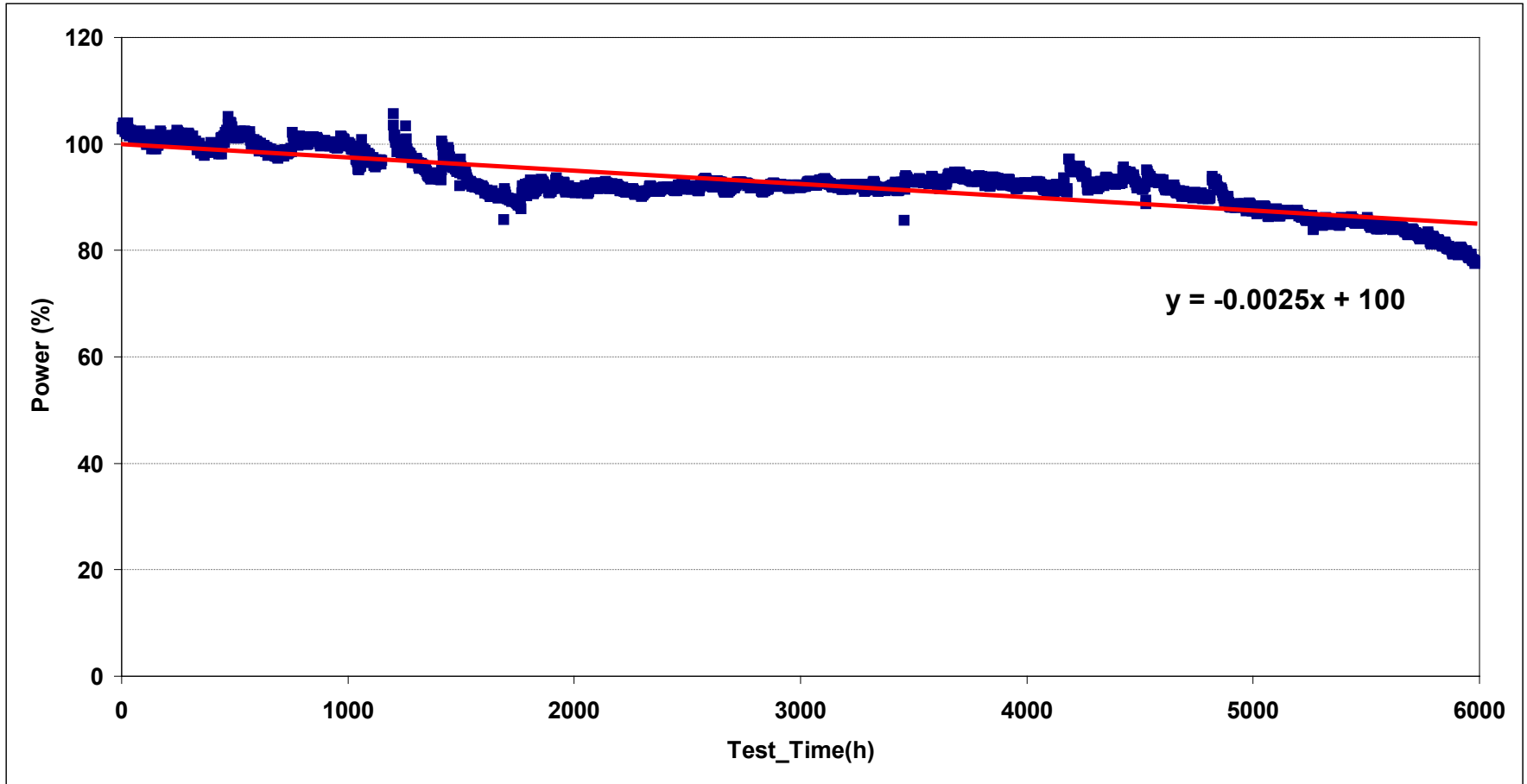
Technical Accomplishments:

Over 90% fuel utilization of stack/engine



Demonstrated Low Decay

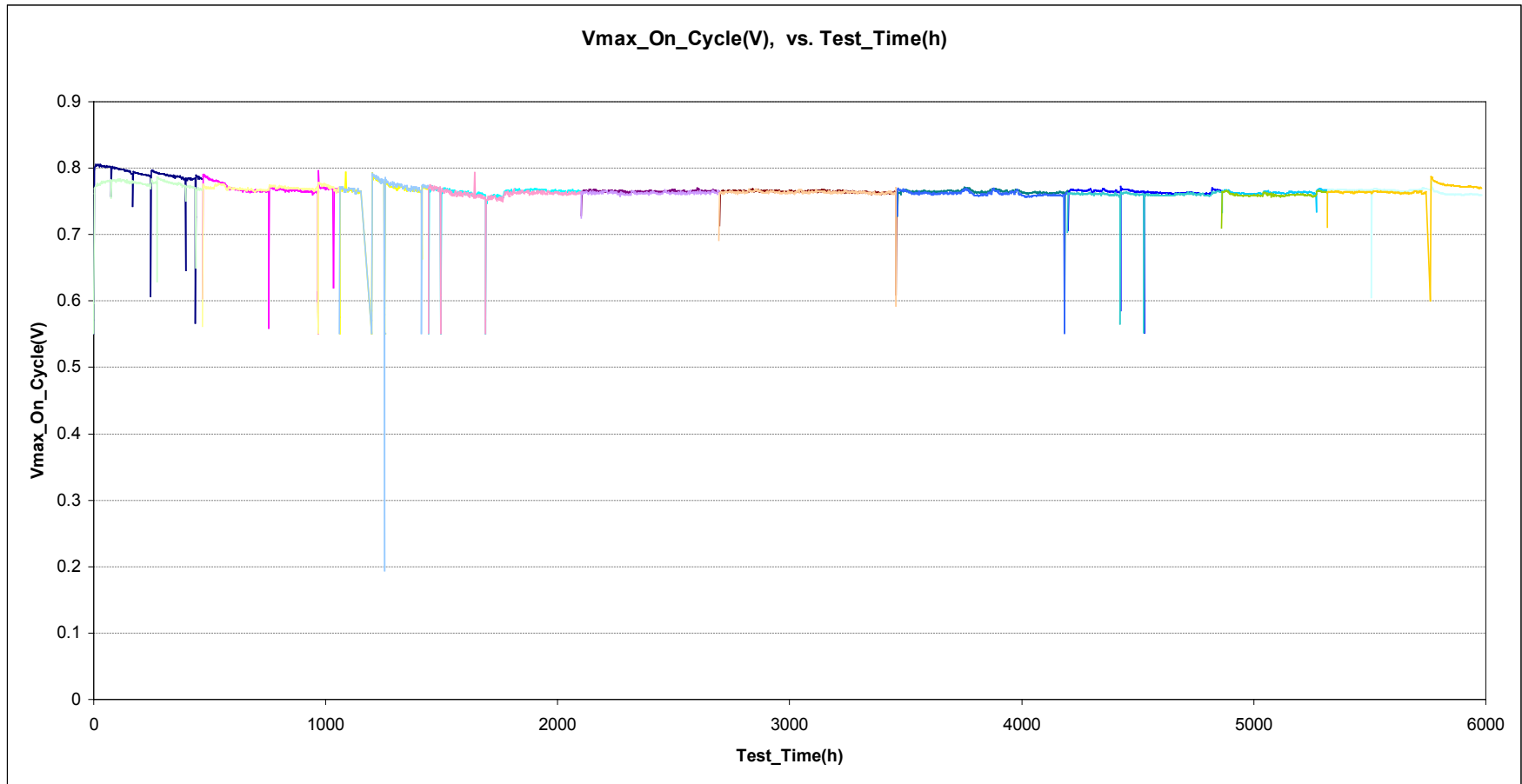
Normalized stack/engine power



2008 = 2,700 hours at 15% decay per 1000 hours
2009 = 6,000 hours at 5% decay per 1000 hours

Technical Accomplishments

Stable Open Circuit Voltages over 6000 hr run

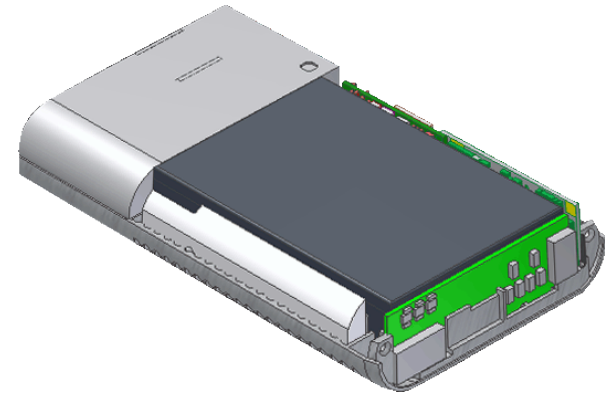


Technical Accomplishments

System Level Testing

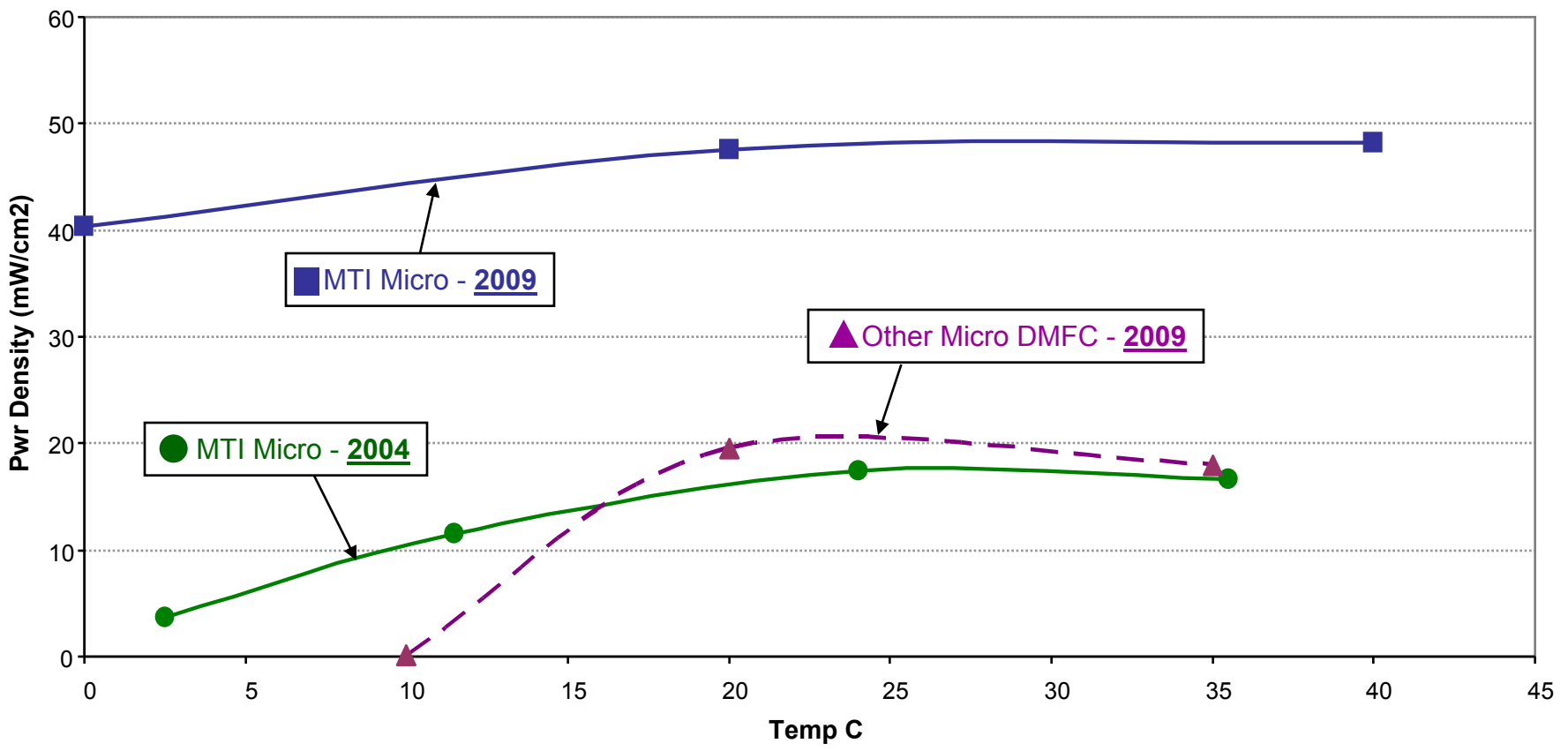
System level testing completed:

- ✓ Environmental latitude
 - 0C-40C
 - 0-90% RH
- ✓ Cold and hot ambient start-up
- ✓ Completed sound testing
- ✓ Surface temperature measurement
- ✓ Drop testing
- ✓ Orientation independence
- ✓ Altitude testing



Ambient Temperature Latitude

System Net Power Density vs. Temperature at 50 RH



MTI system provides stable power and more than twice the power density within the Consumer Electronics temperature range of 0 to 40°C

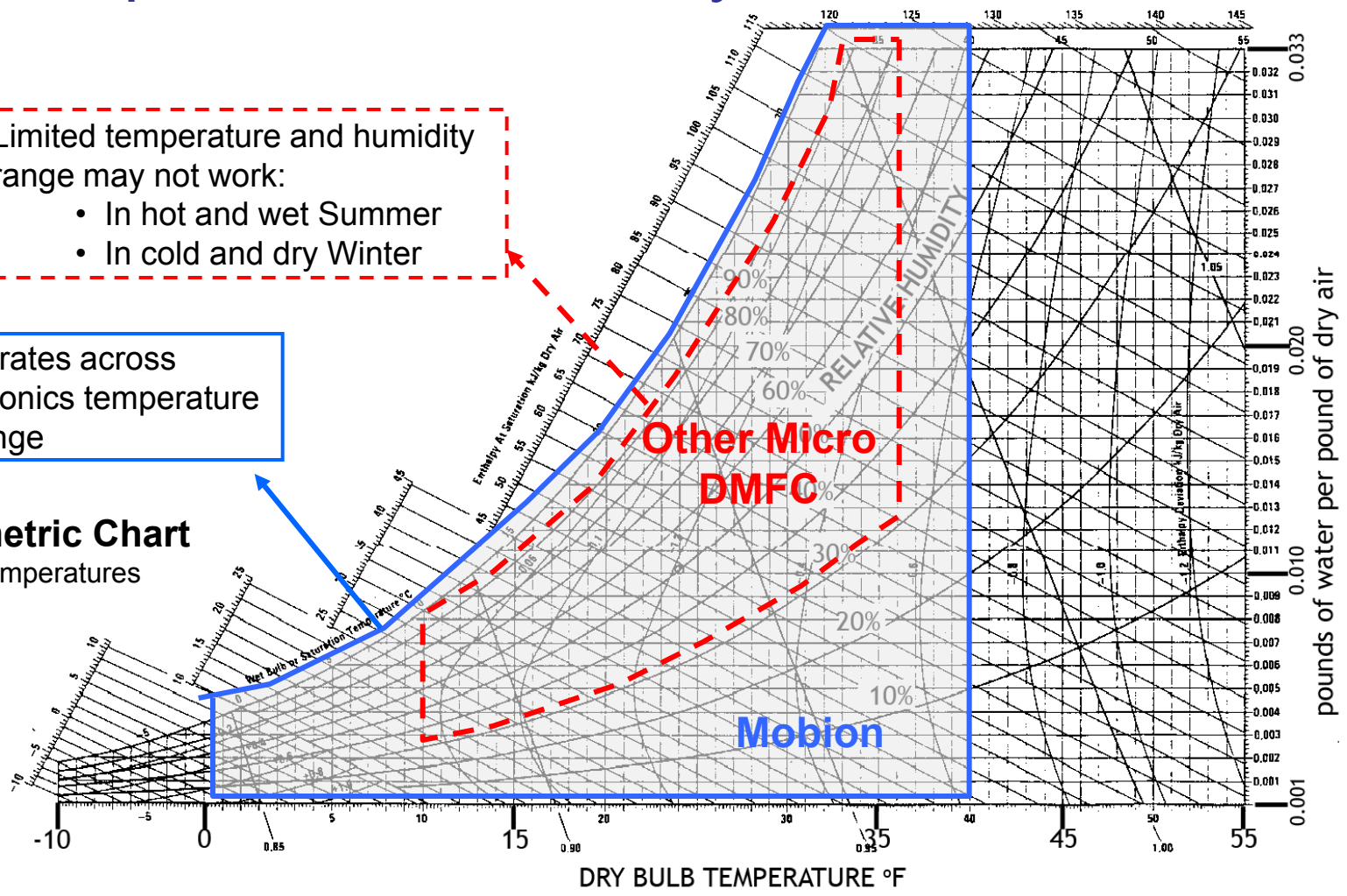
Demonstrated Performance over Ambient Temperature & Humidity

Limited temperature and humidity range may not work:

- In hot and wet Summer
- In cold and dry Winter

MTI system operates across consumer electronics temperature and humidity range

Psychrometric Chart
Normal Temperatures



Below 0°C Properties and Enthalpy Deviation Lines Are For Ice
Reproduced courtesy of Carrier Corporation

Collaboration

- Methanol Foundation:
 - Consumer and environmental safety & associated regulatory standards development and compliance
 - Working with key states EPA on cartridge & system end-of-life disposal and recycling
- Fuel cell component suppliers:
 - MEA, membranes, plate and seal materials
 - Share performance and life test results with partners
 - Qualified multiple sources of supply for key components

Future Work

- Execute Field Test:
 - Procure and qualify components and subsystems for field test units
 - Build & test all systems
 - Identify target end users
 - Deploy and support systems during field test
 - Methanol cartridge supply
 - Address/ resolve fields issues
- Evaluate system performance and degradation in field conditions
- Analyze user feedback from field test and prepare comprehensive report
- Test fuel cell systems and Methanol cartridges for IEC compliance

Summary

- **Relevance:**
 - Project is in direct alignment with ARRA and FCT ARRA goals
 - 14 FTE jobs retained in NY state
 - Improved manufacturability to accelerating commercialization
 - Deploying 75 fuel cell systems into field for critical user feedback
- **Approach:**
 - All technical performance targets/metrics have been achieved
 - Passed Go/No-Go phase gate in November 2009
- **Technical Accomplishments:**
 - Reduced cost and improved manufacturing
 - Machined components to plastic injection molding or metal stamping
 - Over 50% reduction in labor content to build a system
 - Demonstrated high performance, fuel efficiency, and low degradation
 - Demonstrated system temperature & humidity latitude (0C-40C, 0-90%RH)
- **Collaborations**
 - Methanol Foundation:
 - Cartridge and system regulatory standards development & compliance
 - End of life disposal and recycling
 - Component suppliers/ commercialization partners
- **Future work**
 - Deploy and support 75 field test systems during 2010
 - Evaluate system performance and degradation in field conditions

Thank You!



A power generator that fits in your hand!