

Fuel Cell Technologies ARRA Projects - Session Introduction -

Jim Alkire

2012 Annual Merit Review and Peer Evaluation Meeting

May 16, 2012

ARRA Goals & Objective



American Recovery & Reinvestment Act (ARRA) of 2009

ARRA Goals:

- Create new jobs and save existing ones
- Spur economic activity
- Invest in long-term economic growth

EERE Fuel Cell ARRA Project Goal:

 Accelerate the commercialization and deployment of fuel cells and fuel cell manufacturing, installation, maintenance, and support services

Objective:

Deploy up to 1,000 fuel cells for early market applications

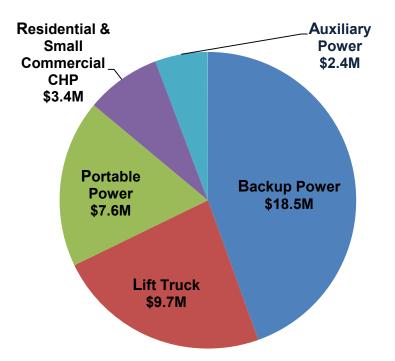
ARRA Fuel Cell Funding & Budget



More than \$41 million from the 2009 American Recovery and Reinvestment Act to fund 12 projects to deploy up to 1,000 fuel cells

From lab to deployment:

DOE has supported R&D by all fuel cell developers involved in these projects.



Industry participants provide approximately \$54 million in cost-shared funding—for a total of ~ \$96 million.

Company	Award	Application
Plug Power (7A)	\$2.7 M	Backup Power
ReliOn, Inc. ¹	\$8.5 M	Backup Power
Sprint Nextel	\$7.3 M	Backup Power
FedEx Freight East ²	\$1.3 M	Lift Truck
GENCO ²	\$6.1 M	Lift Truck
Nuvera Fuel Cells ¹	\$1.1 M	Lift Truck
Sysco Houston ²	\$1.2 M	Lift Truck
Jadoo Power	\$2.2 M	Portable
MTI Micro Fuel Cells ¹	\$3.0 M	Portable
Univ. of N. Florida ¹	\$2.4 M	Portable
Plug Power (6A)	\$3.4 M	СНР
Delphi Automotive	\$2.4 M	Auxiliary Power

¹ Project completed ² Fully deployed

ARRA Fuel Cell Units in Operation



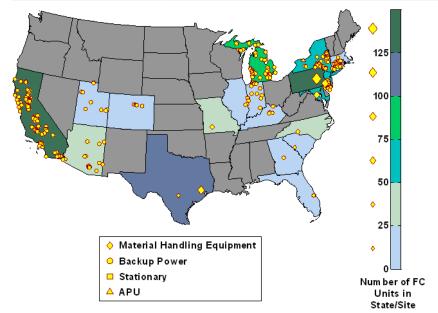
NREL estimates over 1 million operating hours and 150,000 hydrogen fills for MHE were reached in Q1 CY12.

Fuel Cell Deployment Status – April 2012

Application	Currently Operational (#)	Originally Planned (#)
APU	1	1
Backup Power	668	539
Material Handling	504	504
Stationary	0	6
Total	1,173	Up to 1,000

NREL ARRA Data Collection Snapshot

ARRA Material Handling Equipment Data	As of 12/31/2011
Hydrogen Dispensed	99,650 kg
Hydrogen Fills	> 148,250
Hours Accumulated	> 959,880 hrs























ARRA Progress & Accomplishments



Fuel cell-powered lift trucks fully deployed as of end of CY2011

CURRENT STATUS

- 12 project grants awarded (4 ended; 8 to remain active through CY13)
- Over 500 fuel cell lift trucks deployed
- More than 660 fuel cell backup systems operational
- 22-71 jobs created or retained per quarter as reported on Recovery.gov
- More than 86% of funds have been paid out
- Siting and permitting activities posed major challenges, but are nearly complete
- Safety plans developed for all projects
- Hydrogen Safety Panel has reviewed and provided feedback on all project safety plans and has completed site visits to selected projects (3 MHE & 1 backup site)

ARRA Progress & Accomplishments



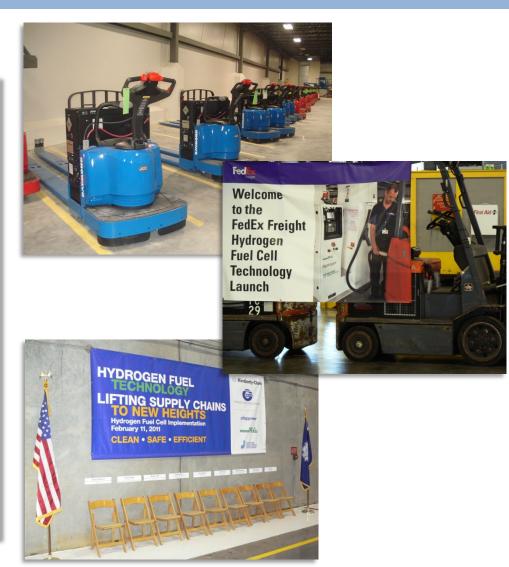
Completed multiple outreach and media events

Media Events

- Sysco Houston (TX)
 - 98 lift trucks operational
- FedEx Freight East (MO)
 - 35 lift trucks operational
- GENCO
 - Kimberly Clark site (SC)
 - 25 lift trucks operational

Major Presentations

- Fuel Cell Seminar & Exposition
 - October 2010
 - November 2011



Leveraged Fuel Cell Deployments



Additional fuel cell–powered lift truck deployments taking place based on ARRA experience and lessons learned!

Examples of Leveraged and Future Deployments:

- Sysco (Corporation) plans to convert an additional 900+ battery powered lift trucks to fuel cell power over the next 24 months at seven sites nationwide
- By June 2012, Sysco will complete fuel cell fleet conversions at four of the seven sites
- FedEx Freight East purchased an additional 5 fuel cell powered lift trucks to bring their fleet to a total of 40 lift trucks

Other examples being compiled







ARRA Challenges



Risk-management strategies are in place.

Risk Mitigation Strategies

- NEPA reviews completed for all 12 projects
- Routine safety plans and reviews completed for all projects. Site visits:
 - Sysco Houston Houston, TX
 - H-E-B San Antonio, TX
 - Coca Cola Charlotte, NC
 - Warner Robins AFB, GA
- Tracking metrics identified to evaluate the performance of projects (NREL)
- Costing schedule updated to account for delays (siting & permitting, NEPA)





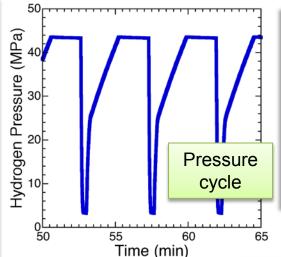
Sandia National Laboratory (SNL)



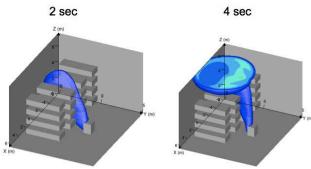
SNL developing technical basis for requirements in indoor refueling and high-cycle tank designs for material handling equipment

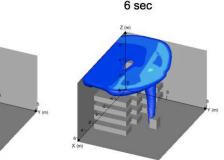
SNL is performing tests to simulate service in fuel-cell applications*:

- Vessels cycled to up to 50,000 cycles
- All observed failures were leak-before-burst
- Results used to justify design requirements in CSA HPIT1 standard









Hydrogen release volume as a function of time for 6.35mm leak

Significant R&D Progress**

Results are being incorporated into:

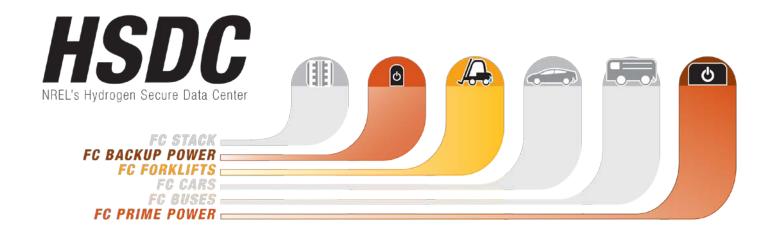
- A fault-tree model of indoor refueling systems
- Indoor refueling requirements NFPA 2 2014 revision

^{*}AMR progress report: "SCS005, Somerday, SNL: R&D for Safety Codes and Standards: Materials and Components Compatibility"

^{**}AMR progress report: "SCS011, Dedrick, SNL: R&D for Safety Codes and Standards: Risk Assessments"

ARRA Hydrogen Fuel Cell Data





- National Renewable Energy Laboratory (NREL) Data Collection:
 Operation & maintenance data now available for MHE & backup power
- Fuel cell & infrastructure data to NREL's Hydrogen Secure Data Center
- Data includes operation, maintenance, safety, and hydrogen production

Talk by Jen Kurtz (NREL) in Track F – Today, May 16th at 1:45 PM

Analysis Results for ARRA Projects:

Enabling Fuel Cell Market Transformation

ARRA – Analysis of Impacts



DOE-EERE

- "Status and Outlook for the U.S. Non-Automotive Fuel Cell Industry: Impacts of Government Policies and Assessment of Future Opportunities" David Greene, ORNL, 2011
- "Evaluation of U.S. DOE Energy Recovery Act Fuel Cells Initiative"
 William Ernst, Strategic Analysis, Inc.





ARRA Lessons Learned



Siting and Permitting

- Tackle NEPA requirements first
- Facilitate national guidelines for siting and permitting

Codes and Standards

- Identify and address concerns that may impact commercial acceptance of fuel cell systems
- Provide technical basis for codes and standards

Unanticipated Events

- Prepare back-up strategies in advance
 - Project terminations
 - Partner changes
 - Business and financial uncertainties



Exceeded ARRA goal of 1,000 fuel cells deployed!

- > 1 million hours accumulated on ARRA funded fuel cell lift trucks
- Backup sites showing 99.7% proven reliability for successful startups
- > 660 fuel cells deployed for backup power applications, with more planned
- > 500 fuel cell lift trucks operational; additional deployments planned without DOE funding
- 20 states have operational fuel cells funded through ARRA (up to 21 states will have fuel cells)



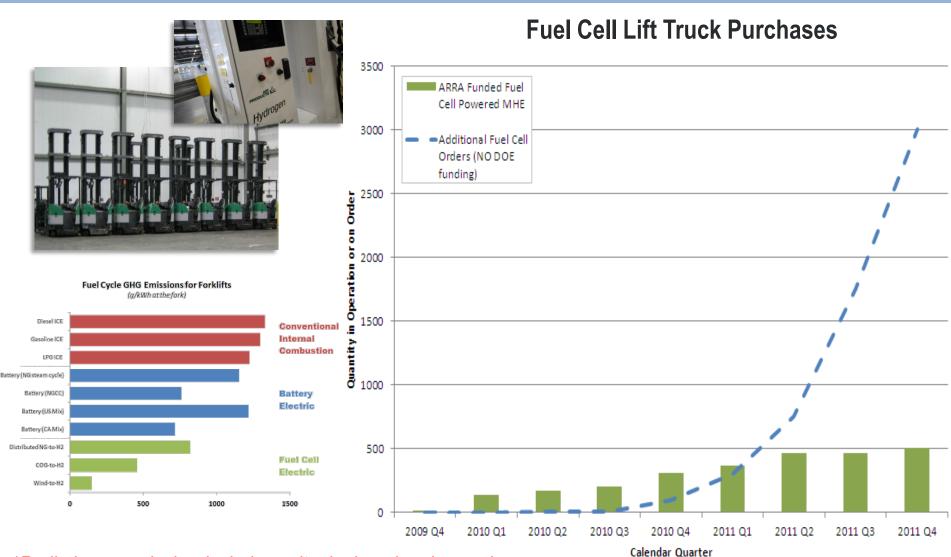


More than 1,000 fuel cells have been deployed through ARRA – exceeding the goal, and trumping DOE funded deployments at scale in the last 10 years!

ARRA as Catalyst for Deployments



ARRA and MT deployments of fuel cells for lift trucks led to industry purchases of an estimated 3,000 additional fuel cell lift trucks with NO DOE funding.*



Session Instructions



- This is a review, not a conference.
- Presentations will begin precisely at scheduled times.
- Talks will be 20 minutes and Q&A 10 minutes.
- Reviewers have priority for questions over the general audience.
- Reviewers should be seated in front of the room for convenient access by the microphone attendants during the Q&A.
- Please mute all cell phones and other portable devices.
- Photography and audio and video recording are not permitted.

Reviewer Reminders



- Deadline to submit your reviews is May 25th at 5:00 pm EDT.
- ORISE personnel are available on-site for assistance.
 - Reviewer Lab Hours: Tuesday Thursday, 7:30 am 8:30 pm;
 Friday 7:30 am 1:00 pm.
 - Reviewer Lab Locations:
 - Crystal Gateway Hotel—Rosslyn Room (downstairs, on Lobby level)
 - Crystal City Hotel—the Roosevelt Boardroom (next to Salon A)
- Reviewers are invited to a brief feedback session at 6:15 pm today, in this room.

For More Information



ARRA Contacts

U.S. Department of Energy

James Alkire Dimitrios Papageorgopoulos

720-356-1426

<u>james.alkire@go.doe.gov</u> David Peterson

Sara Dillich Katie Randolph

Donna Lee Ho Ned Stetson

Gregory Kleen Reginald Tyler

Jason Marcinkoski

Technical Support

Shaun Onorato Matthew Simon (Cas-Navarro Joint Venture LLC) (Energetics, Inc.)

Data Collection & Analysis:

Jennifer Kurtz (National Renewable Energy Laboratory)

Key ARRA Stakeholders



Data Collection & Analysis

NREL

Fuel Cell Developers

- Altergy
- Delphi Automotive
- Jadoo Power
- MTI Micro Fuel Cells
- Nuvera Fuel Cells
- Plug Power, Inc.
- ReliOn, Inc.
- University of North Florida

Hydrogen Providers

- Air Products & Chemicals, Inc.
- Linde
- Nuvera Fuel Cells (via on-site NG reformer)

Fuel Cell End Users

- AT&T
- City of Folsom, CA
- Coca Cola
- FedEx Freight East
- Fort Irwin
- GENCO
- H-E-B
- Kimberly Clark
- NASCAR
- PG&E
- Sempra Energy customers
- Sprint Nextel
- Sysco Houston
- Sysco Philadelphia
- University of California Irvine
- Warner Robins Air Force Base
- Wegmans
- Whole Foods Market