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AN 035

Employment Impacts of Infrastructure Development for Hydrogen and Fuel Cell Technologies

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RCF ECONOMIC & FINANCIAL CONSULTING, INC.

Overview

Timeline

Start date: October 2010

End date: Project continuation and direction determined annually by DOE

Percent complete: 30% (FY2013)

Budget

DOE share: 100% Funding for FY12: \$72k Funding for FY13: \$150k*

* AOP commitment. Initial \$25k received Oct. 2012. Additional funds expected April 2013.

Barriers

- Lack of Readily Available, Objective, and Technically Accurate Information (A)
- Regional Differences (E)
- Difficulty of Measuring Success (F)

Partners

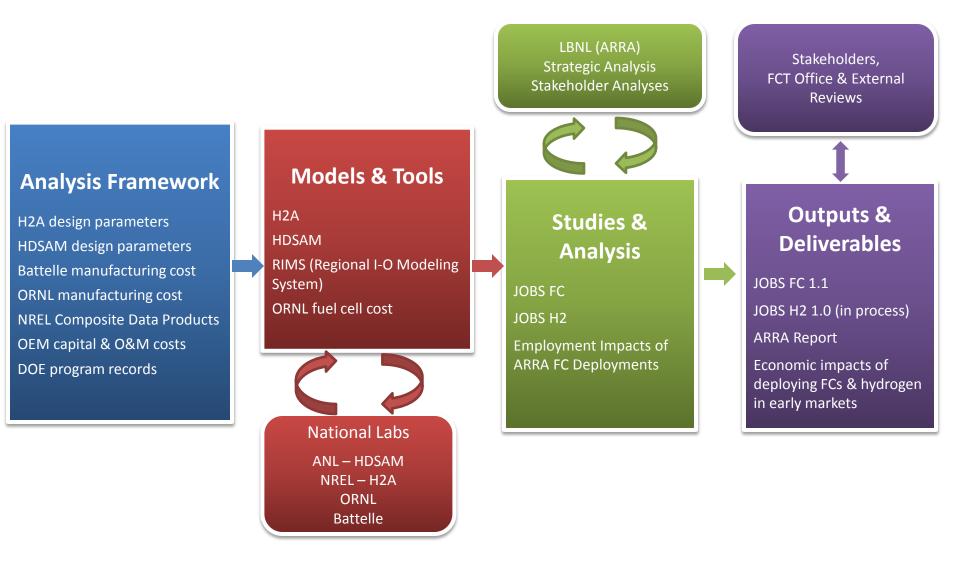
- Argonne National Laboratory
- RCF Economic & Financial Consulting
- Stakeholders:
 - Public agencies Industry organizations Manufacturers Researchers

Relevance

- Provide consistent platform/model to examine employment and other economic impacts of hydrogen (H2) and fuel cell (FC) investments
 - JOBS FC (JOBS and economic impacts of Fuel Cells) and JOBS H2 (JOBS and economic impacts of Hydrogen) models translate investment and operations expenditures into estimates of gross and net employment, earnings and economic activity
 - Downloaded tools, web-based training and support permit analyses of economic impacts of fuel cells and hydrogen infrastructure
- Analyze fuel cell and infrastructure deployment
 - For particular programs/projects or scenarios
 - To provide input for R&D priorities
- Support stakeholders
 - Robust, user-friendly tools with appropriate functionality
 - Acquire/review input data and methodologies and validate results for different geographies and applications. This is essential information for local, state and national policy decisions, public and private investment decisions and program planning and analysis.

Approach

Employment Impacts of Infrastructure Development for Hydrogen and Fuel Cell Technologies



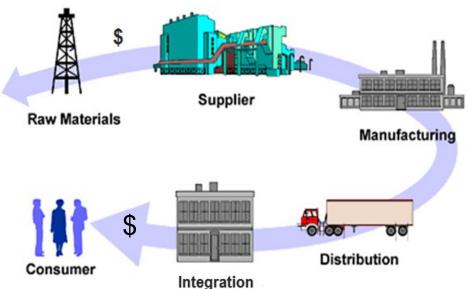
Approach

JOBS tools are based on input-output methodology and associated assumptions

- JOBS FC and JOBS H2 are **spreadsheet** tools that estimate economic impacts based on **user-specified scenarios**
- Economic impacts from major activities:
 - Manufacturing, deploying and operating fuel cells (FCs)
 - Constructing fueling infrastructure to operate FCs
 - Producing fuel to power FCs
- User inputs:
 - Geographic region of interest
 - Number, capacity and type of fuel cells manufactured
 - Number of FCs imported to or exported from region
- Default values (in lieu of user inputs) based on stakeholder input and published literature
- Input-output analysis: tracks flow of dollars spent on activities into economic impacts in the economy including ripple effects (re-spending)
- Economic impacts based on relationships between employment and materials used in industries associated with expenditures, as determined by RIMS Input-Output model



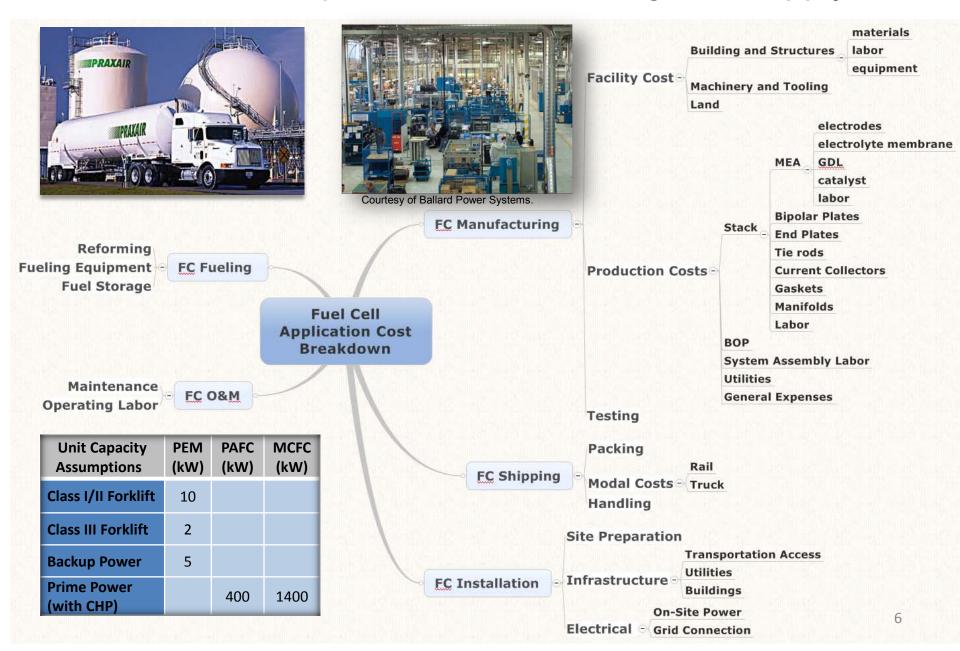
Gross Job-years Displaced Job-years



1 Job-Year = 1 year of work for one person NOT census count

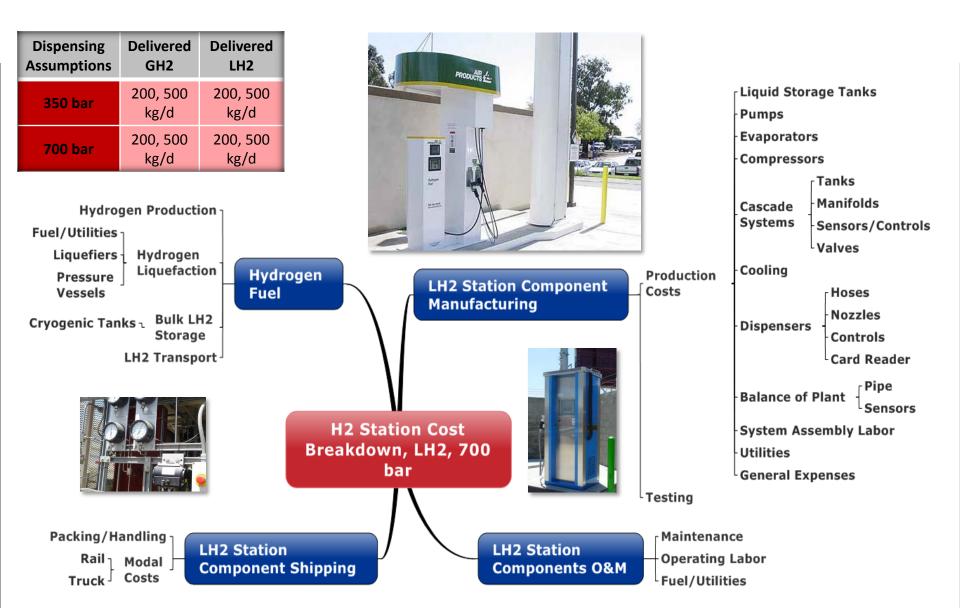
Jobs are created at each stage in H2 and FC production, installation, infrastructure construction, O&M, and fuel supply chains (**direct + indirect jobs**), as well as from ripple effects (**induced jobs**). Economic benefits flow in both directions within supply chains.

JOBS FC models expenditure flows through FC supply chain



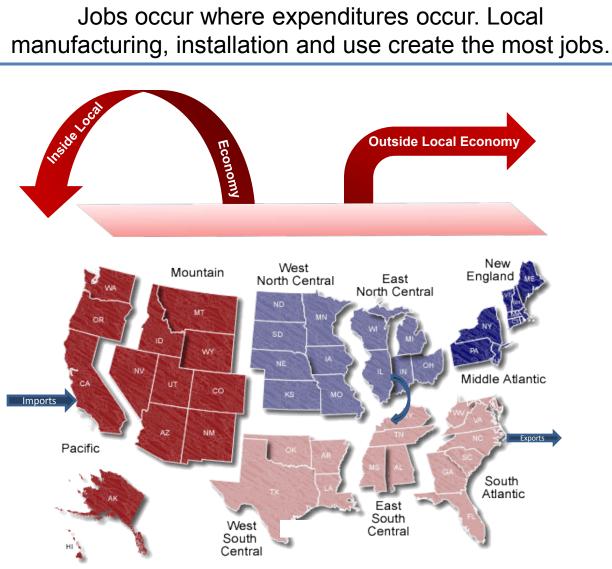
Approach

JOBS H2 models expenditure flows for retail H2 stations



Approach

JOBS tools facilitate regional impact analyses



 JOBS models use RIMS multipliers for 60 different geographies to account for geographic variation

- In JOBS FC jobs are created from imported or exported fuel cells
- JOBS H2 adds local shares for production of fuel & fueling equipment, installation, O&M, etc. to better account for local economic development efforts
- Key metrics:
 - Economic output = Σ goods + services produced over time
 - Earnings = Σ wages + salaries + proprietor's income over time
 - Employment = Σ jobs held by workers over time (job-years, not census)

FY 2013 Accomplishments

Due date	Milestone	Current Status
12/12	JOBS FC 1.1	Complete
12/12	Preliminary ARRA Analysis	Complete
4/13	Draft Final ARRA Analysis Report	Complete
9/13	JOBS H2 LH2 Module Webinar and Beta Test	25%
12/13	JOBS Analysis Report	15%
12/13	JOBS H2 1.0 Launch	20%



Accomplishments – JOBS FC 1.1

JOBS FC 1.1 launched Dec. 2012

Products:

- JOBS FC 1.1 and Updated Users' Guide
- <u>http://JOBSFC.es.anl.gov</u> website
- JOBS FC 1.1 EERE webinar 12/11/12 (<u>http://www1.eere.energy.gov/hydrogenandfuelc</u> <u>ells/webinar archives 2012.html#date121112</u>)

Enhancements:

- Added manufacturing facility construction module for prime power FCs
- Revised PAFC and MCFC component cost breakdowns and supply chain linkages
- Revised prime power cost estimates

	ANL-12/24 Rev. 01
JOBS and Economic Impacts of Fuel (JOBS FC 1.1*)	Cells
User's Guide	
Argonne National Laboratory	
*Copyright © 2012 UChicago Argonne, LLC	

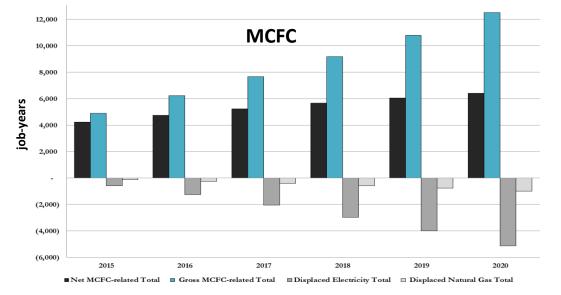
Accomplishments – JOBS FC 1.1

JOBS FC 1.1 captures impact of building manufacturing facility to produce FCs for prime power

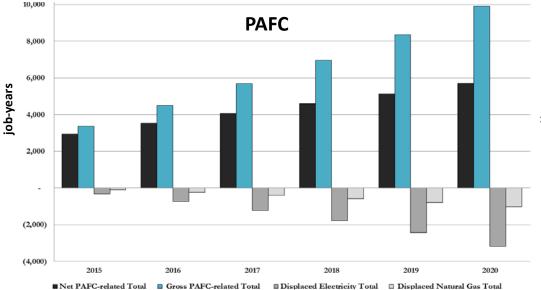
* * * PRIME MANUFACTURING FACILITY CONSTRUCTION MODULE * * *							
RESET - CLEAR ALL USER-SPECIFIED VALUES							
REQUIRED USER INPUT FIELDS							
Step 1 - Choose Region							
Select State or Region	<please< td=""><td>e select></td><td></td><td></td></please<>	e select>					
Step 2 - Annual Manufacturing Capacity							
What is the maximium number of MWs that the ne	w facility will be able	to produce annually?					
Enter Desired Annual Capacity	User-specified value	Notes		Value used in model			
Desired annual production capacity (MWs)				-			
	Go	to PRIME Facility	RESULTS				
	OP	TIONAL USER II	NPUT FIELDS				
All do	llar values are in 20)10\$. All user-speci	fied entries must be entered in 2010\$.				
Step 3 - Facility Expenses (land, developme	nt, construction, e	quipment, etc.)					
Enter Facility Expenses	User-specified value	Default	Notes	Value used in model			
Land cost (\$)		\$171,800	Land cost is used to estimate LTE but does not impact output or	\$171,800			
Land transaction expenses (LTE) (\$)		\$10,300	other results. LTE are assumed to be 6% of Land costs.	\$10,300			
Site design and engineering (\$)		\$1,175,700	Capacity in Step 2 determines the default square footage and the	\$1,175,700			
Construction (\$)		\$4,702,800	default total equipment costs. \$250/sq ft is the default cost for the sum	\$4,702,800			
Equipment (\$)		\$9,000,000	of Site design and Construction costs which is assumed to include	\$9,000,000			
Total	Calculated value	\$15,060,600	installation of equipment.	\$15,060,600			

Accomplishments – JOBS FC 1.1

JOBS 1.1 reference scenarios show large potential job gains



Reference Scenario	Prime Power		
Assumptions	PAFC	MCFC	
Capacity (kW)	400	1400	
Installations: 2015	100	50	
2016	125	60	
2017	150	70	
2018	175	80	
2019	200	90	
2020	225	100	



Net job-years = gross - displaced

Job displacement assumptions:

- PEM: US-manufactured batteries and generator sets, diesel fuel, electricity
- PAFC: grid electricity, natural gas
- MCFC: grid electricity, natural gas

Analysis of employment impacts of ARRA FC deployment

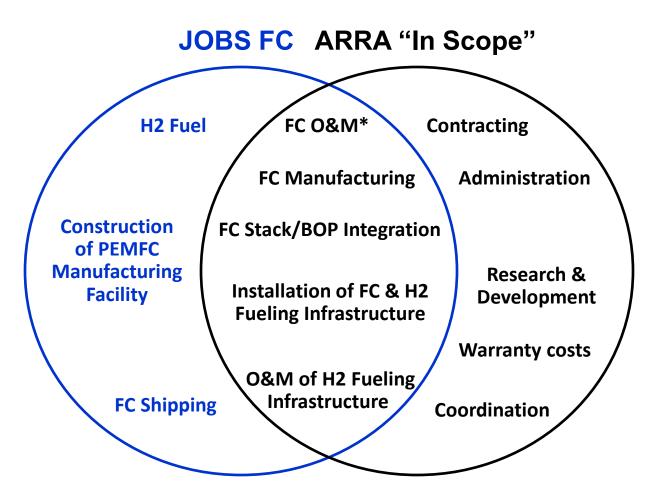
Key assumptions:

- All assembly, manufacturing, non-manufacturing, and associated labor to produce *fuel cell* systems occurred in the US
- The location (US or foreign) of assembly, manufacturing, non-manufacturing, and associated labor to produce *fuel cell stacks* and *balance-of-plant (BOP)* components varied with award
- Location assumptions based on input from stakeholders and other industry experts
- Import assumptions for indirect and induced impacts are embedded in RIMS multipliers

Expenditures (million \$)	Forklift Projects	BUP Projects	Total
DOE	\$9.7	\$18.5	\$28.2
Industry	\$11.8	\$30.8	\$42.6
TOTAL	\$21.5	\$49.3	\$70.8

	Fork	Cell Tower	
ARRA-Funded Fuel Cells	Class I/II	Class III	Backup Power
Units in operation, Dec. 2012	226	258	734
Ave. capacity (kW)	8	2	2.2
H2 fuel expense (\$/FC/yr)	\$2,750	\$320	\$62
Fuel infrastructure O&M (\$/site/yr)	\$27,000	\$27,000	NA
FC O&M (\$/unit/yr)	\$1,600	\$1,200	\$450

JOBS FC & RIMS estimated impact of ARRA FC deployments

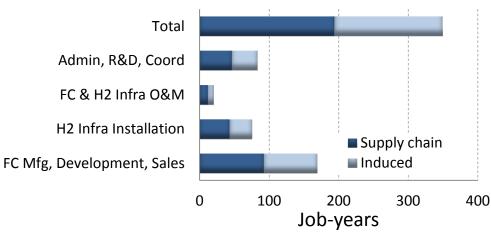


Total job-years for production/installation of stacks, balance-of-"In scope" expenditures \rightarrow ۲ plant, fueling infrastructure during time of ARRA projects "Out of scope" expenditures \rightarrow Annual job-years for H2 fuel and O&M of fuel cell and hydrogen fueling infrastructure during and after ARRA projects

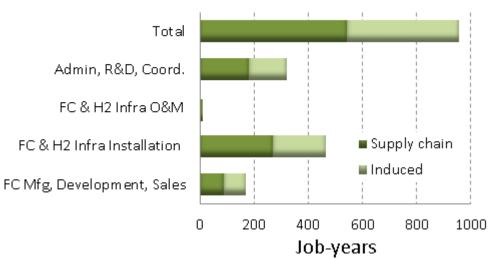
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~1300 job-years created/retained during ARRA FC program

Domestic Employment from ARRA Deployment of FC Forklifts (ARRA-specific expenditures)



Domestic Employment from ARRA Deployment of FC Backup Power (ARRA-specific expenditures)

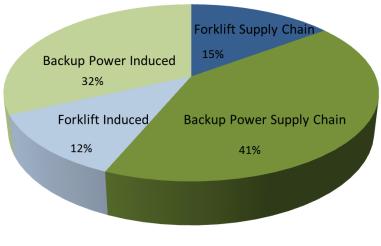


Forklift results:

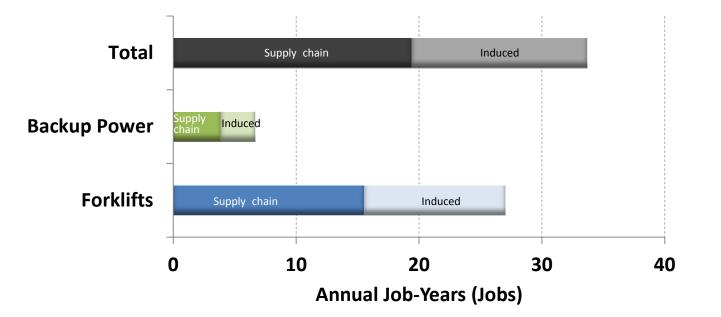
- 350 total job-years created/retained
- ~50% from FC manufacturing, integration, sales
- Induced employment = 44 % forklift employment

Backup power (BUP) results:

- ~ 950 total job-years created/retained
- ~ 45% from FC & H2 infrastructure installation
- Induced employment = 44% BUP employment
- BUP = 73% total ARRA-related FC employment



Continued operation of fuel cells deployed under ARRA generates ~35 additional jobs/year, mostly for forklift fueling



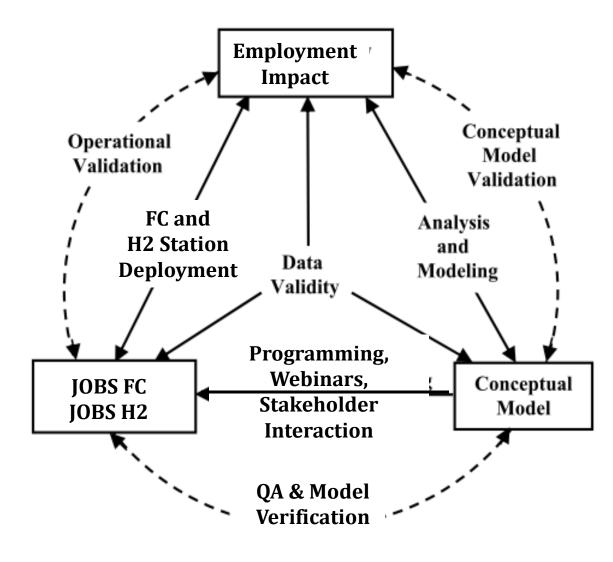
"Additional" annual jobs result from:

- "Out-of-scope" JOBS FC-based expenditures on fuel and infrastructure O&M
- JOBS FC estimates based on:
 - Industry estimates of delivered H2 cost, energy efficiency
 - NREL/CDP-based estimates of infrastructure O&M cost, utilization



Accomplishments – model validation

Validating JOBS models is a continual, multi-faceted process



Structural Validation

- Are proper components being modeled?
- Are components properly linked?

Data Validation

- Are input data appropriately descriptive of components?
- Are input numbers representative?
- Does output data address appropriate issues?

Accomplishments – JOBS H2 1.0 JOBS H2 options: LH2 & GH2 delivery, 350 & 700 bar dispensing

HYDROGEN STATION CONSTRUCTION INPUTS

Steps 1-3 are required for a user to run an analysis. In these steps the user may choose the region and time period for analysis as well as the type, size, and quantity of stations which are to be constructed. Steps 4-6 allow the user to specify various expenditures associated with the station including equipment and shipping, site design, construction, and installation. Although not required, users are encouraged to at least carefully review all default values. Steps 7-8 allow the user to specify local share percentages for the different expenditure categories. Only the expenditures which occur in the region of interest will yield economic impacts in the region of interest. Users are strongly encouraged to carefully review these assumptions and adjust accordingly to most accurately estimate economic impacts for the selected region.

REQUIRED USER INPUT FIELDS

Step 1 - Choose Region and Starting Year for Analysis					
Select State or Region	USA-National				
Enter starting year of analysis	2014				
	1				

Step 2 - Hydrogen Station Design							
Category	User-specified value	Default	Notes		Value used in model		
Station capacity (kg/day)		500			500		
Delivered fuel type	Gaseous	Liquid			Gaseous		
Dispensing pressure (psi)		5,000			5,000		

Step 3 - Number of Stations Constructed							
Enter Number of Stations	User-specified value	Default	Notes		Value used in model		
2014		-			-		
2015		-			-		
2016		-			-		
2017		-			-		
2018		-			-		
2019		-			-		
2020		-			-		
2021		-			-		
2022		-			-		
2023		-			-		

STATION CONSTRUCTION RELATED EXPENSES

Step 4 - Station Equipment Prices and Quantities							
	Equipment Expense	Equipment Quantity	Equipment Expense	Equipment Quantity	Equipment Expense	Equipment Quantity	
	(\$/unit)	(units/station)	(\$/unit)	(units/station)	(\$/unit)	(units/station)	
	User-specified value	User-specified value	Default	Default	Value used in model	Value used in model	

Collaboration

JOBS H2 stakeholder

Stakeholders are key collaborators for JOBS FC & JOBS H2 peer review, data collection/validation & beta testing

Public Agencies:

- South Carolina Hydrogen and Fuel Cell Alliance
- California Stationary Fuel Cell Consortium
- Connecticut Center for Advanced Technology
- Ohio Fuel Cell Coalition
- NYSERDA
- Clean Energy States Alliance
- California Fuel Cell Partnership
- Virginia Clean Cities
- South Coast AQMD

Customers:

- Sprint-Nextel
- Metro PCS
- Whole Foods
- Sierra Nevada

Researchers:

- ORNL
- NREL
- ANL/PNNL
- Battelle
- LBL
- SNL
- Strategic Analysis

RCF ECONOMIC & FINANCIAL CONSULTING, INC.

Trade Associations:

- FCHEA
- Fuel Cells 2000

Suppliers:

- PlugPower
- ReliOn
- Idatech
- UTC Power
- Fuel Cell Energy
- Ballard
- Linde
- Pdc Machines
- Hexagon-Lincoln



UEL CELL DRIVING FOR THE FUTURE FuelCell Energy Reli ver Fuel Cell & Hydrogen Energy Association

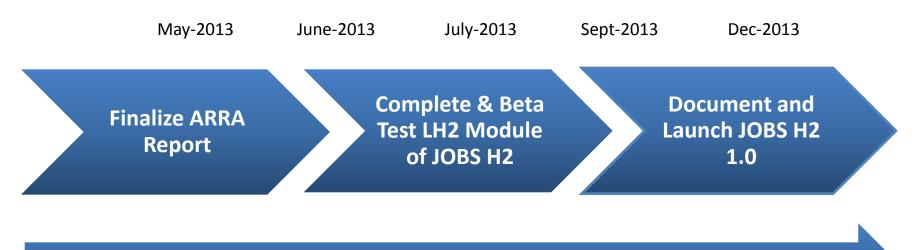
California



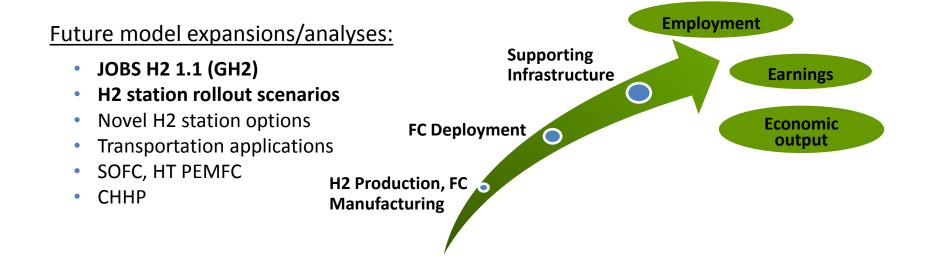


www.fuelcells.org

Tool expansion & analysis is focus of FY 2013 and beyond



User Training, Model and Data Validation and Documentation



Summary

- Relevance: Provide a consistent platform to analyze employment and other economic impacts of alternative hydrogen and fuel cell investments. Assist DOE and stakeholders with data acquisition/validation and analysis to estimate economic impact of deploying FCs and hydrogen infrastructure in early markets.
- **Approach:** Use input-output economic modeling within the context of user-friendly tools to calculate supply chain and induced employment, earnings and economic output.
- **Collaborations**: Active partnership between ANL & RCF. Extensive stakeholder interaction.
- Technical accomplishments and progress:
 - JOBS FC 1.1 with updated MCFC and PAFC costs and supply chains, and new capability to estimate economic impact of prime power manufacturing facility construction.
 - Webinars (JOBS FC 1.0 and 1.1 launch), Users Guide and website (<u>http://JOBSFC.es.anl.gov</u>).
 - Employment impacts of ARRA-funded FC deployments for forklift and backup power.
 - Formulated and initiated model validation process.
- Future research:
 - Complete JOBS H2 and conduct web-based launch and user training.
 - Continue to validate and refine FC and H2 infrastructure operational and economic defaults.
 - Analyze H2 station rollout scenarios and alternative station options.
 - Add transportation applications, high temperature PEMFCs and SOFCs, CHHP.