

Low-Cost Intermediate-Temperature Fuel-Flexible Protonic Ceramic Fuel Cell Stack



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Fuel Cell Energy/Versa Power Systems



Fuel Cells are Ideal for Distributed Generation: Clean, Compact, Powerful, Efficient, Silent



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Domestic DG Market > 200 GW (>\$200B USD)
International DG Market > 1 TW

Current DG technologies:

Gas/Micro turbines

Diesel/Internal Combustion Engines

Batteries

Fuel Cells



Diesel Generators in India



Backup Battery Pollution in the
Daintree Rainforest, Australia

?
OR
?



Bloom Box Fuel Cell "Energy Server"

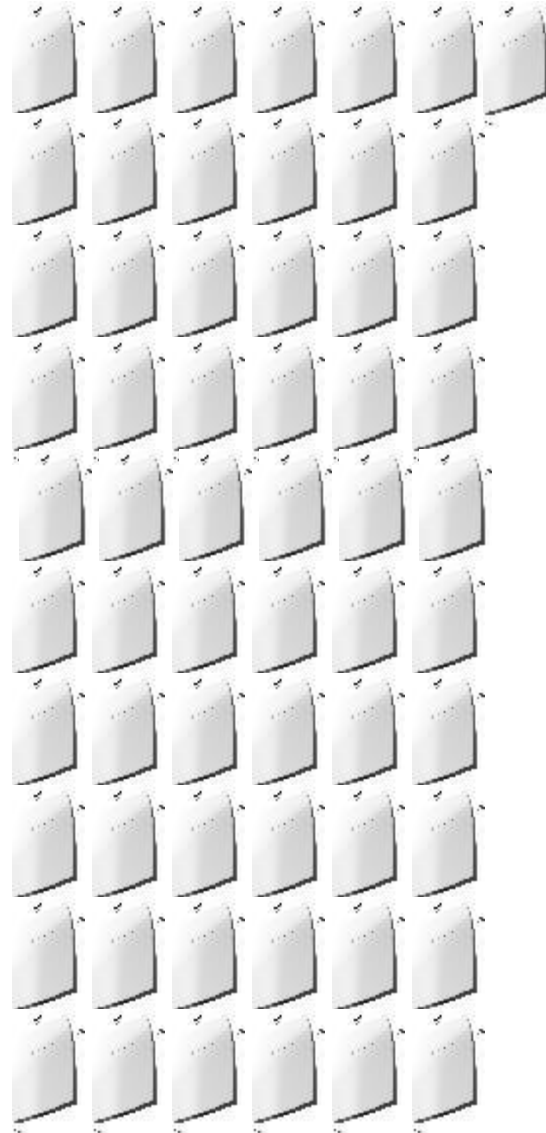
Fuel Cell Vs. Batteries for Backup Power



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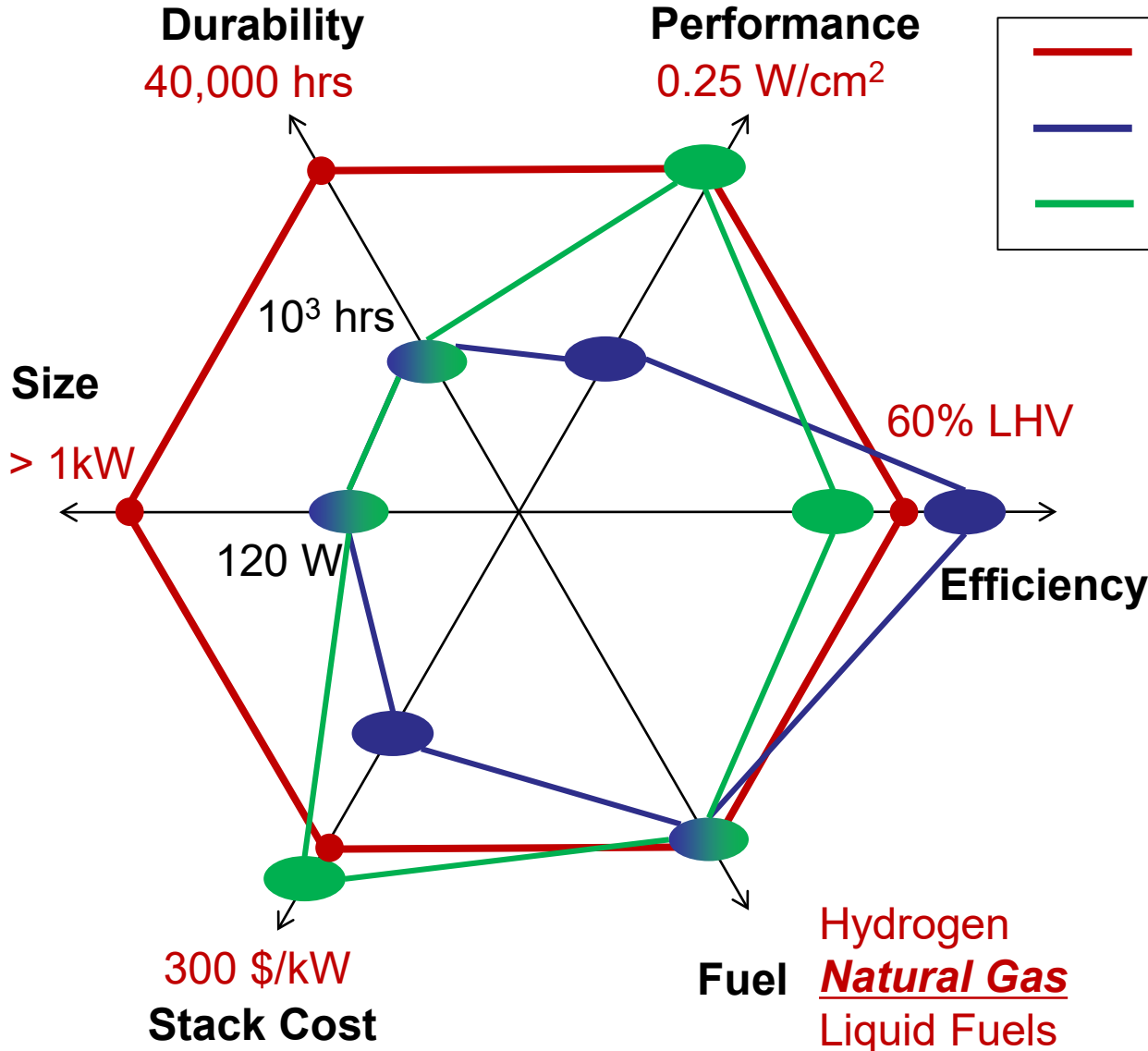
One 200 kW
Bloom Box Fuel
Cell Energy
Server

Tesla
Powerwall:
3.3kW, 7 kWh,
\$3000

Our Fuel Cell Technology Aims to Address Multiple Market-Relevant Performance Metrics



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- Commercialization Target
- High efficiency design point
- Low cost design point

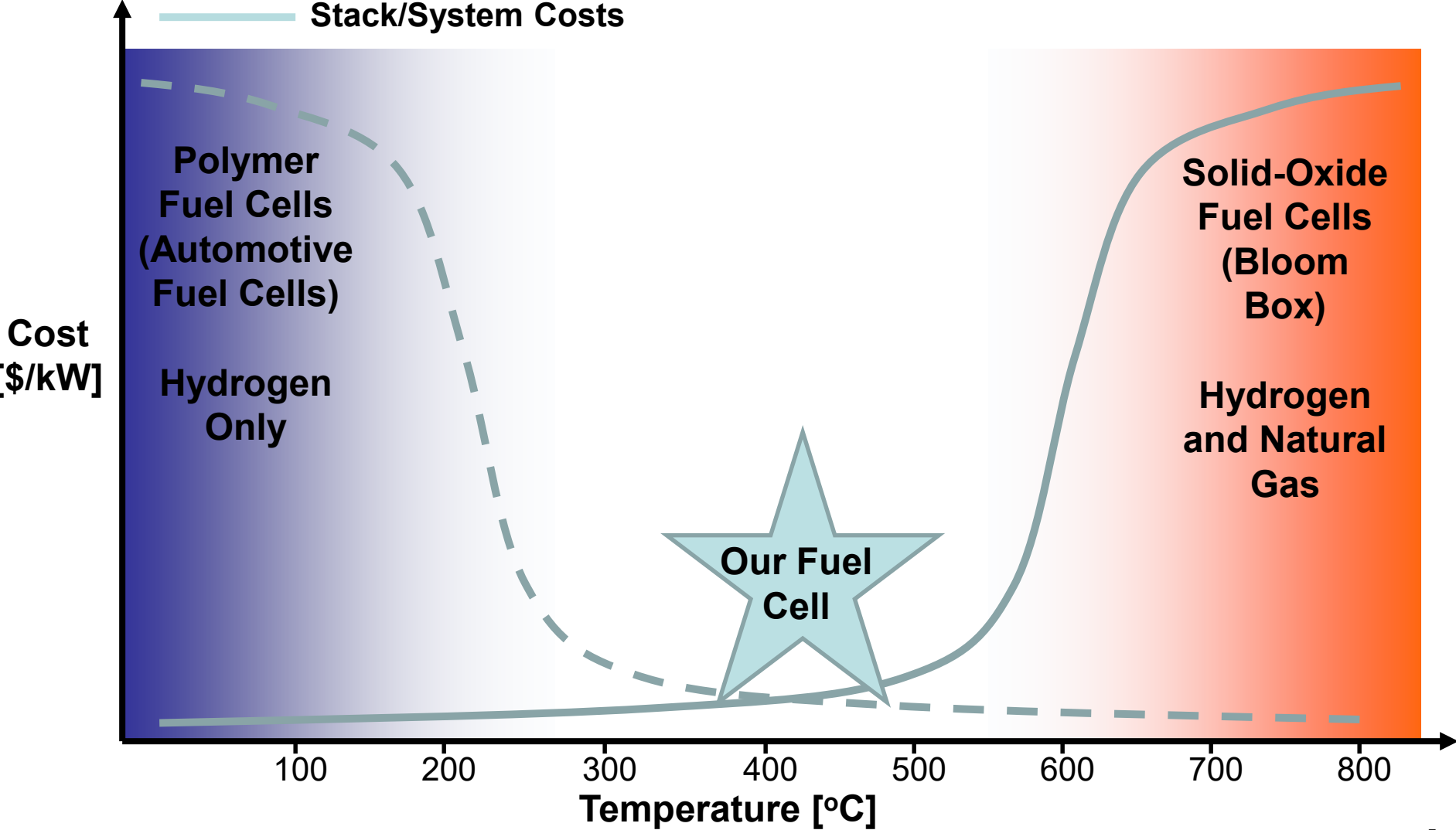
- PCFC technology has achieved many of the commercialization goals
- Durability and size goals are ongoing via development at FCE, with promising results

Our Fuel Cell: Greater Versatility, Lower Cost



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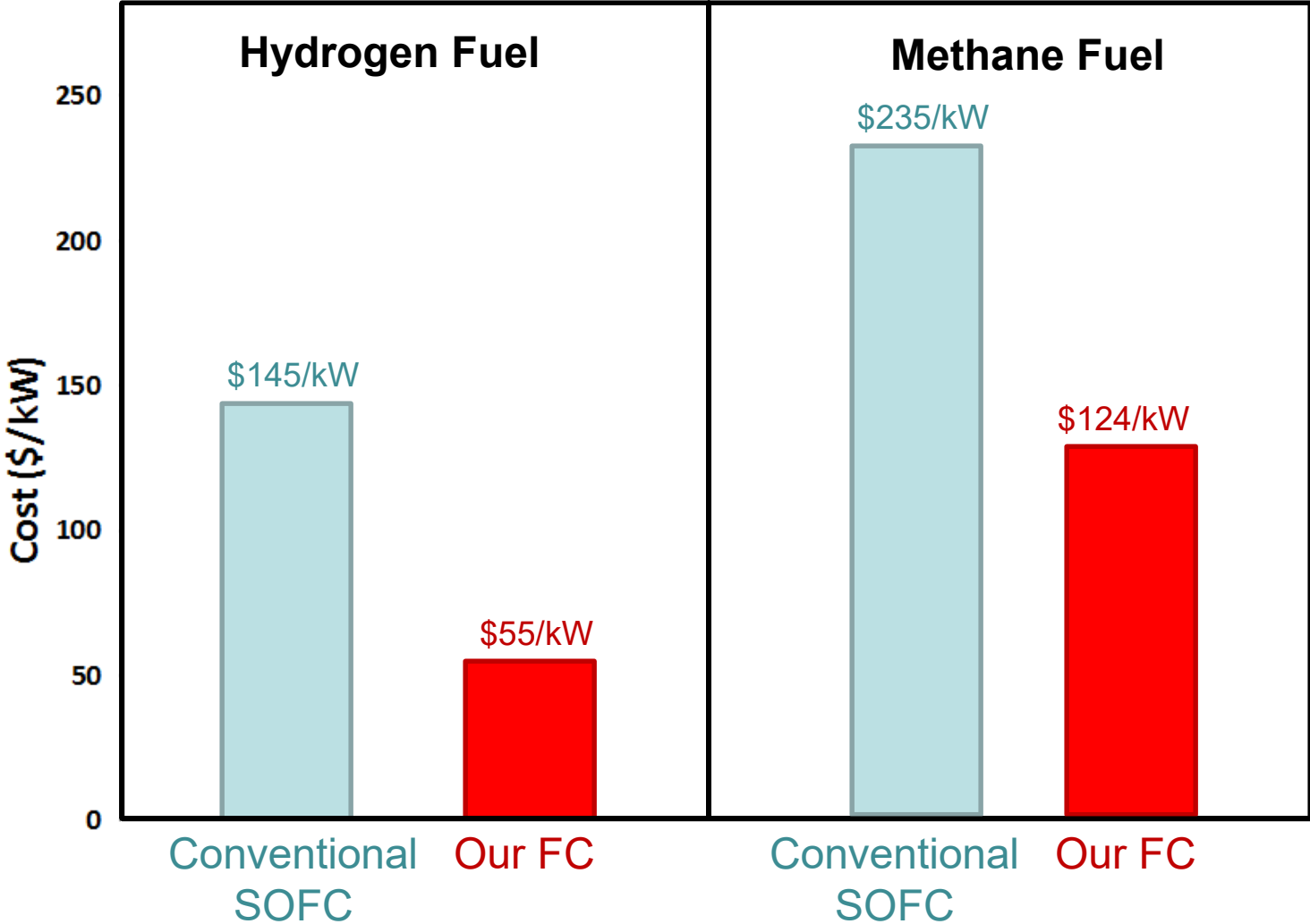
--- Cell/Catalyst Costs
— Stack/System Costs



Cost Projections of Our Fuel Cell Technology



Estimated Stack Costs (10kW stack, 10,000 units/yr)
(assuming comparable per-cell power densities)



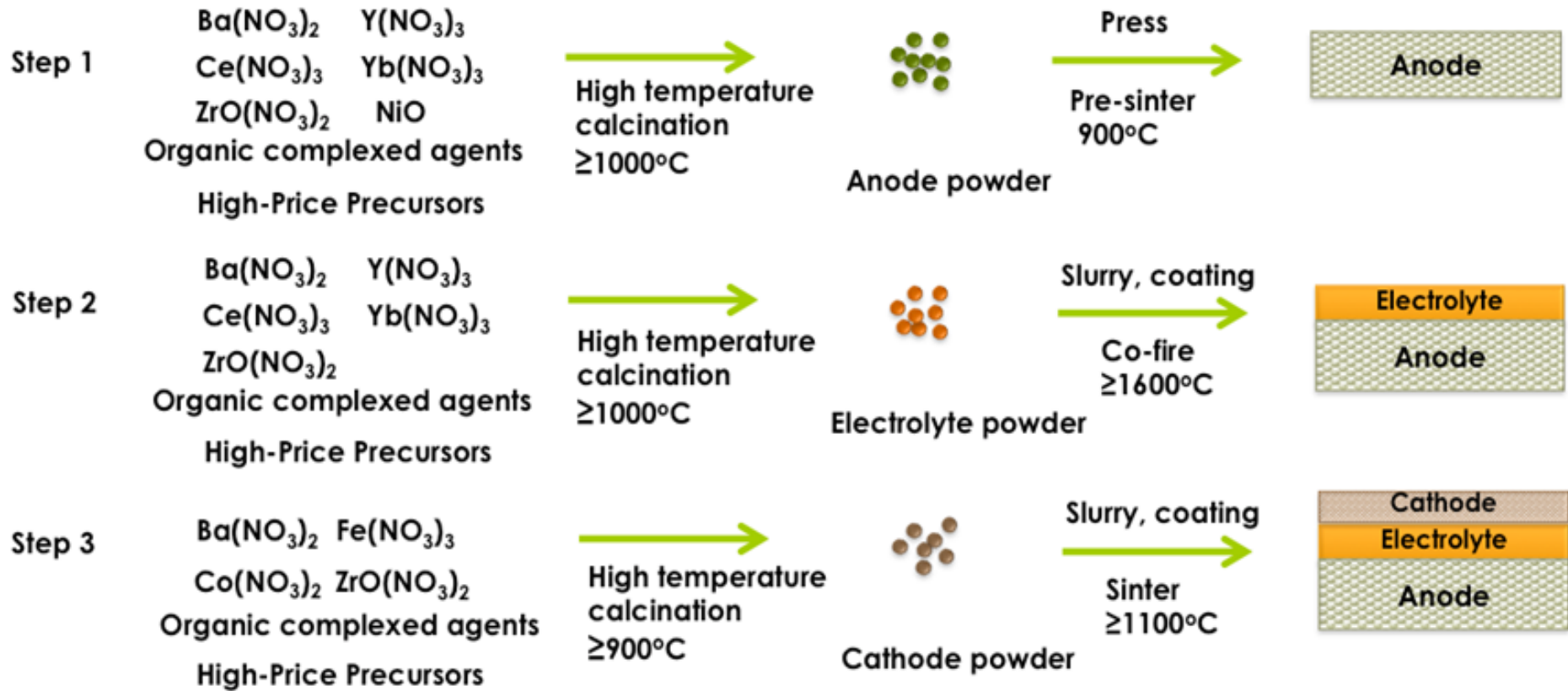
Manufacturing Cost is a Key Issue with Conventional Solid Oxide Fuel Cells



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(a) Traditional Approach



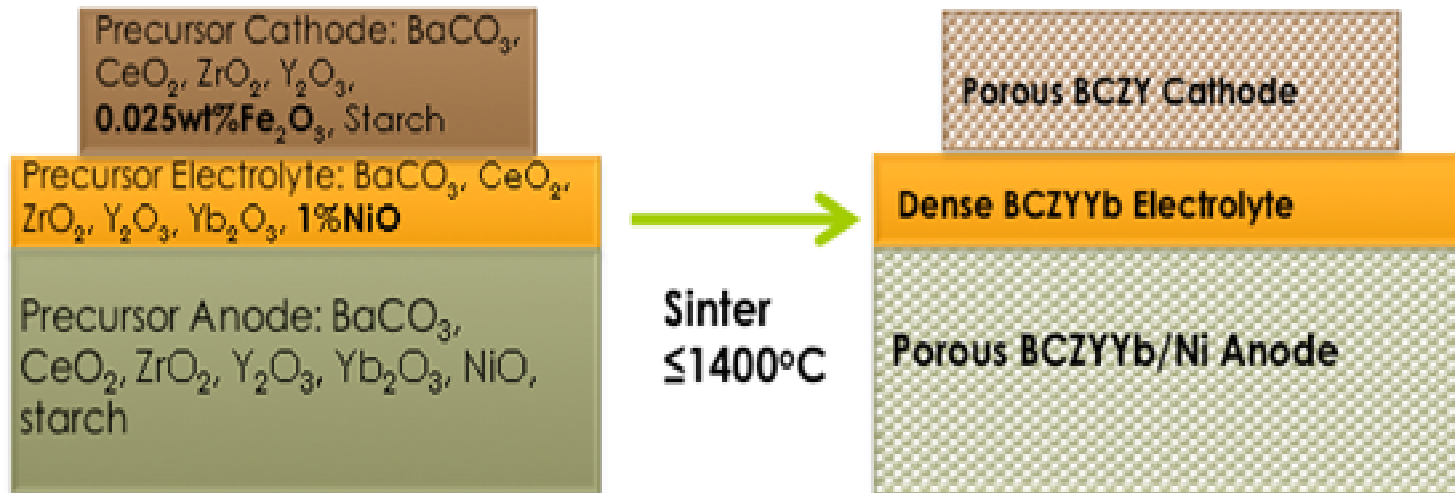
Multiple time-consuming and expensive manufacturing steps are required to produce a cell

Patented Colorado School of Mines Technologies [1,2] Eliminate Fuel-Cell Market Barriers



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- CSM's single-step reactive sintering [1] overcomes cost obstacles
 - Combines steps of materials synthesis and device fabrication
 - Greatly reduces manufacturing costs



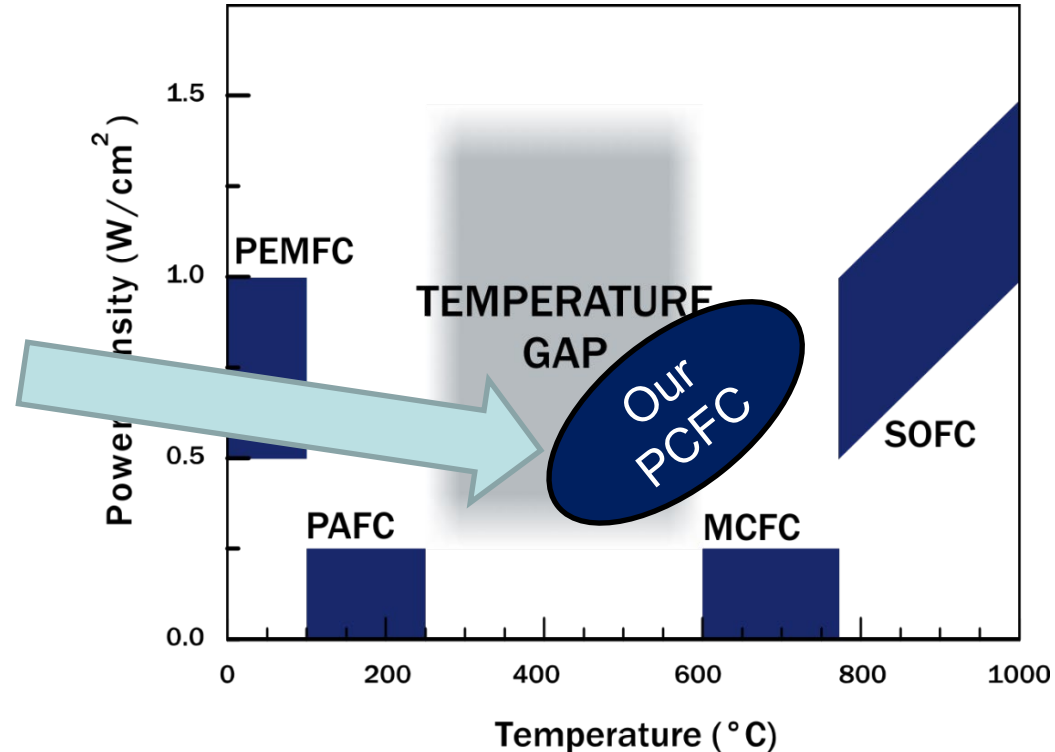
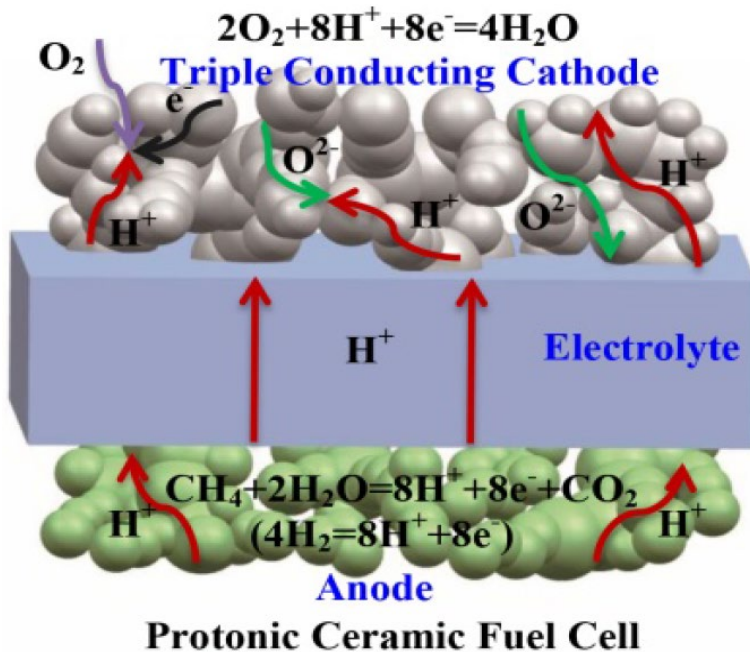
Complete fuel cell is directly manufactured from inexpensive precursors in one or two steps

Patented Colorado School of Mines Technologies [1,2] Eliminate Fuel-Cell Market Barriers



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- CSM's patented "triple-conducting" electrode [2] boosts performance
 - World-record power density (Watts / cm²)
 - Reduces materials usage and device cost



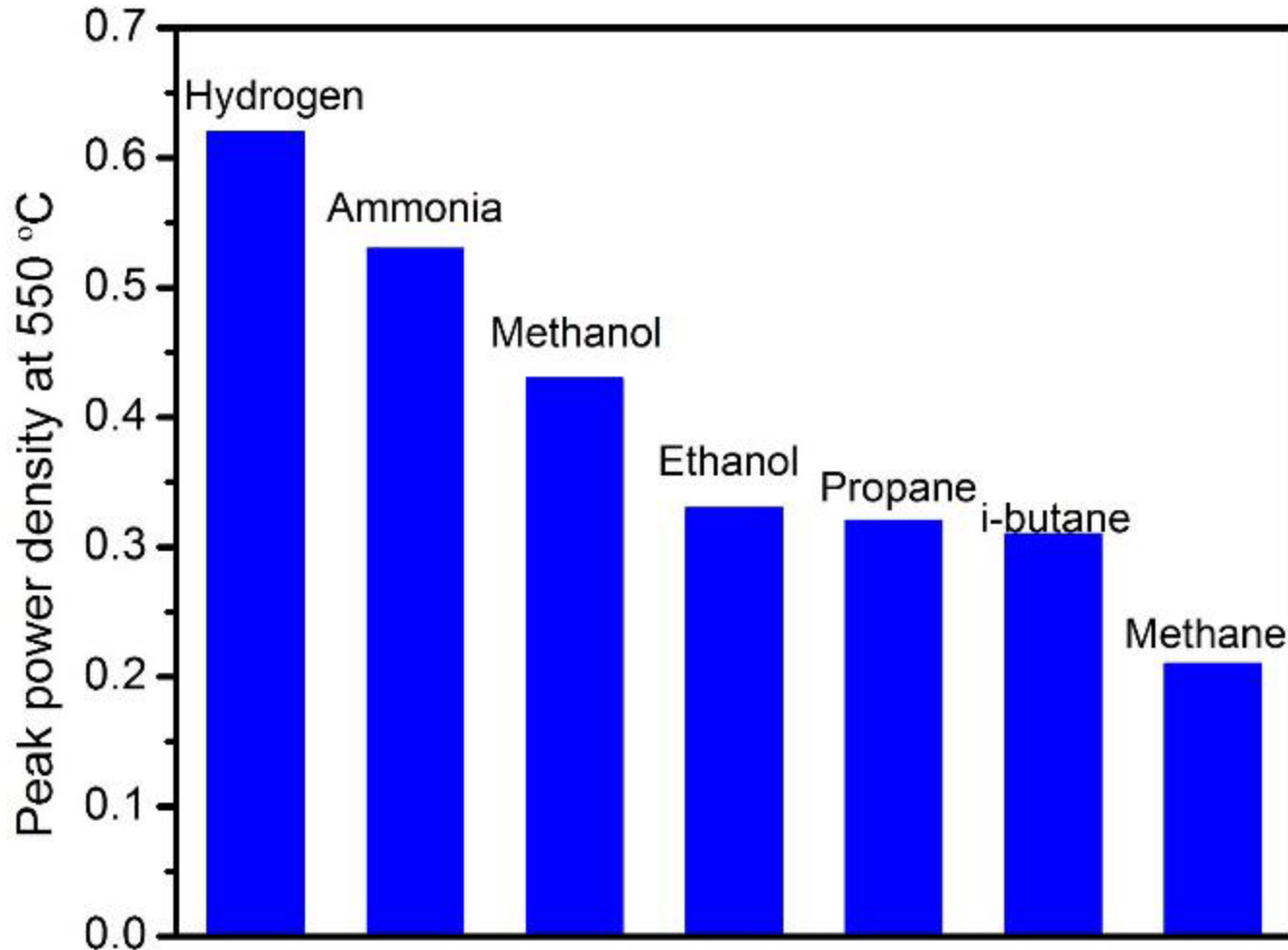
Operation at temperatures 200-300 °C below SOFC
We project <\$0.07/kW LCOE for 10 kW PCFC system

[2] J. Tong, R. O'Hayre et al, *US Provisional Patent*, 62101285.

PCFCs demonstrate tremendous fuel flexibility



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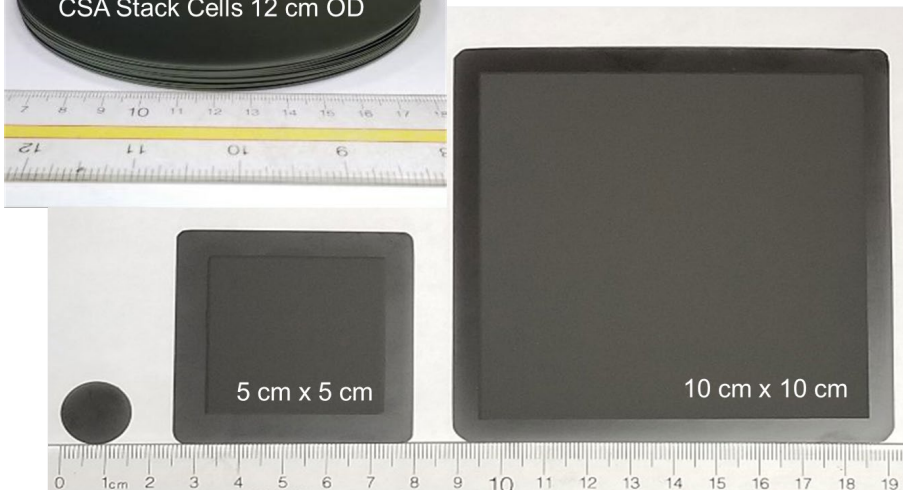
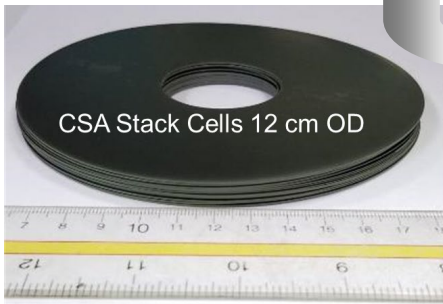
Peak power density of the FlexPCFC at 550 °C on 7 fuels

C. Duan, R. O'Hayre et al., *Nature*, **557**, 217–222 (2018)

PCFC Manufacturing and Scale-up



- PCFC cell fabrication process with solid-state sintering demonstrated via adapting FuelCell Energy's solid oxide manufacturing process
- Processes are flexible & scalable to high volume and low cost

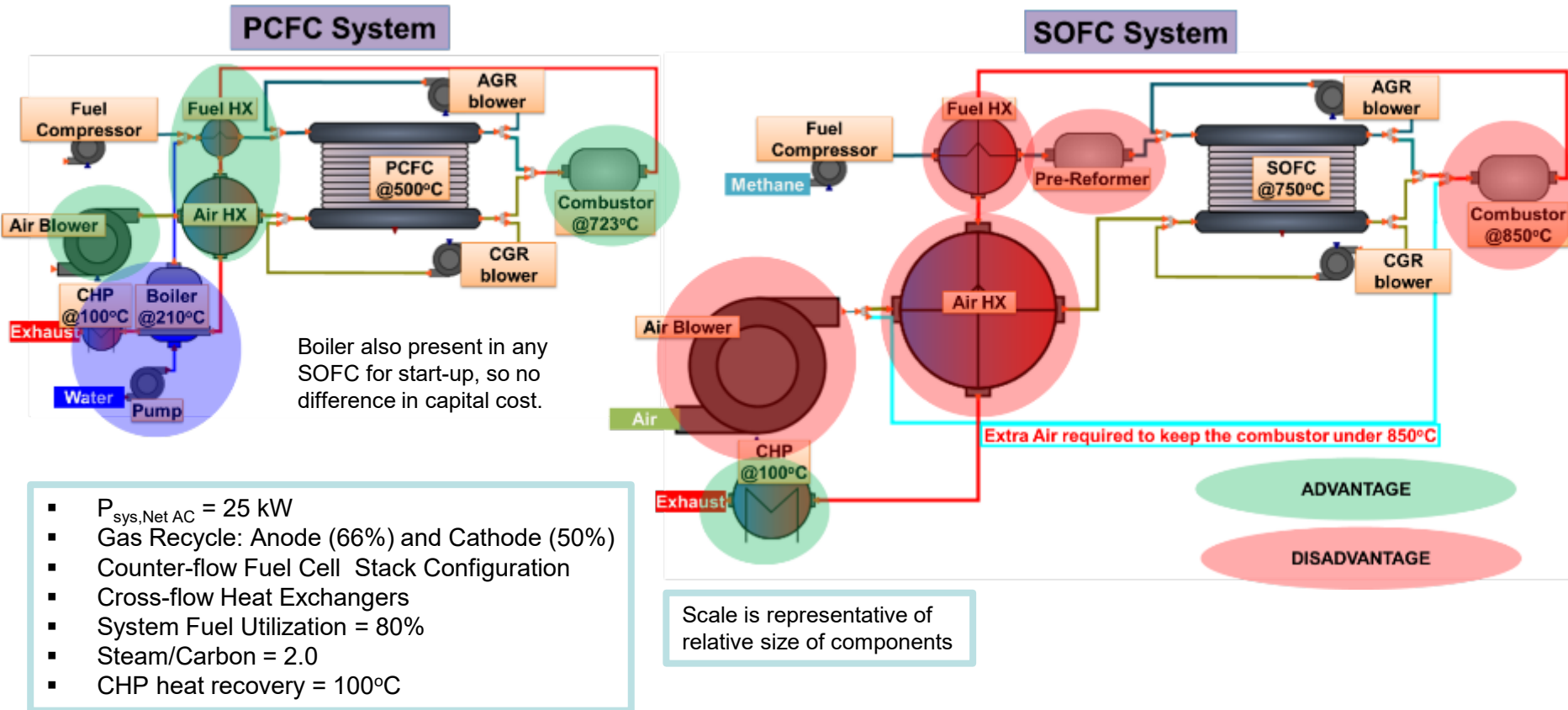


Cells have been scaled up to 10 cm x 10 cm and 12 cm OD stack cells

Lower temperatures and simpler system requirements make PCFCs ideal for small (<10 kW) DG applications



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PCFC balance of system potentially simpler than SOFC

Value proposition: Versatility, lower cost, lower-temp/ simpler system amenable to smaller-scale applications



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- **Drivers to system cost savings**
 - Novel, low-cost manufacturing
 - Lower-temperature operation
- **Target markets**
 - End users & early adopters
 - Data centers
 - Automotive range extender
 - Distributed power generation
- **Technological extensions**
 - Energy storage
 - Hydrogen production
 - Fuels synthesis: NH_3 , CO_2 upgrading, MDA

Datacenter at Microsoft Advanced Energy Lab



500W stack demonstration prototype underway; provides scale-up pathway to commercial products

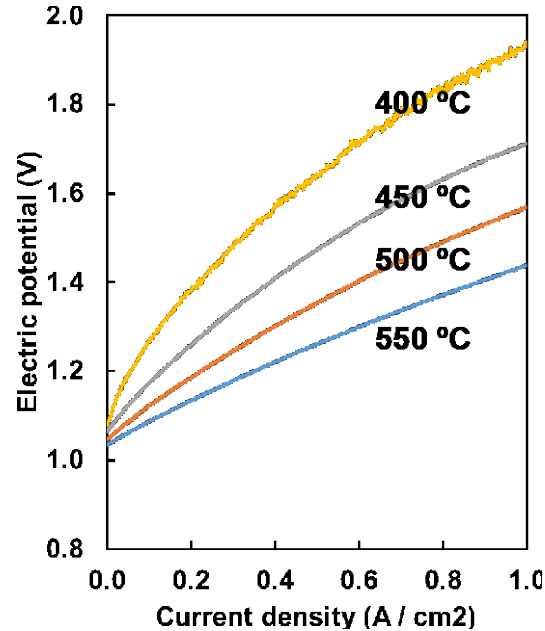


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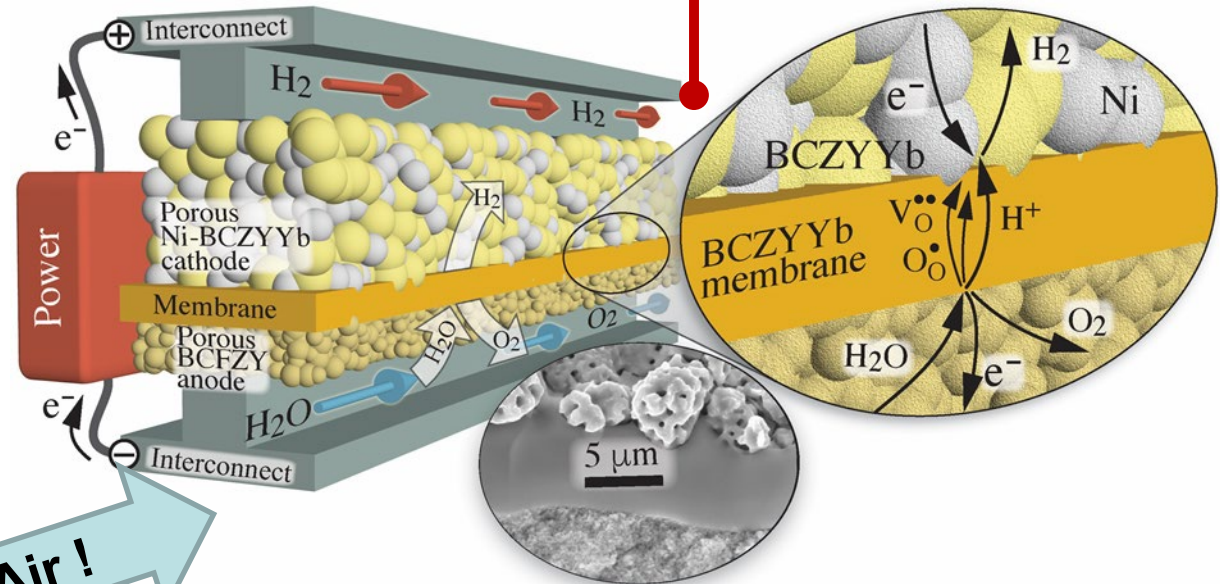




Run in reverse as an Electrolyzer, PCFCs can produce pure pressurized dry H₂



Produces dry H₂ at ultra-high efficiency that can be utilized for numerous applications

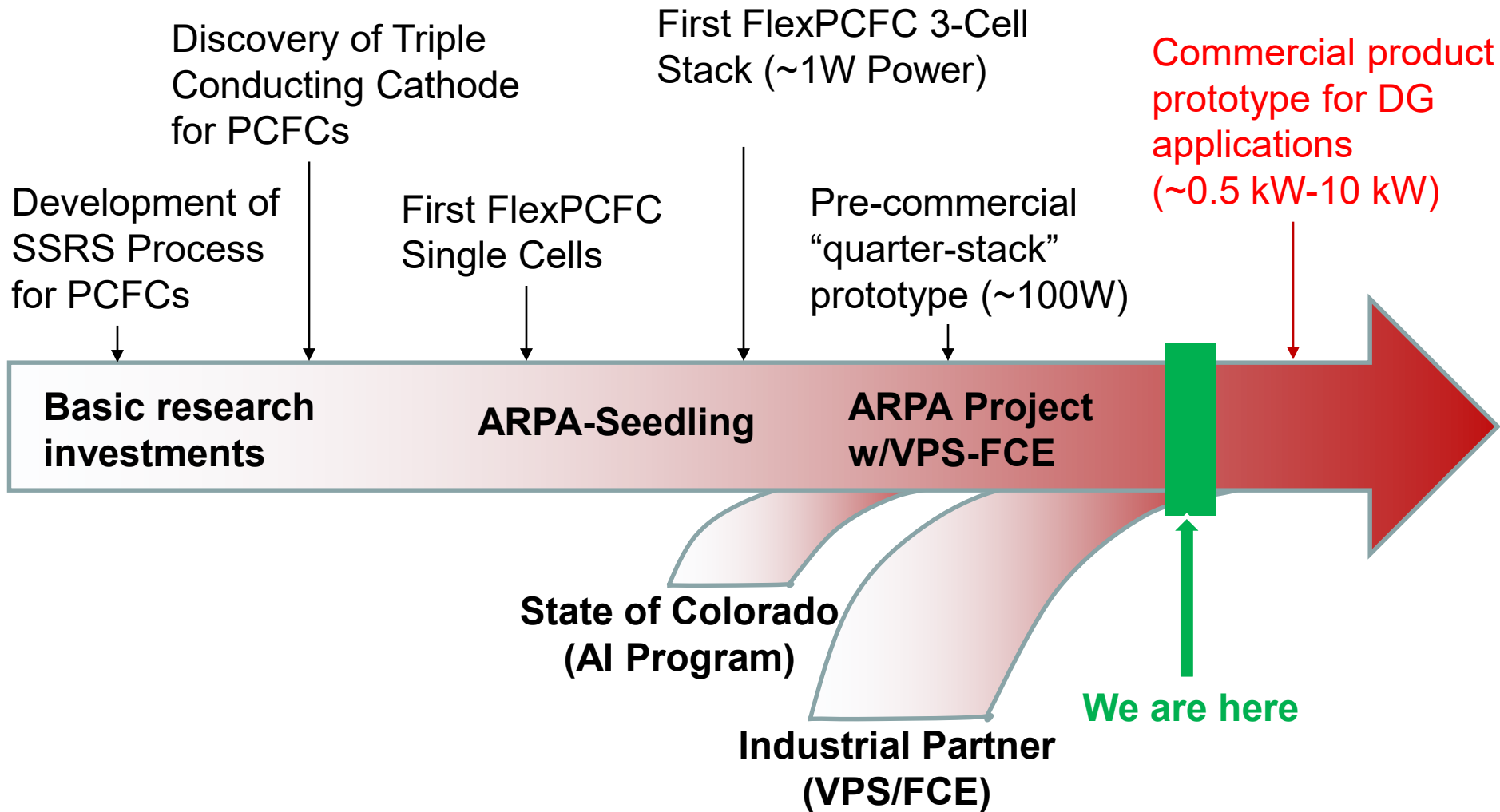


H₂O in Air !

Roadmap to Commercialization



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Please contact us for more information!



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