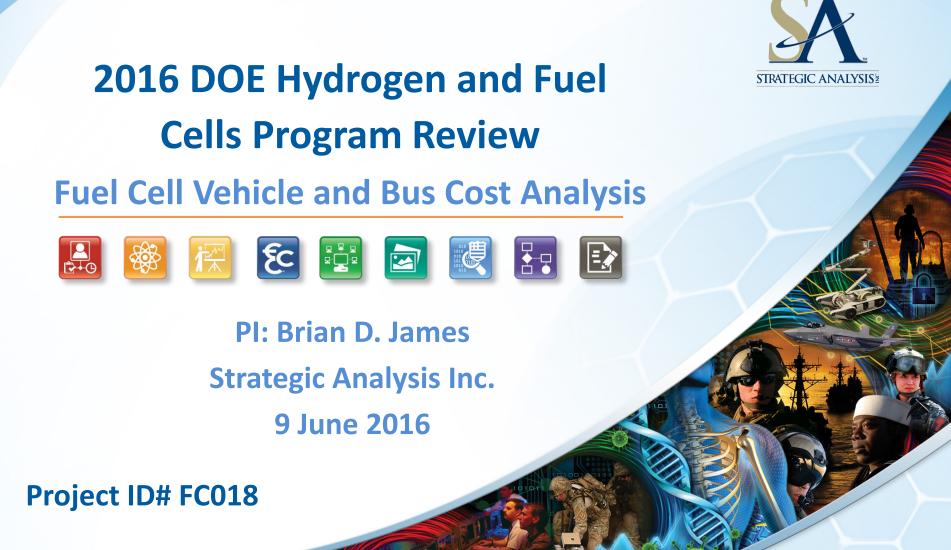
This presentation contains no proprietary, confidential, or otherwise restricted information.



## **Overview**

## Timeline

- Project Start Date: 9/30/11
- Project End Date: 9/30/16
- % complete: 90% (in year 5 of 5)

## Budget

- Total Project Budget: \$739,997 (SA portion)
  - FY 2012-2015: \$615k
  - FY 2016: \$125k

## Barriers

- B: System cost
  - Realistic, process-based system costs
  - Need for realistic values for current and future cost targets
- Demonstrates impact of technical targets & barriers on system cost:
  - Balance of plant components
  - Materials of construction
  - System size and capacity (weight and volume)

### Partners

- Project Lead: Strategic Analysis Inc.
- National Renewable Energy Laboratory (NREL)
- Argonne National Lab (ANL)



## Relevance

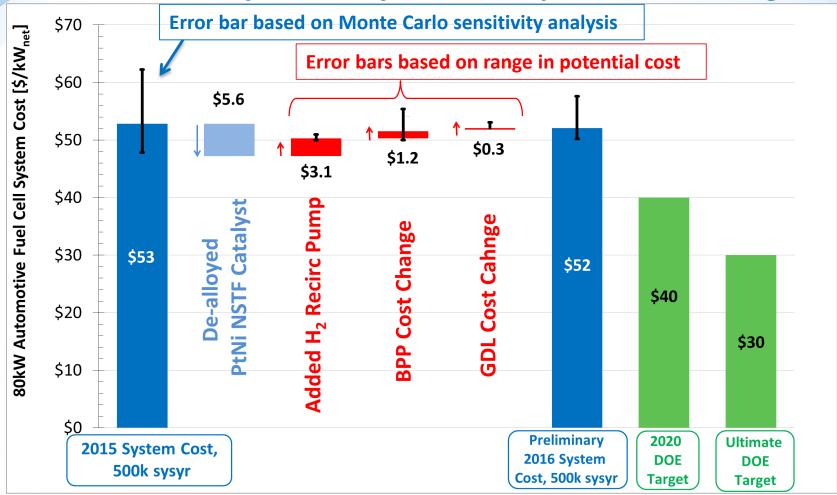
## **Objectives:**

- Project a <u>future cost</u> of automotive and bus fuel cell systems <u>at high</u> <u>manufacturing rates</u>.
- Project impact of technology improvements on system cost
- Identify <u>low cost pathways</u> to achieve the DOE 2020 goal of \$40/kW<sub>net</sub> (automotive) at 500,000 systems per year
- <u>Benchmark</u> against production vehicle power systems
- Identify fuel cell <u>system cost drivers</u> to facilitate Fuel Cell Technology Office programmatic decisions.

## Impact since 2015 AMR:

- Latest de-alloyed PtNi/C catalysts increase power density at lower sys. cost
- BPP designs and prod. methods influence cost and require development to achieve low cost & practical production at high volume
- Initial bus FCS life cycle cost analysis will allow future trade-off analyses

## Approach: Automotive System Cost Status Preliminary 2016 Projection Compared to DOE Targets



- ~\$6/kWnet cost reduction from new high power density catalyst system
- Currently investigating drivers of cost uncertainty
- Preliminary 2016 system cost: \$50-\$57/kWnet

## Approach: Topics Examined

Annually apply new technological advances and design of transportation systems into techno-economic models

Changes since 2015 AMR that Affect Baseline Automotive System

- **Dispersed binary catalyst (de-alloyed PtNi/C):** Combined 2015 DFMA<sup>®</sup> of catalyst synthesis/application with 2016 performance projection (provided by ANL)
- NSTF binary catalyst (de-alloyed PtNi) with cathode interlayer: 2016 analysis of combined DFMA<sup>®</sup> catalyst synthesis with performance projection (provided by ANL)
- Re-Eval. of Bipolar Plate Stamping: Updated parameters based on 2016 industry input
- Re-Eval. of Laser Welding: Updated parameters based on 2016 industry input
- Detailed investigation of GDL: Preliminary 2016 DFMA® results for GDL fabrication

2015/2016 Side Studies for Automotive System (not affecting baseline)

- Giner Inert Thin Film Membrane Support: Performed DFMA<sup>®</sup> analysis of Giner Dimensionally Stable Membranes (DSM)<sup>™</sup>
- Manufacturing Readiness Level (MRLs): Applied to both fuel cell industry and assessment of risk to achieve high volume manufacturing
- Evaluation of Toyota Mirai Manufacturing Cost: Preliminary cost estimates for various Mirai-specific fuel cell system components

#### 2015/2016 Bus System

• Bus Life Cycle Cost: Preliminary results compared to diesel bus for two drive cycles

### Accomplishments and Progress: 2015/2016 Catalyst Cost Analysis Work

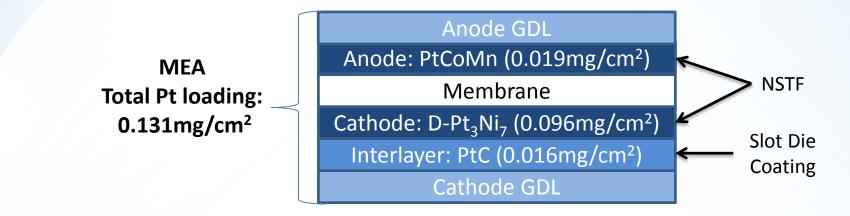
#### New completed analysis since 2015 AMR

Catalyst	De-alloyed PtNi (on Carbon) Binary System on Cathode		
Development Group	3M	Johnson- Matthey/General Motors	
Synthesis Method	NSTF	Wet Syn., De-alloyed	
Application Method	NSTF with de-alloying bath	Dispersion/Inking	
Polarization Experimental Data	3M exp. data January and March 2016	JM/GM experimental data from 2015	
Polarization Modeling	ANL Optimization Modeling	ANL Optimization Modeling	
Cost Modeling	De-alloying of NSTF Slot Die Coating of Cathode Interlayer Integration with Polarization	Synthesis and Slot Die Coating of Catalyst Integration with Polarization	
Auto System Cost	2016 System Cost: \$49/kWnet	2015 System Cost: \$53/kWnet	
NSTF= 3M's nano-structured, thin film catalyst			

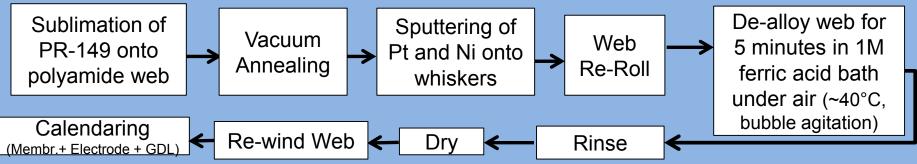
**Accomplishments and Progress:** 

## DFMA<sup>®</sup> Model of 3M de-alloyed PtNi/C NSTF Catalyst

Nanostructured Thin Film (NSTF) process combined with de-alloying step







**DFMA® Process Diagram: Interlayer Coat onto Cathode GDL** 

Dry

Slot Die Coat

Interlayer Slurry

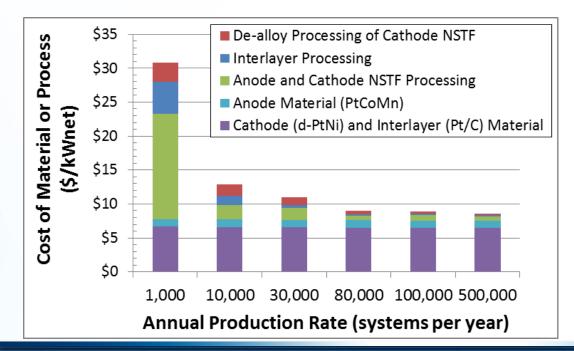
STRATEGIC ANALYSIS

**Re-wind GDL** 

**Unroll GDL** 

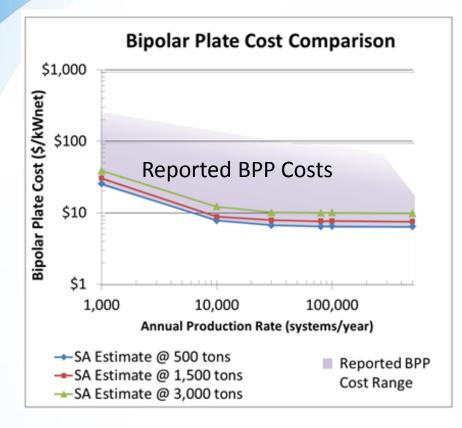
## Accomplishments and Progress: 3M de-alloyed PtNi/C NSTF Catalyst Cost Results with Performance

- Modeled one machine for de-alloying/rinsing/drying
  - Effective de-alloy bath web speed 7m/min (100cm web width, 5min dwell time)
  - Six simultaneous lines for 500k systems/year, \$2.5M each based on Chemcut quote
- Interlayer and de-alloying steps contribute a small amount of cost to the whole process, but those steps are crucial for high performance at low catalyst loading
- Membrane thickness reduced from 25 microns (850EW) to 14 microns (725EW)
  - Reduces amount of ionomer needed (↓\$0.22/kWnet)



- Material costs dominate at high production rates.
- De-alloy and interlayer processing cost are <25% of total catalyst cost at all rates
- Cost to add interlayer at high volume (\$0.15/kWnet) is low (interlayer improves operational robustness).

## Accomplishments and Progress: Reconsideration of Bipolar Plate Cost

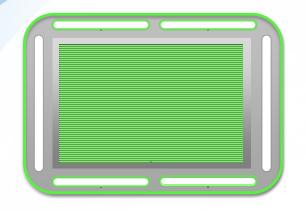


- Wide range of stamping cost possible.
- For 2016, we are revisiting parameters to link flow field design assumptions to stamping force and cost.

### Factors that affect BPP cost:

- Plate Forming
  - Flow Field Design
    - Fine Features (<1mm)</li>
    - Course Features (>2mm)
    - "Fine Mesh" (Toyota)
  - Stamping Force (500 to 3,000 tons)
    - Cost correlates with force
    - Strokes/min correlates with force
    - Coining vs. Stamping
- Coating
  - TreadStone Technologies (Baseline)
  - Carbon coating
- Joining (of the two BPP halves)
  - Adhesive (not selected)
  - Laser Welding (baseline)
  - Matching rates (stamping and laser)
- Quality Control

### Accomplishments and Progress: Reconsideration of Laser Welding



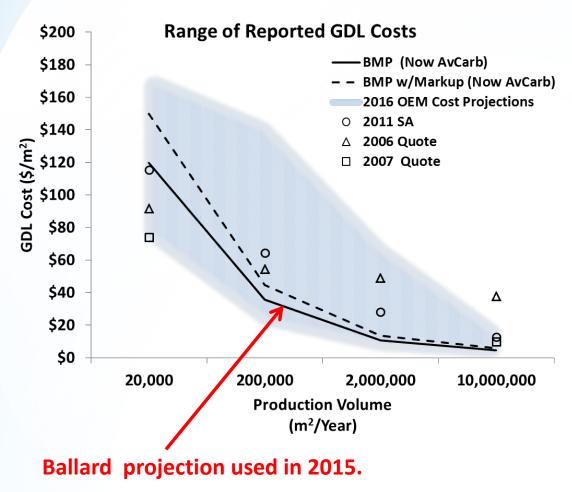
#### Factors that affect welding price:

- Welding speed (0.125 m/s)
- Extent of welded length
  - Minimum: Just perimeter (~134cm)
  - Maximum: All BPP contact channels (~23m)
- Laser cost (solid state fiber lasers)
- Number of mirror galvanometers (galvos) & stations

(all at 500k systems/year)	Single Welding Station (Indiv. Plates, robot load/unload)				
	Min	Max	Min	Modeled (2016 Prelim.)	Max
Welded length	1.3m	23m	1.3m	5.7m (20%)	23m
Capital Cost (station only)	\$332k	\$332k	\$1.3M	\$1.3M	\$1.3M
Total Welding Time	31 sec	204 sec	11 sec	46 sec	185 sec
Effect. Cycle Time/part	31 sec	204 sec	1 sec	2.4 sec	8.2 sec
Welding Cost	\$2.42/kW	\$16.07/kW	\$0.26/kW	\$0.65/kW	\$2.18/kW

- Wide range of Laser Welding costs is possible.
- Engineering solutions can dramatically reduce cost.

Accomplishments and Progress: Reconsideration of the Gas Diffusion Layer (GDL)

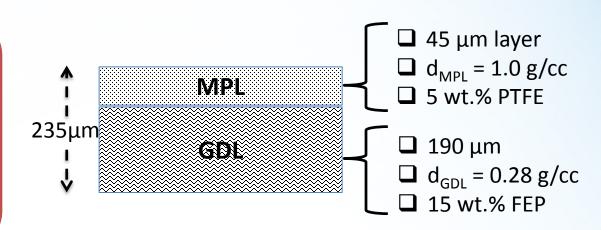


- Wide range of vendor price estimates
- Past SA cost projections based on Ballard GDL values
  - From 2011 Ballard Material Products (BMP) study (BMP is now Avcarb)
  - ~\$4.50/m<sup>2</sup> at 500k sys/year
  - Cost, not price
- Assumed GDL is a purchased item and applied a markup of 25% for current GDL
- Full SA DFMA<sup>®</sup> analysis initiated to explore cost drivers

### Accomplishments and Progress: DFMA<sup>®</sup> Analysis of GDL

#### **GDL Process Flow**

- **1. Treated Carbon Fiber Paper**
- a) Wet-laid papermaking
- b) Oxidation
- c) Carbonization
- 2. Microporous Layer (MPL)
- a) Inking
- b) Oxidation
- c) Sintering



#### **GDL Cost Breakdown**

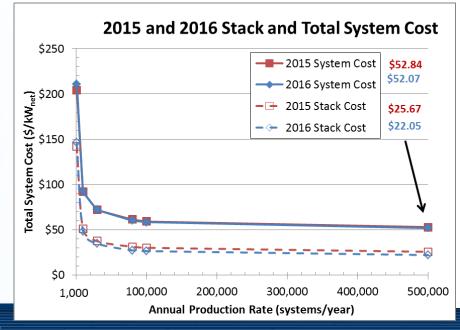
Preliminary DFMA<sup>®</sup> analysis completed to compare with quotations and to gain Manufacturing 44% better insight **Carbon Black +** PTFE • Projected GDL cost is ~\$6/m<sup>2</sup> (at 500ksys/yr) 10% • Cost driven by Carbon fiber **Carbon Fiber** Hydrophobic. 42% Manufacturing ۲ Treatment 4%

#### **Accomplishments and Progress:**

#### **Preliminary 2016 Baseline Automotive Fuel Cell System Cost**

Significant Updates and Analyses (Jan-April 2016)

Reason for Change	Change from previous value (\$/kWnet)	Cost (\$/kWnet) @ 500k sys/yr
2015 Final Cost		\$52.84
Switch from dispersed JM d-PtNi catalyst to NSTF catalyst, thinner membrane, and lower Pt loading (0.142 to 0.131mgPt/cm <sup>2</sup> ).	-\$5.63	\$47.21
Exchanged low flow ejector for H <sub>2</sub> recirculation blower.	+3.10	\$50.31
Bipolar Plate stamping and laser welding assumption changes.	+\$1.47	\$51.78
Miscellaneous: Added profit markup on GDL cost, other minor changes	+\$0.29	\$52.07
2016 Preliminary Cost	-\$0.77	\$52.07



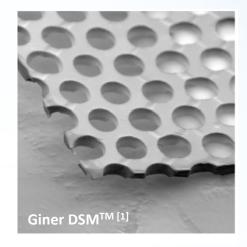
<b>Operating Conditions</b>	2015	2016
Power Density (mW/cm <sup>2</sup> )	746	941
Cell Voltage (V)	0.661	0.664
Coolant Exit Temp (°C)	94	94
Total Pt Loading (mg/cm <sup>2</sup> )	0.142	0.131
Stack Gross Power (kW)	88.2	88.3
Stack Pressure (atm)	2.5	2.5
Stack voltage (V)	250	250
Cathode/Air Stoich	1.5	1.5
Q/AT	1.45	1.45
S	TRATEGIC	CANALYS

### Accomplishments and Progress: Giner DSM<sup>™</sup> Production (Side Study)

#### DFMA<sup>®</sup> analysis of Giner Dimensionally Stable Membrane<sup>™</sup> (DSM<sup>™</sup>)

- **Objective:** Analyze lower cost PEM membrane supports (as alternative to ePTFE)
- Mechanical pressing of PFSA/PSU to achieve uniform pores
- Price projections are for substrate alone, do not include ionomer
- Conclusion: At mod/high volumes, Giner DSM<sup>TM</sup> can be a low price alternative to ePTFE <u>assuming the</u> <u>same electrochemical</u> <u>performance</u>

[1] Mittelsteadt, C., Argun, A., Lacier, C., Willey, J., "Dimensionally Stable High Performance Membranes", Giner, Inc. presentation at the 2014 US DOE Fuel Cell Program Annual Merit Review and Peer Evaluation Meeting, Arlington, VA, June 18,2015. (slide 19)

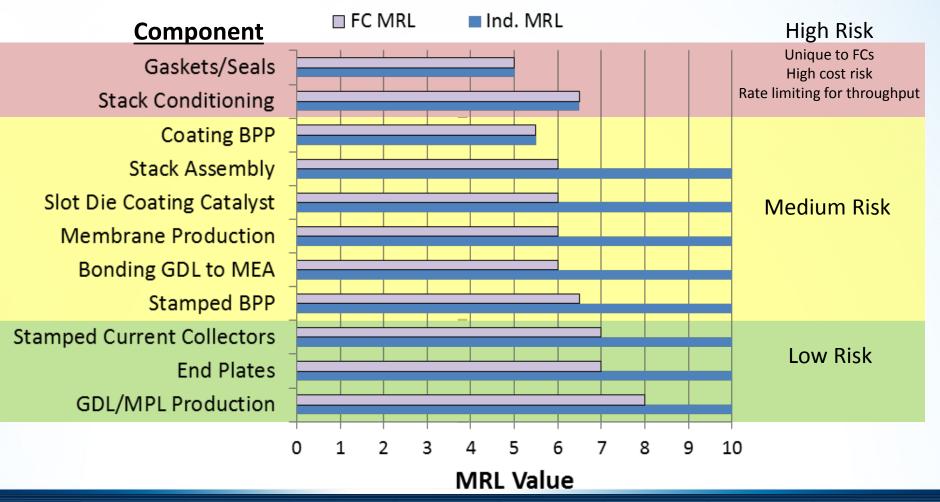


SA Estimates of Giner DSM <sup>™</sup>	Mod. Prod.	High Prod.
Prod. Vol., sys/yr	10k	500k
Prod. Vol., m²/yr	115k	5.7M
Material Cost, \$/m <sup>2</sup>	\$1.30	\$0.61
Process Cost, \$/m <sup>2</sup>	\$9.06	\$3.24
Total Est. DSM <sup>™</sup> Price, \$/m <sup>2</sup>	\$10.36	\$3.85
ePTFE Ref. Price, \$/m <sup>2</sup>	\$16.76	\$7.14

### **Accomplishments and Progress:**

## **Collaboration with NREL on MRL and Risk Assessment**

- MRL = Manufacturing Readiness Level
- Ind. MRL = Industry MRL: level at which current industrial practices exist for process
- FC MRL = Fuel Cell MRL: level at which current fuel cell practices exist for process Values in this table are based on educated opinions of SA and NREL



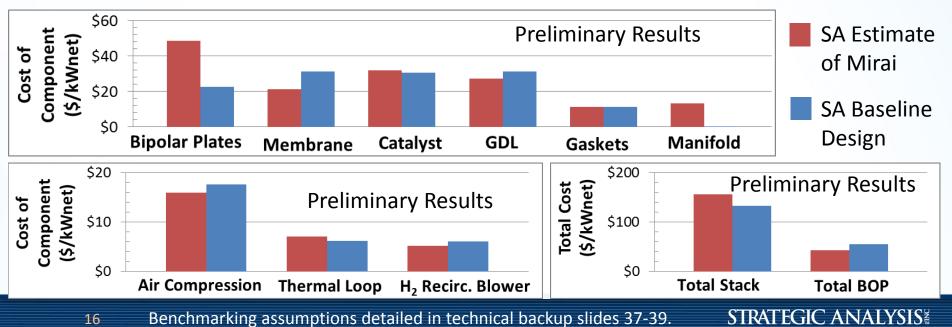
\*MRL values defined in technical backup slides 31 & 32.

15

### Accomplishments and Progress: Benchmarking Against Commercial FCEV

#### What can we learn from the Toyota Mirai design?

- Design of stack and operation can eliminate BOP components or reduce sizing
  - Internal humidification eliminates external humidifier
  - Low pressure requirements reduce air compressor sizing/lowers air cooling
- Mirai has higher stack cost (30g of Pt, titanium BPPs), may boost durability
- Mirai Q/ $\Delta$ T (estimated at >2.0) exceeds DOE design criteria of Q/ $\Delta$ T<=1.45
- Despite different designs, preliminary SA projection of Mirai FC power system is similar to SA DOE baseline cost projection
  - 1k sys/year: ~\$200/kW<sub>net</sub> for Mirai vs. ~\$190/kW<sub>net</sub> SA baseline (scaled to Mirai power)

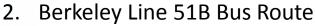


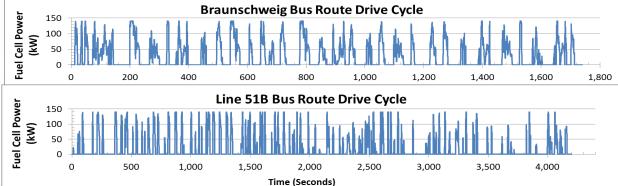
## **Accomplishments and Progress:** FC Bus Life Cycle Cost Analysis

Collaboration with ANL and Aalto University to estimate bus life cycle cost based on three different air compressor systems and two types of drive cycles

- ANL performance modeling of bus efficiency and fuel consumption based on experimental results from three different air compressor systems
  - Centrifugal compressor without expander (Centrifugal) 1.
  - Roots compressor only (Roots Compress.) 2.
  - Roots compressor with expander (Roots CEM) 3.
- Aalto University used ANL performance model to estimate average drive cycle fuel consumption for multiple drive cycles<sup>1</sup> (two chosen for LCC analysis)
  - 1. Braunschweig German Bus Route









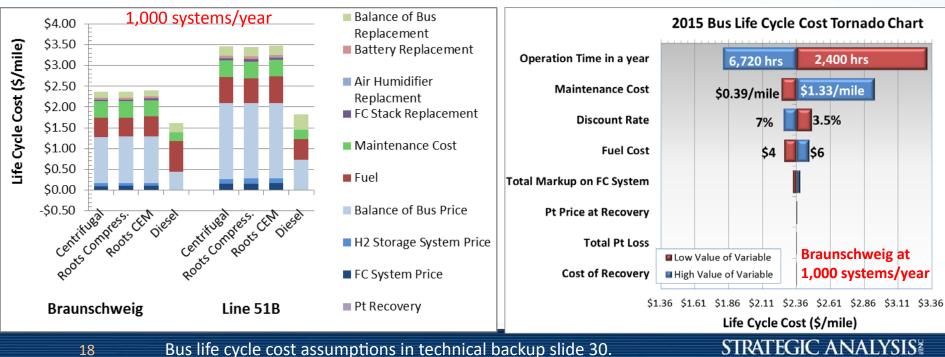
Line 51B Bus Route Figure from transit.511.org

#### STRATEGIC ANALYSIS

<sup>1</sup>Lajunen, A., Lipman, T., "Lifecycle cost assessment and carbon dioxide emissions of diesel, natural gas, hybrid electric, fuel cell hybrid and electric transit buses", Energy, March 2016. **Accomplishments and Progress:** 

## **Preliminary Results for FC Bus Life Cycle Cost Analysis**

- Bus life cycle cost for two drive cycles based on:
  - Capital Cost of FC bus
  - Operating expenses: fuel and maintenance
  - Replacement costs: FC Stack, humidifier, battery, balance of bus
  - Pt salvage credit
- Small variation in LCC between system types compared to bus drive cycles.
- Sensitivity analysis shows operating time (distance driven annually) and maintenance costs can have a profound impact on life cycle cost.



### Accomplishments and Progress: Responses to Previous Year's Reviewers' Comments

#### **Reviewer's Comments**

"Guidelines for determining costs for other, perhaps similar, systems would be helpful to the community. For example, for the design of an 80 kW system, there should be a discussion of the applicable vehicle platforms and how the costs (at the vehicle level in particular) may vary for vehicle classes that are larger or smaller."

Toyota and/or other automotive OEMs should be added to make sure this work is aligned with industry, not behind it.

#### **Response to Reviewer's Comment**

The size of the power plant is meant to be broadly representative and to facilitate comparison year-to-year. SA updates a simplified cost model where the size of the power plant is varied between 60kW and 120kW on an annual basis (although results were not presented in the AMR presentation).

There has been great interest /effort to contact Toyota, however they are unable to share much information, other than what is publically available. SA receives input from all the Fuel Cell Technical Team members (primarily Ford and GM) and additional comments from Nissan. Plus SA has modeled the Mirai system (to extent possible) to achieve better cost understanding.

## **Collaborations**

Partner/Collaborator/Vendor	Project Role
National Renewable Energy Laboratory (NREL) (sub on contract)	<ul> <li>Provides knowledge and expertise on QC systems for FC manufacturing lines.</li> <li>Reviews and provides feedback on SA's assumptions for MEA processing and techniques for gasket application</li> <li>Collaborates with SA on determination of manufacturing readiness levels (MRLs) and the risks involved in getting to high volume production for fuel cell components.</li> </ul>
Argonne National Laboratory (ANL) (sub on contract)	<ul> <li>Supplies detailed modeling results for optimized fuel cell operating conditions (based on experimental cell data)</li> <li>Provides SA with model results for system pressures, mass flows, CEM efficiencies, and membrane area requirements for optimized system.</li> <li>Collaborates with Aalto University to determine fuel usage and system power during bus drive cycles to feed into life cycle cost analyses using SA-derived FC bus costs.</li> </ul>
2015/2016 DOE Sponsored Collaborators • 3M, GM/JM, Giner Electrochemical Systems, Inc.	<ul> <li>3M and GM/JM continue to support the FCTO for MEA development</li> <li>Giner provided many processing assumptions for SA to estimate the cost of Dimensionally Stable Membranes (DSM<sup>™</sup>) processing for high volumes.</li> </ul>
Vendors/Suppliers	See back-up material for list of ~30 other companies with which we have consulted.

## **Remaining Barriers and Challenges**

#### **Automotive System**

- In order to meet demands at high volume, Bipolar Plates may require a roll-toroll process (coating/forming/welding) for speed and alignment of BPPs.
- Large variation in prospective GDL quotations
- Close to meeting Pt loading targets, although Pt cost reduction or alternative catalyst material is needed to proceed to ultimate target \$30/kWnet
  - PANI (non-Pt catalyst) requires greater power density (>475mW/cm<sup>2</sup>) to be cost competitive with Pt-based catalysts.
- LCC is difficult without more data on stack/humidifier durability, BOP MTBF, etc.

#### **Bus System**

• Solicitation of feedback on performance and cost analysis results is greatly needed to ensure legitimacy of analysis.

## **Proposed Future Work**

### **Automotive System**

- Ejector vs. H<sub>2</sub> Recirculation Blower: further cost tradeoff analysis
- BPP Stamping & Laser Welding: continued work on stamping force correlation with flow field design, and optimal laser line speed
- **Coatings:** re-evaluation of BPP coating (Treadstone vs. carbon coating)
- Toyota Mirai Comparison: continued work to compare design, component manufacturing process, and cost
- Complete Final Auto Report

### **Bus System**

- Life cycle cost (LCC) analysis: Further analysis to include variation in operating pressures
- Complete Final Bus Report

## **Technology Transfer Activities**

Not applicable for SA's Cost Analysis

## **Summary**

Baseline auto cost results show continued slight decline:

- ~\$55/kW<sub>net</sub> (2014), \$53/kW<sub>net</sub> (2015), and ~\$50-57/kW<sub>net</sub> (prelim 2016)
- Combining performance and DFMA<sup>®</sup> cost analysis for 3M Binary de-alloyed PtNi NSTF catalyst shows significant cost reduction due to high power density at lower catalyst loading, cathode interlayer, & thinner membrane.
- Bipolar plate stamping changed from a bending operation to coining, requiring greater press force.
- GDL cost quotes vary considerably. DFMA<sup>®</sup> conducted to gain understanding.
- Evaluation of stack FC manufacturing readiness level shows that MEA sealing and stack assembly runs a greater risk to get to high volumes due to the potential wastage of costly materials and industry design variations.
- Prelim. DFMA<sup>®</sup> analysis of Toyota Mirai FC system: ~\$200k/kW<sub>net</sub> (at 1ksys/yr)
- Bus LCC analysis can be used for system cost optimization.

## **Summary**

#### Overview

- Annually updated cost analysis of automobile & bus fuel cell systems
- Exploring subsystem alternative configurations and benchmark cost where possible
- In year 5 of 5 year transportation project
- Relevance
  - Cost analysis used to assess practicality of proposed power system, determine key cost drivers, and provide insight for direction of R&D priorities
- Approach
  - Process based cost analysis methodologies (e.g. DFMA<sup>®</sup>)
- Accomplishments
  - 2015 Automobile & Bus analysis completed (report available)
  - 2016 Automotive & Bus analysis underway
  - Components newly analyzed or revisited:
    - 3M NSTF de-alloyed PtNi catalyst, GDL, laser welding, plate stamping
  - New or expanded studies
    - Manufacturing Readiness Level (MRL) assessment
    - Bus Life Cycle Cost analysis
- Collaborations
  - ANL and NREL provide cooperative analysis and vetting of assumptions/results
- Future Work
  - Complete studies and final report.

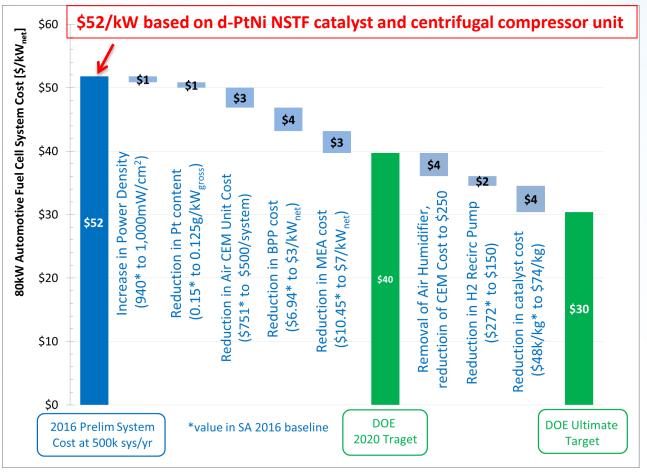
# Thank you!

## **Questions?**

## **Technical Backup Slides**

## **Approach: Automotive System Cost Status**

**Potential Cost Reduction Based on US DRIVE Targets** 



- Example pathway to a \$40/kW fuel cell system by applying combination of US DRIVE Fuel Cell Technical Team Roadmap target values and DOE targets within SA's DFMA<sup>®</sup> cost model
- Example pathway to a \$30/kW fuel cell system w/out humidifier, lower BOP component costs, and catalyst material cost reduction

US DRIVE targets: <u>http://energy.gov/sites/prod/files/2014/02/f8/fctt\_roadmap\_june2013.pdf</u> US DOE System target: <u>http://hydrogen.energy.gov/pdfs/14012\_fuel\_cell\_system\_cost\_2013.pdf</u>

## **Approach: Topics Examined**

Annually apply new technological advances and design of transportation systems into techno-economic models

Topics	Timeline	Topic Status	Estimated Cost Status
Automotive System	Ongoing	2015 Final system cost analysis completed and preliminary draft report written. Preliminary 2016 system cost.	2015: \$53/kW <sub>net</sub> 2016:\$50-57/kW <sub>net</sub> (prelim)
Giner Inert Thin Film Membrane Support	2015 (side analysis)	Performed DFMA <sup>®</sup> analysis of Giner dimensionally stable membrane (DSM <sup>™</sup> ), compared to ePTFE	Giner: \$3.85/m <sup>2</sup> Baseline ePTFE: \$7.14/m <sup>2</sup>
MRL and Risk Assessment of FC Stack	2015 (side analysis)	Collaborated with NREL to assign Manufacturing Readiness Levels (MRLs) and to evaluate the Risk to achieving high volume manufacturing.	Lowest FC MRL Values Gasket Seals: 5 Stack Conditioning: 6
Dispersed binary catalyst (d-PtNiC)	2015 (Impacts 2015 Baseline Cost)	In 2015, combined binary catalyst DFMA <sup>®</sup> with performance.	\$11/kW <sub>net</sub>
NSTF binary catalyst (d-PtNiC)	2016 (Impacts 2016 Baseline Cost)	Combined DFMA <sup>®</sup> analysis of NSTF binary catalyst with cathode interlayer with ANL's performance data.	2016 \$8.62/kW <sub>net</sub>
Re-evaluation of BPP Cost Estimation	2016 (Impacts 2016 Baseline Cost)	Discussions with BPP vendors suggest metal pricing, stamping, and welding processing parameters could be improved/updated. Additional information on alternative Hydrogate forming.	2015 Value \$0.74/BPP (26.27cm x 19cm) or \$14.82/m <sup>2</sup> 2016 Value \$0.74/BPP (23.5cm x 17cm) or \$18.43/m <sup>2</sup>
Re-evaluation of GDL Cost Estimation	2016 (Impacts 2016 Baseline Cost)	Discussions with GDL vendors suggest disagreement in GDL pricing. Baseline cost from Ballard required markup for profit.	2015 Value \$5/m <sup>2</sup> 2016 Value \$6-10/m <sup>2</sup>
Evaluation of Toyota Mirai Manufacturing Costs	2016 (side analysis)	Preliminary evaluation of Toyota Mirai FC vehicle manufacturing costs.	\$173/kW <sub>net</sub> (1,000 sys/yr)
Bus System	Ongoing	2015 final system cost analysis completed with life cycle cost analysis.	\$262/kW <sub>net</sub> (1k sys/yr) \$2.30-\$3.50/mile
29 (All estimated costs at 500k sys/yr unless stated otherwise) STRATEGIC ANALYSIS			

## **Bus Life Cycle Cost Assumptions**

Bus LCC Parameter	Value @ 1k sys/yr	Assumption
Fuel Cell System Price	Stack:\$102/kWnet BOP: 43/kWnet Storage: \$299/kWnet	SA 2015 DFMA® Analysis: (Stack/BOP) Assume 16% markup for bus company profit (New Flyer 14% gross margin) and 40% markup for extended warranty beyond 1 year.
Total Hybrid Bus Price	\$864k/system	Includes battery system, chassi/body, power electronics, electric motors, labor for drivetrain integration and OEM investment costs (26% of subtotal) <sup>1</sup>
Bus Operational Time	4,000 hrs/yr	Based on roughly 12hrs/day, 7 days/week
Bus Service Life	12 years	Based on DOE Target and FTA lifetime for diesel transit buses <sup>2</sup>
Annual Distance	Braunschweig: 56k miles Line 51B: 34k miles	Based on drive cycle miles per hr provided by Aalto University
Discount Rate	5.25%	Middle value of two reported values (3.5% & 7%) <sup>1,2</sup>
Maintenance Cost	\$0.54/mile	NREL report: \$0.06/mile for scheduled; \$0.48/mile for unscheduled maintenance <sup>3</sup>
Fuel Cost	\$5/kg	Based on previous auto LCC analysis
FC Stack Operating Hrs	25,000 hrs	Based on DOE ultimate target
Humidifier Operating Hrs	5,000 hrs	Based on Gore/Dpoint report on plate frame membrane humidifier
Balance of Bus Replacement Costs	\$128k/life	Total diesel bus replacements would be \$210k. Excluding diesel engine parts and fuel parts equates to \$128k.

<sup>1</sup> Hzaetta, R., Madden, B., "Hydrogen Fuel Cell Bus Technology State of the Art Review" Element Energy, February 2011.
 <sup>2</sup> Federal Transit Administration (FTA) Report, "Useful Life of Transit Buses and Vans", Report No. FTA VA-26-7229-07.1, April 2007.
 <sup>3</sup> Eudy, L., Post, M., "American Fuel Cell Bus Report Evaluation: Second Report", National Renewable Energy Laboratory, September 2015.

#### **Manufacturing Readiness Levels**

#### **MRL** Definitions

- **1** Manufacturing Feasibility Assessed Top level assessment of feasibility based on technical concept and laboratory data.
- 2 Manufacturing Concepts Defined Initiate demonstration of feasibility of producing a prototype system or component.
- 3 Manufacturing Concepts Developed Manufacturing concepts identified and based on laboratory studies.

Laboratory Manufacturing Process Demonstration: Manufacturing processes identified and assessed in lab. Mitigation strategies identified to address manufacturing/producibility shortfalls. Targets set for cost as an independent variable, and initial cost drivers identified.

Manufacturing Process Development: Trade studies and laboratory experiments result in development of key manufacturing processes and initial sigma levels. Preliminary manufacturing assembly sequences identified. Process, tooling, inspection, and test equipment in

5 development. Significant engineering and design changes. Quality and reliability levels not yet established. Tooling and machines demonstrated in the laboratory. Physical and functional interfaces have not been completely defined.

6 Critical Manufacturing Process Prototyped: Critical manufacturing processes prototyped, targets for improved yield established. Process and
 b tooling mature. Frequent design changes still occur. Investment in machining and tooling identified. Quality and reliability levels identified. Design to cost goals identified. Pilot line operation demonstrated.

**Prototype Manufacturing System:** Prototype system built on soft tooling, initial sigma levels established. Ready for low rate initial production (LRIP). Design changes decrease significantly. Process tooling and inspection and test equipment demonstrated in production environment. Manufacturing processes generally well understood. Machines and tooling proven. Materials initially demonstrated in production.

Manufacturing process and procedures initially demonstrated. Design to cost goals validated.

7

#### **Manufacturing Readiness Levels**

**Manufacturing Process Maturity Demonstration:** Manufacturing processes demonstrate acceptable yield and producibility levels for pilot line. All design requirements satisfied. Manufacturing process well understood and controlled to 3-sigma or appropriate quality level. Minimal investment in machine and tooling - machines and tooling should have completed demonstration in production environment. All materials are in production and readily available. Cost estimates <125% cost goals (e.g., design to cost goals met for LRIP).

Manufacturing Processes Proven: Manufacturing line operating at desired initial sigma level. Stable production. Design stable, few or no design changes. All manufacturing processes controlled to 6-sigma or appropriate quality level. Affordability issues built into initial production and evolutionary acquisition milestones. Cost estimates <110% cost goals or meet cost goals (e.g., design to cost goals met). Actual cost model developed for FRP environment, with impact of continuous improvement. Full rate process control concepts under development. Training and budget plans in place for transition to full rate production.</li>

**Full Rate Production demonstrated and lean production practices in place:** The system, component or item is in full rate production. Technologies have matured to at least TRL 9. This level of manufacturing is normally associated with the Production or Sustainment phases of the acquisition life cycle. System, components, or items are in full rate production and meet all engineering, performance, quality, and reliability requirements. All materials, manufacturing processes and procedures, inspection and test equipment are in production and controlled to six-sigma or some other appropriate quality level. Rate production unit costs meet goals, and funding is sufficient for production at required rates. Lean practices are well established and continuous process improvements are ongoing.

10

8

9